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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For The Quarterly Period Ended September 30, 2016**

**Or**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period from                      to  
Commission file number- 001-37827**

**Triton International Limited**

(Exact name of registrant as specified in the charter)

**Bermuda**  
(State or other jurisdiction of  
incorporation or organization)

**98-1276572**  
(I.R.S. Employer  
Identification Number)

**22 Victoria Street, Hamilton HM12, Bermuda**  
(Address of principal executive office)

**(441) 295-2287**  
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days. Yes ☐  
No ☒

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒  
No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☐      Accelerated Filer ☐      Non-accelerated filer ☒      Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). YES ☐      NO ☒

As of November 4, 2016 , there were 74,376,025 common shares, \$0.01 par value, of the Registrant outstanding.

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# **Triton International Limited**

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## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, that involve substantial risks and uncertainties. In addition, we, or our executive officers on our behalf, may from time to time make forward-looking statements in reports and other documents we file with the Securities and Exchange Commission, or SEC, or in connection with oral statements made to the press, potential investors or others. All statements, other than statements of historical facts, including statements regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects, plans and objectives of management are forward-looking statements. The words "expect," "estimate," "anticipate," "predict," "believe," "think," "plan," "will," "should," "intend," "seek," "potential" and similar expressions and variations are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words.

Forward-looking statements in this report are subject to a number of known and unknown risks and uncertainties that could cause our actual results, performance or achievements to differ materially from those described in the forward-looking statements, including, but not limited to, the risks and uncertainties described in this Report on Form 10-Q, the section entitled "Risk Factors" in our Form S-4, filed with the SEC on May 6, 2016, and those described in Part I, Item 1A of the Annual Report on Form 10-K for the year ended December 31, 2015 of TAL International Group, Inc. ("TAL"), as well as in the other documents we file with the SEC from time to time, and such risks and uncertainties are specifically incorporated herein by reference.

Forward-looking statements speak only as of the date the statements are made. Except as required under the federal securities laws and rules and regulations of the SEC, we undertake no obligation to update or revise forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. We caution you not to unduly rely on the forward-looking statements when evaluating the information presented in this report.

### **MERGER OF TRITON CONTAINER INTERNATIONAL LIMITED AND TAL INTERNATIONAL GROUP, INC. TO FORM TRITON INTERNATIONAL LIMITED**

On November 9, 2015, TAL and Triton Container International Limited ("TCIL") announced that they entered into a definitive agreement, under which the companies agreed to combine in an all-stock merger, pursuant to the Transaction Agreement, dated as of November 9, 2015 (the "Transaction Agreement"), by and among TAL, Triton International Limited ("Triton" or the "Company"), TCIL, Ocean Delaware Sub, Inc., a Delaware corporation and direct wholly owned subsidiary of Triton, and Ocean Bermuda Sub Limited, a Bermuda exempted company and direct wholly owned subsidiary of Triton. On July 12, 2016, TAL and TCIL combined under Triton, a holding company, which is domiciled in Bermuda and is listed on the New York Stock Exchange under the ticker symbol "TRTN".

### **Post-Transaction Organization Structure Relevant to this Form 10-Q**

On July 12, 2016, the transactions contemplated by the Transaction Agreement (the "mergers") were approved by the stockholders of TAL and became effective. Immediately following the completion of the mergers, former TCIL shareholders owned approximately 55% of the outstanding equity of the Company and former TAL stockholders owned approximately 45% of the outstanding equity of the Company. Triton, through its subsidiaries, leases intermodal transportation equipment, primarily maritime containers, and provides maritime container management services through a worldwide network of offices, third-party depots and other facilities. The Company operates through its subsidiaries in both international and U.S. markets. The majority of Triton's business is derived from leasing its containers to shipping line customers through a variety of long-term and short-term contractual lease arrangements. Triton also sells its own containers and containers purchased from third parties and enters into management agreements with third party container owners under which Triton manages the leasing and selling of containers on behalf of the third party owners for a fee. The Company's registered office is located at 22 Victoria Street, Hamilton HM12, Bermuda.

Following the completion of the mergers, Brian M. Sondey, who was the Chairman, President and Chief Executive Officer of TAL, serves as the Chairman and Chief Executive Officer of Triton; Simon R. Vernon, who was the President and Chief Executive Officer of TCIL, serves as President of Triton; and John Burns, who was the Chief Financial Officer of TAL, serves as the Chief Financial Officer of Triton.

**TRITON INTERNATIONAL LIMITED**

**Consolidated Balance Sheets**

(Dollars in thousands, except share data)

(Unaudited)

	September 30, 2016	December 31, 2015
<b>ASSETS:</b>		
Leasing equipment, net of accumulated depreciation of \$1,683,693 and \$1,566,963	\$ 7,261,562	\$ 4,362,043
Net investment in finance leases, net of allowances of \$527 and \$526	364,114	68,107
Equipment held for sale	105,540	—
<b>Revenue earning assets</b>	7,731,216	4,430,150
Unrestricted cash and cash equivalents	129,123	56,689
Restricted cash	57,953	22,575
Accounts receivable, net of allowances of \$26,701 and \$8,297	176,015	109,519
Goodwill	261,966	—
Lease intangibles, net of accumulated amortization of \$26,488 and \$0	275,955	—
Other assets	55,435	40,064
<b>Total assets</b>	<b>\$ 8,687,663</b>	<b>\$ 4,658,997</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>		
Equipment purchases payable	\$ 62,638	\$ 12,128
Fair value of derivative instruments	63,137	257
Accounts payable and other accrued expenses	162,490	81,306
Net deferred income tax liability	318,906	20,570
Debt, net of unamortized deferred financing costs of \$20,548 and \$19,024	6,291,597	3,166,903
<b>Total liabilities</b>	6,898,768	3,281,164
<b>Shareholders' equity:</b>		
Class A common shares, \$0.01 par value; 294,000,000 shares authorized, 44,535,732 issued and outstanding at December 31, 2015	—	445
Class B common shares, \$0.01 par value; 6,000,000 shares authorized, 6,000,000 issued and outstanding at December 31, 2015	—	60
Common shares, \$0.01 par value, 294,000,000 shares authorized, undesignated shares \$0.01 par value, 6,000,000 shares authorized, 74,376,025 and 0 shares issued, respectively	747	—
Additional paid-in capital	689,283	176,088
Accumulated earnings	956,023	1,044,402
Accumulated other comprehensive loss	(3,363)	(3,666)
<b>Total shareholders' equity</b>	1,642,690	1,217,329
Non-controlling interests	146,205	160,504
<b>Total equity</b>	1,788,895	1,377,833
<b>Total liabilities and shareholders' equity</b>	<b>\$ 8,687,663</b>	<b>\$ 4,658,997</b>

The accompanying Notes to the Unaudited Consolidated Financial Statements are  
an integral part of these statements.

**TRITON INTERNATIONAL LIMITED**

**Consolidated Statements of Operations**

(Dollars and shares in thousands, except per share amounts)

	(Unaudited)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Leasing revenues:</b>				
Operating leases	\$ 242,899	\$ 173,685	\$ 560,262	\$ 528,822
Finance leases	4,890	2,034	8,886	6,017
Other revenues	143	—	143	—
<b>Total leasing revenues</b>	<b>247,932</b>	<b>175,719</b>	<b>569,291</b>	<b>534,839</b>
Equipment trading revenues	9,820	—	9,820	—
Equipment trading expenses	(9,588)	—	(9,588)	—
<b>Trading margin</b>	<b>232</b>	<b>—</b>	<b>232</b>	<b>—</b>
Net (loss) gain on sale of leasing equipment	(12,319)	(3,254)	(16,086)	3,071
<b>Operating expenses:</b>				
Depreciation and amortization	112,309	77,176	272,585	217,296
Direct operating expenses	27,815	12,886	54,298	39,008
Administrative expenses	17,456	12,166	45,136	41,896
Transaction and other costs	59,570	2,429	66,517	12,385
Provision (reversal) for doubtful accounts	22,372	11	22,201	(2,121)
<b>Total operating expenses</b>	<b>239,522</b>	<b>104,668</b>	<b>460,737</b>	<b>308,464</b>
Operating (loss) income	(3,677)	67,797	92,700	229,446
<b>Other expenses:</b>				
Interest and debt expense	55,437	35,426	122,626	105,892
Realized loss on derivative instruments, net	864	1,386	2,268	4,399
Unrealized (gain) loss on derivative instruments, net	(3,487)	4,159	5,243	5,833
Write-off of deferred financing costs	—	—	141	—
Other expense (income), net	357	734	(632)	469
<b>Total other expenses</b>	<b>53,171</b>	<b>41,705</b>	<b>129,646</b>	<b>116,593</b>
(Loss) income before income taxes	(56,848)	26,092	(36,946)	112,853
Income tax (benefit) expense	(7,719)	112	(5,536)	3,056
<b>Net (loss) income</b>	<b>\$ (49,129)</b>	<b>\$ 25,980</b>	<b>\$ (31,410)</b>	<b>\$ 109,797</b>
Less: income attributable to noncontrolling interest	2,082	4,822	4,886	11,528
Net (loss) income attributable to shareholders	<u>\$ (51,211)</u>	<u>\$ 21,158</u>	<u>\$ (36,296)</u>	<u>\$ 98,269</u>
Net (loss) income per common share—Basic	\$ (0.74)	\$ 0.53	\$ (0.72)	\$ 2.46
Net (loss) income per common share—Diluted	\$ (0.74)	\$ 0.52	\$ (0.72)	\$ 2.37
Cash dividends paid per common share	\$ 0.90	\$ —	\$ 0.90	\$ —
Weighted average number of common shares outstanding—Basic	69,336	39,966	50,090	39,966
Dilutive share options and restricted shares	—	998	—	1,486
Weighted average number of common shares outstanding—Diluted	69,336	40,964	50,090	41,452

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.

**TRITON INTERNATIONAL LIMITED**

**Consolidated Statements of Comprehensive Income (Loss)**

**(Dollars in thousands)**

**(Unaudited)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Net (loss) income</b>	\$ (49,129)	\$ 25,980	\$ (31,410)	\$ 109,797
<b>Other comprehensive income (loss):</b>				
Change in fair value of derivative instruments designated as cash flow hedges (net of income tax effect of \$312, \$0, \$312 and \$0, respectively)	574	—	574	—
Reclassification of realized (gain) on interest rate swap agreements designated as cash flow hedges (net of income tax effect of \$(100), \$0, \$(100) and \$0, respectively)	(184)	—	(184)	—
Foreign currency translation adjustment	57	(142)	(87)	(368)
Other comprehensive income (loss), net of tax	447	(142)	303	(368)
Other comprehensive income attributable to noncontrolling interest	(2,082)	(4,822)	(4,886)	(11,528)
<b>Comprehensive (loss) income, attributable to shareholders</b>	<u>\$ (50,764)</u>	<u>\$ 21,016</u>	<u>\$ (35,993)</u>	<u>\$ 97,901</u>

The accompanying Notes to the Unaudited Consolidated Financial Statements are

an integral part of these statements.

TRITON INTERNATIONAL LIMITED

Consolidated Statements of Cash Flows

(Dollars in thousands)

(Unaudited)

	Nine Months Ended September 30,	
	2016	2015
<b>Cash flows from operating activities:</b>		
Net (loss) income	\$ (31,410)	\$ 109,797
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization	272,585	217,296
Amortization of deferred financing costs and other debt related amortization	8,758	10,135
Amortization of lease premiums	26,488	—
Share compensation expense	4,334	9,546
Net loss (gain) on sale of leasing equipment	16,086	(3,071)
Deferred income taxes	(6,773)	2,107
Changes in operating assets and liabilities, net of acquired assets and liabilities:		
Decrease in accounts receivable	15,928	6,644
Increase in accounts payable and other accrued expenses	26,679	7,613
Net equipment sold for resale activity	2,595	—
Other changes in operating assets and liabilities	2,212	(3,023)
<b>Net cash provided by operating activities</b>	<b>337,482</b>	<b>357,044</b>
<b>Cash flows from investing activities:</b>		
Purchases of leasing equipment and investments in finance leases	(384,739)	(375,804)
Proceeds from sale of equipment, net of selling costs	102,376	134,577
Cash collections on finance lease receivables, net of income earned	22,315	10,326
Cash and cash equivalents acquired	50,349	—
Other	(366)	(2,404)
<b>Net cash used in investing activities</b>	<b>(210,065)</b>	<b>(233,305)</b>
<b>Cash flows from financing activities:</b>		
Redemption of common shares	(4,199)	—
Financing fees paid under debt facilities	(5,718)	(2,972)
Borrowings under debt facilities	367,700	535,000
Payments under debt facilities and capital lease obligations	(365,697)	(630,260)
Decrease in restricted cash	23,736	8,668
Common share dividends paid	(51,620)	—
Distributions to noncontrolling interest	(19,185)	(38,035)
<b>Net cash used in financing activities</b>	<b>(54,983)</b>	<b>(127,599)</b>
<b>Net increase (decrease) in unrestricted cash and cash equivalents</b>	<b>\$ 72,434</b>	<b>\$ (3,860)</b>
Unrestricted cash and cash equivalents, beginning of period	56,689	65,607
<b>Unrestricted cash and cash equivalents, end of period</b>	<b>\$ 129,123</b>	<b>\$ 61,747</b>
<b>Supplemental non-cash investing activities:</b>		
Equipment purchases payable	\$ 62,638	\$ 12,128

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.





**TRITON INTERNATIONAL LIMITED****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS****Note 1—Description of the Business, Basis of Presentation and Recently Adopted Accounting Pronouncements****A. Description of the Business**

Triton, through its subsidiaries, leases intermodal transportation equipment, primarily maritime containers, and provides maritime container management services through a worldwide network of service subsidiaries, third-party depots and other facilities. The Company operates in both international and U.S. markets. The majority of Triton's business is derived from leasing its containers to shipping line customers through a variety of long-term and short-term contractual lease arrangements. Triton also sells its own containers and containers purchased from third parties and enters into management agreements with third party container owners under which the Company manages the leasing and selling of containers on behalf of the third party owners for a fee. The Company's registered office is located at 22 Victoria Street, Hamilton HM12, Bermuda.

**B. Basis of Presentation**

The consolidated financial statements of Triton presented herein reflect, for each period presented below that follows the completion of the mergers, the consolidated results of operations of TAL and TCIL. The consolidated financial statements of Triton presented herein represent the historical financial statements of TCIL, the accounting acquirer, and also reflect the results of operations of TAL after July 12, 2016, the date of the acquisition.

In addition, certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. These financial statements reflect, in the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the results for the interim periods. The results of operations for such interim periods are not necessarily indicative of the results for the full year. These financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Form S-4 filed with the SEC, on May 6, 2016 and our other reports filed with the SEC through the current date pursuant to the Exchange Act.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the reported amounts of revenues and expenses during the reporting period and disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates include our estimates in connection with purchase accounting, residual value, depreciable lives, values of assets held for sale, and estimates related to the bankruptcy of a lessee (including amounts for recoveries under insurance policies as described below) among others. Actual results could differ from those estimates.

The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany transactions and balances have been eliminated in consolidation. Certain reclassifications have been made to the accompanying prior period financial statements and notes to conform to the current year's presentation.

**C. Impact from Lessee Bankruptcy**

On August 31, 2016, Hanjin Shipping Co. ("Hanjin"), a lessee of the Company, filed for court protection and immediately began a liquidation process. At that time, we had approximately 87,000 container units on lease to Hanjin with a net book value of \$243.3 million.

The Company maintains credit insurance to cover the value of such containers that are unrecoverable, costs incurred to recover containers and a portion of lost lease revenue, (limited up to six months or until a container is recovered, repaired, and available for re-lease) all subject to a deductible. In connection with the Hanjin bankruptcy, the Company has recorded a charge to bad debt expense in the three and nine-months ended September 30, 2016 of \$23.4 million, and an accrual for additional costs not expected to be recovered under our insurance policies due to the deductible limits of \$6.5 million. Upon the announcement of the Hanjin bankruptcy, the Company ceased recognizing revenue from the customer which amounted to \$6.3 million during the three and nine-months ended September 30, 2016. A portion of this lost revenue has been applied towards the deductible under the policies. The Company has recorded a receivable under one insurance policy of approximately \$0.6 million since the deductible has been achieved. At the present time, the Company believes the anticipated losses as a result of Hanjin will be recoverable under the insurance policies, subject to the deductible limits.

The Company estimates that a large portion of its equipment will ultimately be recovered, and this estimate has been considered into the estimated loss described above.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 1—Description of the Business, Basis of Presentation and Recently Adopted Accounting Pronouncements (continued)**

**D. New Accounting Pronouncements**

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2016-08 ("ASU No. 2016-08"), *Revenue from Contracts with Customers (Topic 606)*, amending previous updates regarding this topic. The effective date is interim periods beginning after December 15, 2017. Earlier application is permitted. The Company is evaluating the transition method that will be elected and the potential effects of adopting the provisions of ASU No. 2016-08.

In August 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2014-15 ("ASU No. 2014-15"), *Presentation of Financial Statements (Topic 205): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern*. This standard requires management to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that financial statements are issued and to disclose those conditions if management has concluded that substantial doubt exists. Subsequent to adoption, this guidance will need to be applied by management at the end of each annual period and interim period therein to determine what, if any, impact there will be on the Consolidated Financial Statements in a given reporting period. These changes become effective for the Company for the 2016 annual period. Management has determined that the adoption of these changes will not have an impact on the Consolidated Financial Statements as this standard is disclosure only.

In April 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2015-03 ("ASU No. 2015-03"), *Imputation of Interest (Topic 835): Simplifying the Presentation of Debt Issuance Costs*, which was updated in August 2015 by Accounting Standards Update No. 2015-15 ("ASU No. 2015-15"), *Imputation of Interest (Topic 835): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Agreements*. These standards change the presentation of debt issuance costs in the financial statements but do not affect the recognition and measurement of debt issuance costs. Generally, the ASU specifies that debt issuance costs related to debt shall be reported in the balance sheet as a direct deduction from the face amount of that note and that amortization of debt issuance costs also shall be reported as interest expense. These changes became effective for the Company as of December 31, 2015. The Company adopted ASU No. 2015-15 in conjunction with ASU No. 2015-03, with no impact on its results of operations or cash flows and no material impact on its financial position.

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2016-02 ("ASU No. 2016-02"), *Leases (Topic 842)* that replaces existing lease guidance. The accounting applied by lessors under Topic 842 is largely unchanged from previous GAAP. The new lease guidance will become effective for the Company for periods beginning after December 15, 2018. The Company is currently evaluating the effect the guidance will have on the Consolidated Financial Statements, but does not expect any material impact to its Consolidated Financial Statements.

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2016-09 ("ASU No. 2016-09"), *Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*. The updated guidance changes how companies account for certain aspects of share-based payment awards to employees, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. The update to the standard is effective for the Company for periods beginning after December 15, 2016. The Company is currently evaluating the effect the guidance will have on the Consolidated Financial Statements.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 2—Common Shares**

As of July 12, 2016, the effective time of the mergers, Triton is authorized to issue up to 294,000,000 (par value \$0.01 ) common shares and up to 6,000,000 (par value \$0.01 ) undesignated shares.

In the event of a voluntary or involuntary liquidation, dissolution or winding up of Triton, the holders of Triton common shares will be entitled to share equally in any of the assets available for distribution after Triton has paid in full all of its debts.

Triton common shares issued upon the completion of the mergers on July 12, 2016 were validly issued, fully paid and non-assessable (meaning that no further sums are required to be paid by the holders of such shares in connection with the issue of such shares). Holders of Triton common shares will not be entitled to preemptive rights. Triton common shares will not be convertible into shares of any other class of common shares.

**Note 3—Acquisition**

On November 9, 2015, TCIL and TAL announced that they entered into a definitive agreement, under which the companies agreed to combine in an all-stock merger, pursuant to the Transaction Agreement, dated as of November 9, 2015 (the "Transaction Agreement"), by and among TAL, Triton International Limited ("Triton" or the "Company"), TCIL, Ocean Delaware Sub, Inc., a Delaware corporation and direct wholly owned subsidiary of Triton, and Ocean Bermuda Sub Limited, a Bermuda exempted company and direct wholly owned subsidiary of Triton.

On July 12, 2016, the transactions contemplated by the Transaction Agreement (the "mergers") were approved by the stockholders of TAL and became effective. Immediately following the completion of the mergers, former TCIL shareholders owned approximately 55% of the outstanding equity of the Company and former TAL stockholders owned approximately 45% of the outstanding equity of the Company.

The Company has accounted for the mergers described above under the acquisition method of accounting in accordance with the FASB Accounting Standards Topic No. 805, *Business Combinations* ("ASC No. 805"). Triton has been treated as the acquirer in the mergers for accounting purposes. In making the determination of the accounting acquirer, Triton considered all pertinent information and facts related to the combined entity as identified by ASC No. 805-10-55-12 to 15, which included relative voting rights, presence of a large minority interest, composition of the Board of Directors and senior management, terms of the exchange of equity interests, and relative size. In the aggregate, it was concluded that factors, such as the former Triton shareholders' 55% voting rights in the combined entity, after considering certain voting limitations, the presence of a large minority voting interest concentrated within the former Company shareholders and the relative size of Triton in relation to TAL, indicated that Triton should be the accounting acquirer.

The consideration for the transaction was paid in common shares of Triton with TAL stockholders receiving one common share of Triton in exchange for each share of TAL common shares of 33.4 million and TCIL's shareholders received approximately 0.80 of Triton common shares for each of TCIL's common shares. The fair value of the consideration, or the purchase price in the following preliminary purchase price allocation is approximately \$510.2 million . This amount was derived based on the fair value of the shares issued to former TAL shareholders.

Triton has allocated the purchase price to the fair value of the TAL assets acquired and liabilities assumed based on preliminary estimates. The preliminary purchase price allocation below has been developed based on preliminary estimates of fair value using the historical financial statements of TAL as of July 12, 2016. In addition, the allocation of the purchase price to acquired tangible and intangible assets is based on preliminary fair value estimates and is subject to final management analysis, with the assistance of third-party valuation advisers.

Since the date of acquisition, total leasing revenues and net loss attributable to shareholders include TAL's results of \$94.6 million and \$22.6 million , respectively.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 3—Acquisition (continued)**

The residual amount of the purchase price after the preliminary allocation to identifiable intangibles has been allocated to goodwill. The actual amounts recorded when the final allocations are complete may differ materially from the preliminary amounts presented below:

<b>Net assets acquired:</b>	(in thousands)
Unrestricted cash and cash equivalents	\$ 50,349
Restricted cash	59,115
Accounts receivable, net	58,646
Leasing equipment	3,052,693
Net investment in finance leases	159,885
Equipment held for sale	80,655
Goodwill	261,966
Other assets	32,084
Intangible assets	302,757
Accounts payable and other accrued expenses	(47,674)
Derivative instruments	(64,206)
Equipment purchases payable	(10,071)
Deferred income tax liability	(304,895)
Debt	(3,121,118)
<b>Total consideration</b>	<b>\$ 510,186</b>

Triton reported transaction and other costs related to the mergers. These expenses are included in "Transaction and other costs" in our Consolidated Statements of Operations. Transaction and other costs associated with the mergers for the three and nine months ended September 30, 2016 and 2015, respectively, were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Employee compensation costs	\$ 42,773	\$ 2,429	\$ 47,028	\$ 12,261
Professional fees	12,615	—	13,818	112
Legal expenses	1,810	—	3,290	12
Other	2,372	—	2,381	—
<b>Total</b>	<b>\$ 59,570</b>	<b>\$ 2,429</b>	<b>\$ 66,517</b>	<b>\$ 12,385</b>

Employee compensation costs include costs to maintain and retain key employees, severance expenses, and certain stock compensation expense, including retention and stock compensation expense pursuant to plans established as part of TCIL's 2011 re-capitalization. The accrual related to employee compensation costs is \$56.7 million included in accounts payable and other accrued expenses as of September 30, 2016.

Professional fees and legal expenses include costs paid for services directly related to the closing of the mergers and include legal fees, accounting fees and transaction and advisory fees.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 3—Acquisition (continued)**

*Pro Forma Disclosure*

The following table provides the unaudited pro forma results of operations, which gives effect to the transaction as if it had occurred on the first day of the earliest period presented (January 1, 2015). The pro forma results of operations reflects adjustments (i) to adjust amortization and depreciation expense resulting from the write-down of leasing equipment to fair value and the fair value of operating lease contracts over the current market rate as a result of purchase accounting and (ii) to eliminate non-recurring charges that were incurred in connection with the transactions including acquisition-related share-based compensation, transaction costs related to legal, accounting, and other advisory fees, and transaction costs related to retention and benefit costs.

The unaudited pro forma results do not include any anticipated synergies or other expected benefits of the mergers. The unaudited pro forma financial information presented below is not necessarily indicative of either future results of operations or results that might have been achieved had the mergers occurred as of January 1, 2015.

	Nine Months Ended September 30,	
	2016	2015
Total revenues	\$ 815,675	\$ 903,035
Net income	11,646	156,503

**Note 4—Fair Value of Financial Instruments**

The Company believes that the carrying amounts of its cash and cash equivalents, accounts receivable, equipment purchases payable, and accounts payable approximated their fair value as of September 30, 2016 and December 31, 2015 .

Fair value represents the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company utilizes the following fair value hierarchy when selecting inputs for its valuation techniques, with the highest priority given to Level 1:

- Level 1—Financial assets and liabilities whose values are based on observable inputs such as quoted prices for identical instruments in active markets (unadjusted).
- Level 2—Financial assets and liabilities whose values are based on observable inputs such as (i) quoted prices for similar instruments in active markets, (ii) quoted prices for identical or similar instruments in markets that are not active, or (iii) model-derived valuations in which all significant inputs are observable in active markets.
- Level 3—Financial assets and liabilities whose values are derived from valuation techniques based on one or more significant unobservable inputs.

The Company does not record debt at fair value in its consolidated balance sheets. The fair value, which was measured using Level 2 inputs, and the carrying value of the Company's debt is listed in the table below as of the dates indicated (in thousands):

	September 30, 2016	December 31, 2015
Liabilities		
Total debt(1) - carrying value	\$ 6,312,145	\$ 3,185,927
Total debt(1) - estimated fair value	\$ 6,409,767	\$ 3,256,284

(1) Excludes unamortized deferred financing costs of \$20.5 million and \$19.0 million as of September 30, 2016 and December 31, 2015 , respectively.

The Company estimated the fair value of its debt instruments based on the net present value of its future payments, using a discount rate which reflects the Company's estimate of current market interest rates and spreads as of the balance sheet date.

For the fair value of derivatives, please refer to Note 9 - "Derivative Instruments".

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 5—Dividends***Dividends*

The Company paid the following quarterly dividends during the nine months ended September 30, 2016 on its issued and outstanding common shares adjusted for the effects of the mergers:

<u>Record Date</u>	<u>Payment Date</u>	<u>Aggregate Payment</u>	<u>Per Share Payment</u>
September 8, 2016	September 22, 2016	\$33.3 Million	\$0.45
July 8, 2016	July 11, 2016	\$18.3 Million	\$0.45

**Note 6—Restricted Shares, Share Options and Accumulated Other Comprehensive (Loss)**

The Company accounts for compensation cost relating to share-based payment transactions in accordance with the FASB Accounting Standards Codification No. 718, *Compensation-Stock Compensation*. The cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity award) on a straight-line basis.

Unvested restricted shares of approximately 538,000 as of September 30, 2016 were considered anti-dilutive due to net losses for the three and nine months ended September 30, 2016.

TCIL*Share Options*

Effective May 23, 2011, TCIL adopted a share-based compensation plan (the "Option Plan") for the benefit of certain executives of TCIL and its consolidated subsidiaries. The Option Plan allows for the issuance of service-based and market-based options.

On November 9, 2015, TCIL entered into option transaction agreements (the "Option Transaction Agreements") with option holders in anticipation of the closing of the merger with TAL. In accordance with the terms of the Option Transaction Agreements, TCIL settled and cancelled all vested and unvested market-based options as of November 9, 2015 in exchange for 865,157 fully vested Class A common shares at \$14.51 per share, of which approximately 371,000 were redeemed to satisfy tax withholding obligations in respect of the settlement.

On July 8, 2016, TCIL settled and cancelled all vested and unvested service-based options in exchange for approximately 647,000 fully vested Class A common shares at \$10.94 per share, of which approximately 291,000 were redeemed to satisfy tax withholding obligations in respect of the settlement.

*Restricted Shares*

On July 8, 2016, approximately 143,000 restricted Class A common shares were issued to Option Plan participants after approval and authorization by the Board of Directors. The shares were granted at \$10.94, which will be amortized on a straight line basis over an approximately 30-month vesting period. On July 12, 2016, the 143,000 restricted Class A common shares were converted to approximately 114,000 common shares of the Company under the terms of the mergers pursuant to which TCIL shareholders received approximately 0.80 common shares of the Company for each of TCIL's common shares.

*Non-Employee Director Equity Plan*

On May 19, 2016, TCIL entered into equity repurchase and cash bonus agreements with certain management shareholders and non-employee directors whereby TCIL agreed to repurchase approximately 30,700 restricted Class A common shares at a fair market value redemption price of \$12.26 per share. On July 12, 2016, these restricted Class A common shares became fully vested and converted as a result of the mergers.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 6—Restricted Shares, Share Options and Accumulated Other Comprehensive (Loss) (continued)**

**TAL**

*TAL Stock Based Compensation Plan*

TAL's previously existing stock-based compensation plans consisted of the 2005 Management Omnibus Incentive Plan and the 2014 Equity Incentive Plan. The TAL restricted shares granted in 2014 and 2015 vested on July 12, 2016 upon the closing of the mergers. A total of 140,000 restricted shares granted in January 2016 were converted to Triton restricted shares and will vest in approximately 2.25 years in accordance with their original terms. Unearned compensation expense of \$1.4 million will be amortized to Administrative expenses on a straight line basis over the remaining vesting period.

**Triton**

*2016 Triton Plan*

On September 7, 2016, the Company's Compensation Committee approved the grants of restricted shares to various executives, certain employees and directors. Under the Company's 2016 Equity Incentive Plan the total number of restricted shares granted to executives and employees was approximately 418,000 at a fair value of \$14.55 per share and will vest over 3 years. Additional shares may be granted based upon performance. There were approximately 47,000 shares granted at \$14.55 per share to directors and these shares vested immediately on September 7, 2016. Total unrecognized compensation costs of approximately \$6.8 million as of September 30, 2016 related to the September 2016 grants of restricted shares will be recognized over the remaining weighted average vesting period of approximately 2.9 years.

**Accumulated Other Comprehensive (Loss)**

Accumulated other comprehensive (loss) consisted of the following as of the dates indicated (in thousands and net of tax effects):

	Cash Flow Hedges	Foreign Currency Translation	Accumulated Other Comprehensive (Loss) Income
<b>Balance as of December 31, 2015</b>	\$ —	\$ (3,666)	\$ (3,666)
Change in fair value of derivative instruments designated as cash flow hedges	574	—	574
Reclassification of realized (gain) on interest rate swap agreements designated as cash flow hedges	(184)	—	(184)
Foreign currency translation adjustment	—	(87)	(87)
<b>Other comprehensive income (loss)</b>	390	(87)	303
<b>Balance as of September 30, 2016</b>	<u>\$ 390</u>	<u>\$ (3,753)</u>	<u>\$ (3,363)</u>

  

	Cash Flow Hedges	Foreign Currency Translation	Accumulated Other Comprehensive (Loss) Income
<b>Balance as of December 31, 2014</b>	\$ —	\$ (3,258)	\$ (3,258)
Foreign currency translation adjustment	—	(368)	(368)
<b>Other comprehensive (loss)</b>	—	(368)	(368)
<b>Balance as of September 30, 2015</b>	<u>\$ —</u>	<u>\$ (3,626)</u>	<u>\$ (3,626)</u>



**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 6—Restricted Shares, Share Options and Accumulated Other Comprehensive (Loss) (continued)**

The following table presents reclassifications out of Accumulated other comprehensive (loss) for the period indicated (in thousands):

	Amounts Reclassified From Accumulated Other Comprehensive (Loss)				Affected Line Item in the Consolidated Statements of Income
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2016	2015	2016	2015	
Amounts reclassified from Accumulated other comprehensive (loss) related to designated interest rate swaps	\$ (284)	\$ —	\$ (284)	\$ —	Interest and debt expense
Income tax (benefit)	100	—	100	—	Income tax expense
Amounts reclassified from Accumulated other comprehensive (loss)	\$ (184)	\$ —	\$ (184)	\$ —	Net income

**Note 7—Net Investment in Finance Leases**

The following table represents the components of the net investment in finance leases (in thousands):

	September 30, 2016	December 31, 2015
Future minimum lease payment receivable	377,881	\$ 91,488
Estimated residuals receivable	65,899	125
Allowance on gross finance lease receivables	(527)	(526)
Gross finance lease receivables, net of allowance	443,253	91,087
Unearned income	(79,139)	(22,980)
Net investment in finance leases	<u>\$ 364,114</u>	<u>\$ 68,107</u>

The Company evaluates potential losses in its finance lease portfolio by regularly reviewing the specific receivables in the portfolio and analyzing historical loss experience. Net investment in finance lease receivables is generally charged off after an analysis is completed which indicates that collection of the full balance is remote.

In order to estimate its allowance for losses contained in the gross finance lease receivables, the Company categorizes the credit worthiness of the receivables in the portfolio based on internal customer credit ratings, which are reviewed and updated, as appropriate, on an ongoing basis. The internal customer credit ratings are developed based on a review of the financial performance and condition, operating environment, geographical location and trade routes of our customers.

The following table represents the activity of the Company's allowance on gross finance lease receivables for the periods presented (in thousands):

	Beginning Balance	Additions/ (Reversals)	Ending Balance
Finance Lease— Allowance for doubtful accounts:			
For the nine months ended			
September 30, 2016	\$ 526	\$ 1	\$ 527

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 8—Debt**

Debt consisted of the following (amounts in thousands):

	September 30, 2016	December 31, 2015
Asset backed securitization (ABS) notes	\$ 1,451,490	\$ 557,144
Term loan facilities	1,300,439	331,500
Asset backed warehouse facility	660,000	—
Revolving credit facilities	650,250	142,750
Capital lease obligations	75,367	13,676
Institutional notes	2,220,286	2,140,857
Total debt outstanding	\$ 6,357,832	\$ 3,185,927
Deferred financing costs	(20,548)	(19,024)
Purchase price debt adjustment	\$ (45,687)	\$ —
Debt, net of unamortized deferred financing costs	\$ 6,291,597	\$ 3,166,903

As of September 30, 2016, the Company had \$3.3 billion of debt outstanding on facilities with fixed interest rates and \$3.1 billion of debt outstanding on facilities with interest rates based on floating rate indices (primarily LIBOR). The Company economically hedges the risks associated with fluctuations in interest rates on a portion of its floating rate borrowings by entering into interest rate swap agreements that convert a portion of its floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. As of September 30, 2016, the Company had interest rate swaps in place with a notional amount of \$1.6 billion to fix the floating interest rates on a portion of its floating rate debt obligations.

The Company is subject to certain financial covenants under its debt facilities, and as of September 30, 2016, was in compliance with all such covenants.

**Asset Backed Securitization Term Notes**

On April 8, 2016, TCF-III and the holders of the TCF-III Series 2009-1 Notes restructured the TCF-III Series 2009-1 Notes from a warehouse facility to a five-year amortizing term loan. Effective April 8, 2016, TCF-III was no longer able to borrow under the TCF-III Series 2009-1 Notes. The outstanding principal balance of the TCF-III Series 2009-1 Notes at closing was \$316.7 million. The contractual interest rate of the TCF-III Series 2009-1 Notes was modified from (i) one-month LIBOR, or the commercial paper rate, plus an applicable margin of 1.60%, to (ii) one-month LIBOR, or the commercial paper rate, plus an applicable margin of 2.00%.

Between May 31, 2016 and June 1, 2016, TCF-III entered into three interest rate swap agreements in order to fix the interest rate on a portion of the outstanding principal balance of the TCF-III Series 2009-1 Notes. These interest rate swaps have fixed interest rates ranging between 1.11% and 1.12% per year and termination dates through April 2021 and had a total notional amount of \$229.1 million at September 30, 2016.

**TCIL Credit Facility**

On April 15, 2016, TCIL and a group of commercial banks entered into an amendment and restatement of the TCIL Credit Facility providing for the extension of the facility termination date from November 4, 2016 to April 15, 2021, and the reduction of the aggregate commitment amount thereunder from \$600.0 million (which was shared under the prior TCIL Credit Facility with the TCI Credit Facility) to an aggregate commitment, available to TCIL only, of \$300.0 million. An accordion feature provided for up to \$300.0 million of increased and/or additive commitments for TCIL (for a total of up to \$600.0 million of aggregate commitments). No changes were made to the borrowing base or to the pricing of the TCIL Credit Facility.

On May 23, 2016, the aggregate commitments under the TCIL Credit Facility were increased to \$555.0 million pursuant to the accordion feature. On August 31, 2016, the aggregate commitments under the TCIL Credit Facility were increased to \$600.0 million.

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 9—Derivative Instruments**

***Interest Rate Swaps***

The Company has entered into interest rate swap agreements to manage interest rate risk exposure. Interest rate swap agreements utilized by the Company effectively modify the Company's exposure to interest rate risk by converting a portion of its floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. Such agreements involve the receipt of floating rate amounts in exchange for fixed rate interest payments over the lives of the agreements without an exchange of the underlying principal amounts. The counterparties to the Company's interest rate swap agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swap agreements, the Company's exposure is limited to the interest rate differential on the notional amount at each monthly settlement period over the life of the agreements. The Company does not anticipate any non-performance by the counterparties. Substantially all of the assets of certain indirect, wholly owned subsidiaries of the Company have been pledged as collateral for the underlying indebtedness and the amounts payable under the interest rate swap agreements for each of these entities. In addition, certain assets of the Company's subsidiaries are pledged as collateral for various credit facilities and the amounts payable under certain interest rate swap agreements.

As of September 30, 2016, the Company had interest rate swap agreements in place to fix the floating interest rates on a portion of the borrowings under its debt facilities as summarized below:

Derivatives	Net Notional Amount	Weighted Average Fixed Leg (Pay) Interest Rate	Cap Rate	Weighted Average Remaining Term
Interest rate swaps	\$1.6 Billion	1.73%	—%	5.0 years
Interest rate caps	\$92.1 Million	—%	4.0%	1.0 year

***Fair Value of Derivative Instruments***

Under the criteria established by ASC 820, the Company has elected to use the income approach to value its interest rate swap agreements, using observable Level 2 market expectations at the measurement date and standard valuation techniques to convert future amounts to a single present amount (discounted) assuming that participants are motivated, but not compelled to transact. The Level 2 inputs for the interest rate swap and forward valuations are limited to quoted prices for similar assets or liabilities in active markets and inputs other than quoted prices that are observable for the asset or liability (specifically LIBOR cash and swap rates, basis swap adjustments and credit risk at commonly quoted intervals).

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 9—Derivative Instruments (Continued)**

*Location of Derivative Instruments in Financial Statements*

		Fair Value of Derivative Instruments (In Millions)			
		Asset Derivatives		Liability Derivatives	
		September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
<u>Derivative Instrument</u>	<u>Balance Sheet Location</u>	<u>Fair Value</u>	<u>Fair Value</u>	<u>Fair Value</u>	<u>Fair Value</u>
Interest rate swap contracts, designated as cash flow hedges	Fair value of derivative instruments	\$ —	\$ —	\$ 58.0	\$ —
Interest rate swap contracts, not designated	Fair value of derivative instruments	—	2.2	5.1	0.3
Total derivatives		<u>\$ —</u>	<u>\$ 2.2</u>	<u>\$ 63.1</u>	<u>\$ 0.3</u>

		Effect of Derivative Instruments on Consolidated Statements of Income and Consolidated Statements of Comprehensive Income (In Millions)			
		Three Months Ended September 30,		Nine Months Ended September 30,	
		2016	2015	2016	2015
	<u>Location of Loss (Gain) on Derivative Instruments</u>				
Realized loss on non-designated interest rate swaps	Realized loss on derivative instruments, net	\$ 0.9	\$ 1.4	\$ 2.3	\$ 4.4
Change in fair value of derivatives, designated as cash flow hedges	Other comprehensive income	(0.9)	—	(0.9)	—
Realized (gain) on designated interest rate swap agreements	Interest and debt expense	(0.3)	—	(0.3)	—
Net (gain) loss on interest rate swaps, not designated	Unrealized (gain) loss on derivative instruments, net	\$ (3.5)	\$ 4.2	\$ 5.2	\$ 5.8

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 10—Segment and Geographic Information**

**Industry Segment Information**

The Company conducts its business activities in one industry, intermodal transportation equipment, and has two reporting segments:

- Equipment leasing—the Company owns, leases and ultimately disposes of containers and chassis from its lease fleet, as well as manages leasing activities for containers owned by third parties.
- Equipment trading—the Company purchases containers from shipping line customers, and other sellers of containers, and resells these containers to container retailers and users of containers for storage or one-way shipment. Included in the Equipment trading segment revenues are leasing revenues from equipment purchased for resale that is currently on lease until the containers are dropped off.

Triton acquired the Equipment trading segment as part of the acquisition on July 12, 2016 and had no such reporting segment prior to that time. The purchase price allocation and goodwill are preliminary estimates as of September 30, 2016, and therefore, the goodwill allocated to the equipment trading segment is also preliminary.

The following tables show segment information for the periods indicated and the consolidated totals reported (in thousands):

	Three Months Ended September 30,					
	2016			2015		
	Equipment Leasing	Equipment Trading	Totals	Equipment Leasing	Equipment Trading	Totals
Total leasing revenues	\$ 247,154	\$ 778	\$ 247,932	\$ 175,719	\$ —	\$ 175,719
Trading margin	—	232	232	—	—	—
Net (loss) on sale of leasing equipment	(12,319)	—	(12,319)	(3,254)	—	(3,254)
Depreciation and amortization expense	112,134	175	112,309	77,176	—	77,176
Interest and debt expense	55,124	313	55,437	35,426	—	35,426
Realized loss on derivative instruments, net	864	—	864	1,386	—	1,386
<b>(Loss) Income before income taxes</b>	<b>(52,869)</b>	<b>(3,979)</b>	<b>(56,848)</b>	<b>26,092</b>	<b>—</b>	<b>26,092</b>

- (1) Segment income before income taxes excludes unrealized gains or losses on interest rate swaps and the write-off of deferred financing costs. Unrealized gains on interest rate swaps were \$3.5 million and unrealized losses on interest rate swaps of \$4.2 million for the three months ended September 30, 2016 and 2015, respectively. There were no write-offs of deferred financing costs the three months ended September 30, 2016 and 2015, respectively.

	Nine Months Ended September 30,					
	2016			2015		
	Equipment Leasing	Equipment Trading	Totals	Equipment Leasing	Equipment Trading	Totals
Total leasing revenues	\$ 568,513	\$ 778	\$ 569,291	\$ 534,839	\$ —	\$ 534,839
Trading margin	—	232	232	—	—	—
Net (loss) gain on sale of leasing equipment	(16,086)	—	(16,086)	3,071	—	3,071
Depreciation and amortization expense	272,410	175	272,585	217,296	—	217,296
Interest and debt expense	122,313	313	122,626	105,892	—	105,892
Realized loss on derivative instruments, net	2,268	—	2,268	4,399	—	4,399
<b>(Loss) Income before income taxes</b>	<b>(32,967)</b>	<b>(3,979)</b>	<b>(36,946)</b>	<b>112,853</b>	<b>—</b>	<b>112,853</b>
Equipment held for sale at September 30	90,146	15,394	105,540	—	—	—
Goodwill at September 30	244,475	17,491	261,966	—	—	—
Total assets at September 30	8,633,818	53,845	8,687,663	4,775,329	—	4,775,329
Purchases of leasing equipment and investments in finance leases(2)	384,739	—	384,739	375,804	—	375,804

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 10—Segment and Geographic Information (Continued)**

- (1) Segment income before income taxes excludes unrealized gains or losses on interest rate swaps and the write-off of deferred financing costs. Unrealized losses on interest rate swaps were \$5.2 million and \$5.8 million for the nine months ended September 30, 2016 and 2015, respectively. Write-offs of deferred financing costs for the nine months ended September 30, 2016 were \$0.1 million and there were no such write-offs for the nine months ended September 30, 2015.
- (2) Represents cash disbursements for purchases of leasing equipment and investments in finance leases as reflected in the consolidated statements of cash flows for the periods indicated, but excludes cash flows associated with the purchase of equipment held for resale.

There are no intercompany revenues or expenses between segments. Additionally, certain administrative expenses have been allocated between segments based on an estimate of services provided to each segment. A portion of the Company's equipment purchased for resale was purchased through certain sale-leaseback transactions with our shipping line customers. Due to the expected longer term nature of these transactions, these purchases are reflected as leasing equipment as opposed to equipment held for sale and the cash flows associated with these transactions are reflected as purchases of leasing equipment and proceeds from the sale of equipment in investing activities in the Company's consolidated statements of cash flows.

**Geographic Segment Information**

The Company earns most of its leasing revenues from international containers which are deployed by its customers in a wide variety of global trade routes. Substantially all of the Company's leasing related revenue is denominated in U.S. dollars.

The following table represents the geographic allocation of equipment leasing revenues for the periods indicated based on customers' primary domicile (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Total leasing revenues:				
Asia	\$ 114,579	\$ 99,982	\$ 287,736	\$ 305,408
Europe	107,219	56,802	215,545	171,050
North America / South America	15,814	9,977	38,287	31,875
Bermuda	115	26	348	61
Other International	10,205	8,932	27,375	26,445
Total	<u>\$ 247,932</u>	<u>\$ 175,719</u>	<u>\$ 569,291</u>	<u>\$ 534,839</u>

As most of the Company's containers are used internationally, where no one container is domiciled in one particular place for a prolonged period of time, substantially all of the Company's long-lived assets are considered to be international.

The following table represents the geographic allocation of equipment trading revenues for the periods indicated based on the location of sale (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Total equipment trading revenues:				
Asia	\$ 5,330	\$ —	\$ 5,330	\$ —
Europe	2,297	—	2,297	—
North America / South America	1,386	—	1,386	—
Other International	807	—	807	—
Total	<u>\$ 9,820</u>	<u>\$ —</u>	<u>\$ 9,820</u>	<u>\$ —</u>

**TRITON INTERNATIONAL LIMITED**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 11—Commitments and Contingencies**

***Purchase Commitments***

At September 30, 2016 , commitments for capital expenditures totaled approximately \$123.2 million .

**Note 12—Income Taxes**

The consolidated income tax expense for the three and nine months ended September 30, 2016 and 2015 , respectively, was determined primarily based upon estimates of the Company's consolidated effective income tax rates for the year ending December 31, 2016 and the year ended December 31, 2015 . The difference between the consolidated effective income tax rate and the U.S. federal statutory rate is primarily attributable to state income taxes, foreign income taxes, and the effect of certain permanent tax differences. The effective tax rate change from 2015 to 2016 is directly attributable to the acquisition.

**Note 13—Related Party Transactions**

***Payments to Affiliate***

Payments made to an affiliate for services which were mainly related to container repositioning for the periods indicated below were as follows:

International Asset Systems ("IAS") is a leader in cloud-based solutions for global logistics and transportation management in which two of our significant shareholders have an interest. IAS serves providers of global transportation, focusing on first- and last-mile landside movement for logistics service providers, motor carriers, ocean carriers, railroads and equipment lessors. On July 21, 2016, REZ-1, Inc., a leading provider of asset management, equipment reservation, billing and reload services to the domestic intermodal industry, announced its acquisition of IAS. Payments made to IAS for the periods indicated below were as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Payments to IAS	\$ 13	\$ 408	\$ 149	\$ 715

Marine Container Services (India) Private Limited ("MCS") is a related party, as MCS is party to a joint venture agreement with TCIL. Payments made to MCS for services related primarily to container operations for the periods indicated below were as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Payments to MCS	\$ —	\$ 60	\$ 123	\$ 164

**Note 14—Subsequent Events**

***Quarterly Dividend***

On November 9, 2016, the Company's Board of Directors approved and declared a \$0.45 per share quarterly cash dividend on its issued and outstanding common shares, payable on December 22, 2016 to shareholders of record at the close of business on December 2, 2016 .

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion and analysis of the consolidated financial condition and results of operations of Triton International Limited and its subsidiaries should be read in conjunction with related consolidated financial data and our annual audited consolidated financial statements and related notes thereto included in our Form S-4 filed with the SEC on May 6, 2016. The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements are subject to numerous risks and uncertainties, including, but not limited to, the risks and uncertainties described herein and under "Risk Factors" and "Forward-Looking Statements" in our Form S-4. Our actual results may differ materially from those contained in or implied by any forward-looking statements.*

### Our Company

On July 12, 2016, TAL and TCIL combined in an all-stock merger. Under the terms of the Transaction Agreement, TAL and TCIL combined under a holding company, Triton, which is domiciled in Bermuda.

Triton is the world's largest and one of the oldest lessors of intermodal containers and chassis. Intermodal containers are large, standardized steel boxes used to transport freight by ship, rail or truck. Because of the handling efficiencies they provide, intermodal containers are the primary means by which many goods and materials are shipped internationally. Chassis are used for the transportation of containers.

We operate our business in one industry, intermodal transportation equipment, and have two business segments:

- Equipment leasing - we own, lease and ultimately dispose of containers and chassis from our lease fleet, as well as manage containers owned by third parties.
- Equipment trading - we purchase containers from shipping line customers, and other sellers of containers, and resell these containers to container retailers and users of containers for storage or one-way shipment.

### Operations

Our operations include the acquisition, leasing, re-leasing and subsequent sale of multiple types of intermodal containers and chassis. As of September 30, 2016, our total fleet consisted of 3,029,183 containers and chassis, representing 4,950,384 twenty-foot equivalent units ("TEU"). We have an extensive global presence, offering leasing services through 21 service subsidiaries in 14 countries and approximately 490 third party container depot facilities in approximately 54 countries as of September 30, 2016. Our customers are among the largest shipping lines in the world. For the nine months ended September 30, 2016, our twenty largest customers accounted for 81% of our leasing revenues, our five largest customers accounted for 53% of our combined leasing revenues, our largest customer, CMA CGM, accounted for 16% of our leasing revenues, and our second largest customer, MSC, accounted for 15% of our leasing revenues.

We lease five types of equipment: (1) dry freight containers, which are used for general cargo such as manufactured component parts, consumer staples, electronics and apparel, (2) refrigerated containers, which are used for perishable items such as fresh and frozen foods, (3) special containers, which are used for heavy and over-sized cargo such as marble slabs, building products and machinery, (4) tank containers, which are used to transport bulk liquid products such as chemicals, and (5) chassis, which are used for the transportation of containers domestically. Our in-house equipment sales group manages the sale process for our used containers and chassis from our equipment leasing fleet and buys and sells used and new containers and chassis acquired from third parties.



The following tables provide the composition of our equipment fleet as of the dates indicated in units, TEU and cost-equivalent units, or "CEU". TCIL and TAL fleet information have been combined by mathematical addition for periods ending prior to July 13, 2016 for comparative purposes.

	Equipment Fleet in Units(1)			Equipment Fleet in TEU(1)		
	September 30, 2016	December 31, 2015	September 30, 2015	September 30, 2016	December 31, 2015	September 30, 2015
Dry	2,681,503	2,632,257	2,623,284	4,314,654	4,217,703	4,204,688
Refrigerated	213,763	198,292	194,491	410,349	379,134	371,604
Special	85,042	88,148	88,330	148,776	154,137	155,087
Tank	11,962	11,243	11,249	11,962	11,243	11,249
Chassis	21,233	21,216	21,231	38,429	38,210	38,236
Equipment leasing fleet	3,013,503	2,951,156	2,938,585	4,924,170	4,800,427	4,780,864
Equipment trading fleet	15,680	21,135	23,554	26,214	35,989	39,296
<b>Total</b>	<b>3,029,183</b>	<b>2,972,291</b>	<b>2,962,139</b>	<b>4,950,384</b>	<b>4,836,416</b>	<b>4,820,160</b>

	Equipment Fleet in CEU(1)		
	September 30, 2016	December 31, 2015	September 30, 2015
Operating leases	5,975,852	5,855,833	5,796,578
Finance leases	375,109	252,229	261,759
Equipment trading fleet	76,417	107,080	105,284
<b>Total</b>	<b>6,427,378</b>	<b>6,215,142</b>	<b>6,163,621</b>

(1) As of September 30, 2016, managed equipment accounted for 0.5%, 0.5%, and 0.3% of our equipment fleet in units, TEU, and CEU, respectively.

In the equipment fleet tables above, we have included total fleet count information based on CEU. CEU is a ratio used to convert the actual number of containers in our fleet to a figure based on the relative purchase prices of our various equipment types to that of a 20 foot dry container. For example, the CEU ratio for a 40 foot standard height dry container is 1.6, and a 40 foot high cube refrigerated container is 10.0. The CEU ratios used in this calculation may differ slightly from current actual cost ratios and CEU ratios used by others in the industry.

The following table provides the percentage of our equipment fleet in units and of leasing revenues. TCIL and TAL fleet and leasing revenue information have been combined by mathematical addition prior to July 13, 2016. The percentage of our equipment fleet by equipment type as of September 30, 2016 and the percentage of our leasing revenues by equipment type for the nine months ended September 30, 2016 are as follows:

Equipment Type	Percentage of total fleet in units	Percentage of total fleet in CEU	Combined percentage of leasing revenues
Dry	88.5%	58.7%	61.4%
Refrigerated	7.1	32.7	29.7
Special	2.8	3.1	4.9
Tank	0.4	3.0	1.7
Chassis	0.7	1.3	1.7
Equipment leasing fleet	99.5	98.8	99.4
Equipment trading fleet	0.5	1.2	0.6
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

We generally lease our equipment on a per diem basis to our customers under three types of leases: long-term leases, finance leases and service leases. Long-term leases, typically with initial contractual terms ranging from three to eight years, provide us with stable cash flow and low transaction costs by requiring customers to maintain specific units on-hire for the duration of the lease. Finance leases, which are typically structured as full payout leases, provide for a predictable recurring

revenue stream with the lowest cost to the customer because customers are generally required to retain the equipment for the duration of its useful life. Service leases command a premium per diem rate in exchange for providing customers with a greater level of operational flexibility by allowing the pick-up and drop-off of units during the lease term. We also have expired long-term leases whose fixed terms have ended but for which the related units remain on-hire and for which we continue to receive rental payments pursuant to the terms of the initial contract. Some leases have contractual terms that have features reflective of both long-term and service leases and we classify such leases as either long-term or service leases, depending upon which features we believe are predominant.

The following table provides a summary of our equipment leasing fleet portfolio by lease type, based on CEU as of the dates indicated below. TCIL and TAL have been combined by mathematical addition for periods ending prior to July 13, 2016 for comparative purposes. These percentages do not necessarily reflect what the results would have been had the transaction occurred as of the beginning of last year.

<b>Lease Portfolio</b>	<b>September 30, 2016</b>	<b>December 31, 2015</b>	<b>September 30, 2015</b>
Long-term leases	68.2%	65.5%	62.4%
Finance leases	6.7	4.6	4.8
Service leases	19.1	20.6	22.0
Expired long-term leases (units on-hire)	6.0	9.3	10.8
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

As of September 30, 2016, December 31, 2015 and September 30, 2015, our long-term and finance leases combined had average remaining contract terms of approximately 36 months, 35 months, and 35 months respectively, assuming no leases are renewed.

## Operating Performance

The following discussion of our operating performance refers to a variety of the Company's critical business metrics, such as fleet size, utilization, average lease rates and used container sale volumes and prices. In this section, the relevant performance measures for TCIL and TAL have been combined by mathematical addition for comparative purposes for periods ending prior to July 13, 2016. These combined results do not necessarily reflect what the results would be if the transaction occurred as of the beginning of last year.

**Fleet size.** As of September 30, 2016, our owned fleet included 6,406,191 CEU, an increase of 3.5% from the combined TCIL and TAL owned fleets as of December 31, 2015 and an increase of 4.3% from the combined owned fleets as of September 30, 2015. The increase in our fleet size from September 30, 2015 was primarily due to purchases of new containers and completion of several large sale-leaseback transactions in the last quarter of 2015 and during 2016.

Global containerized trade growth in 2016 has been relatively weak. Clarksons is currently projecting loaded container liftings to increase 3.3% in 2016, down from a long-term average growth rate near 10%. In 2015 and 2016, the rate of containerized trade growth has been negatively impacted by slower global economic growth and a stabilization in the level of global trade as a share of global GDP. Until recently, global trade was increasing as a share of global GDP, providing an extra lever for growth in global containerized trade.

Over the last twelve months, our equipment fleet has grown slightly faster than containerized trade growth, reflecting an increase in the share of leased containers relative to the share of containers owned by our shipping line customers. The increased share for leased containers reflects an increase in the portion of containers purchased by leasing companies and increased interest from our customers in concluding sale-leaseback transactions for previously owned containers in their fleets. Our shipping line customers have faced several years of weak freight rates and poor profitability due to excess vessel capacity, making leased containers a more attractive option relative to direct investment.

As of November 4, 2016, TCIL and TAL, on a combined basis have invested approximately \$845 million in new and sale-leaseback containers for delivery in 2016. Over \$600 million of this combined investment has been placed in the second half of 2016, reflecting a recent improvement in leasing demand. Leasing demand had been weak from the second quarter of 2015 through the middle of 2016. The low rate of trade growth in 2015 was not expected, and we faced an excess supply of containers in 2015 due to over-ordering early in the year. Shipping lines and leasing companies reduced their level of container ordering starting in the summer of 2015, and global supply and demand for containers returned to balance by the summer of 2016.

During the third quarter and so far in the fourth quarter of 2016, the pace of leasing transactions and our lease-out activity accelerated, and in response, we have begun to purchase new containers more aggressively. We also concluded a large sale-leaseback transaction in the third quarter. We currently expect leasing demand to remain strong into 2017.

**Utilization.** Our average utilization was 92.4% during the third quarter of 2016, a decrease from 93.3% in the second quarter of 2016 and a decrease from 96.2% in the third quarter of 2015. This decrease was due to weak leasing demand and the excess supply of containers that developed during 2015. Our utilization started to increase during the second quarter of 2016 as the global supply / demand balance for containers started to improve. Our utilization continued to increase during the third quarter, peaking at 94.0% as of August 30<sup>th</sup>. However, on August 31, Hanjin, one of our largest customers filed for court protection and defaulted on our leases. Roughly 3% of our containers were on-hire to Hanjin, and since we are no longer accruing revenue on these containers, they are reflected as off-hire for the purpose of calculating utilization. We currently have recovered or issued delivery clearances for approximately 50% of the containers previously on-hire to Hanjin, and we expect to have recovered up to 70% of the containers by the end of 2016. Our utilization will benefit as more of the containers are recovered and redeployed into the leasing market. Our utilization also continues to be supported by the high percentage of our units that are on-hire to customers on long-term or finance leases.

The following tables set forth our equipment fleet utilization(1) for the periods indicated below.

	Quarter Ended				
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<b>Average Utilization</b>	92.4%	93.3%	94.0%	94.8%	96.2%
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<b>Ending Utilization</b>	92.6%	93.7%	93.5%	94.4%	95.5%

- (1) Utilization is computed by dividing our total units on lease (in CEU) by the total units in our fleet (in CEU) excluding new units not yet leased and off-hire units designated for sale.

**Average lease rates.** Average lease rates in the third quarter of 2016 for our dry container product line decreased by 12.6% from the third quarter of 2015. New container prices have decreased significantly over the last several years due to a significant drop in steel prices in China and a decrease in the demand for new containers. Very low long-term interest rates and aggressive competition for new leasing transactions have combined with low new container prices to push market lease rates to historical low levels. New container prices and market lease rates appear to have bottomed in the second quarter of 2016. New container prices, leasing demand and market lease rates for dry containers improved during the third quarter of 2016, and the increase in market lease rates has continued into the fourth quarter. However, market lease rates remain well below our portfolio average.

Low market lease rates negatively impact our overall average lease rates as we add new containers to our fleet and as leases covering existing containers expire and are re-priced. If market lease rates remain near their current low level, we expect the decrease in our average dry container lease rates will continue for the remainder of 2016 and into 2017.

Average lease rates in the third quarter of 2016 for our refrigerated container product line decreased by 5.6% from the third quarter of 2015. For several years our average lease rates for refrigerated containers have been negatively impacted by the addition of new refrigerated containers placed on lease at rates lower than our portfolio average. The cost of refrigerated containers has trended down over the last few years, which has led to lower market lease rates. Lease rates for new refrigerated containers are also being negatively impacted by aggressive pricing from new entrants seeking to build market share.

The average lease rates for special containers decreased approximately 3.2% in the third quarter of 2016 compared to the third quarter of 2015. This decrease is mainly the result of certain lease renegotiations.

**Equipment disposals.** We have been recording sizable losses on container disposals since the middle of 2015 due to decreasing used container sale prices. Used container sale prices for dry containers decreased 51% from January 1, 2015 through June 30, 2016. During this time, used container sale prices were negatively impacted by increased selling volumes due to a global excess supply of containers and lower prices for new containers. Disposal prices stabilized in the third quarter of 2016 and have started to increase slightly due to the improvement in the global container supply and demand balance and the increase in new container prices. If leasing demand and new container prices remain at their current level, we expect used container selling prices to increase further.

While still significant, the level of disposal losses recorded in the third quarter of 2016 was meaningfully reduced from the combined TCIL and TAL disposal loss in the second quarter of 2016. In the second quarter, we recorded disposal losses on containers sold in the quarter as well as a large mark-to-market loss on our inventory of containers held for sale, which reflected the impact of the decrease in our average selling prices during the quarter. The stabilization of sale prices in the third quarter led to a lower mark-to-market adjustment.

**Hanjin Bankruptcy.** On August 31, 2016, Hanjin, one of our largest customers, filed for bankruptcy court protection and defaulted on our lease agreements. Hanjin quickly ceased active operations and notified us that they would terminate our lease agreements. Hanjin had approximately 87,000 containers on lease with a net book value of \$243.3 million.

We maintain more than \$100 million of credit insurance to cover the value of containers that are unrecoverable, costs incurred to recover containers and up to six months of lost lease revenue, subject to our deductibles. Accordingly, the Company estimated the negative impact of Hanjin, net of the expected insurance recovery proceeds to be \$29.7 million in the third quarter. This impact was reflected as a \$23.4 million charge to bad debt expense and \$6.3 million of unrecognized lease revenue, the majority of which was applied toward the insurance deductible of \$6.5 million. We expect the financial impact of the Hanjin default to be lower in future periods. Over the next few quarters, we expect that insurance accruals will offset most of the costs we incur recovering and redeploying containers, though we will not recognize expected insurance payments related to lost revenue of approximately \$3 million per month for all of the containers on-lease to Hanjin until the payments are received.

The recovery process related to the Hanjin default remains a major operational effort. We have gained control or have issued delivery clearances for about 50% of our containers previously on-hire to Hanjin, and we expect the share of recovered containers will increase to be in the range of 70% by the end of the year. We expect we will eventually recover the vast majority of our containers, but it will take time to recover the “tail” of containers that are scattered across many locations.

We remain concerned with the overall credit risk of our customers. The container shipping industry has been suffering from excess vessel capacity and low freight rates for several years, and most of our shipping line customers are currently generating losses. Many of our customers also have a high degree of financial leverage. We anticipate that the high volume of new vessels entering service over the next several years will complicate our customers’ efforts to increase freight rates, and we expect our customers’ financial performance will remain under pressure for some time.

## Dividends

We paid the following quarterly dividends during the nine months ended September 30, 2016 on our issued and outstanding common shares adjusted for the effects of the mergers:

<u>Record Date</u>	<u>Payment Date</u>	<u>Aggregate Payment</u>	<u>Per Share Payment</u>
September 8, 2016	September 22, 2016	\$33.3 Million	\$0.45
July 8, 2016	July 11, 2016	\$18.3 Million	\$0.45

## Results of Operations

The following table summarizes our results of operations for the three months ended September 30, 2016 and 2015, respectively (in thousands). The results for the three months ended September 30, 2016 are most significantly impacted by the mergers. The table below shows the effect of the mergers and the results of operations exclusive of the effects of the mergers which are explained in the following narrative.

	TAL	TCIL	Total	TCIL	TCIL
	July 13, 2016 to September 30, 2016	Three Months Ended September 30, 2016	Three Months Ended September 30, 2016	Three Months Ended September 30, 2015	Variance
<b>Leasing revenues:</b>					
Operating leases	\$ 91,539	\$ 151,360	\$ 242,899	\$ 173,685	\$ (22,325)
Finance leases	2,870	2,020	4,890	2,034	(14)
Other revenues	143	—	143	—	—
<b>Total leasing revenues</b>	<b>94,552</b>	<b>153,380</b>	<b>247,932</b>	<b>175,719</b>	<b>(22,339)</b>
Equipment trading revenues	9,820	—	9,820	—	—
Equipment trading expenses	(9,588)	—	(9,588)	—	—
<b>Trading margin</b>	<b>232</b>	<b>—</b>	<b>232</b>	<b>—</b>	<b>—</b>
Net (loss) on sale of leasing equipment	(8,292)	(4,027)	(12,319)	(3,254)	(773)
<b>Operating expenses:</b>					
Depreciation and amortization	37,916	74,393	112,309	77,176	(2,783)
Direct operating expenses	15,398	12,417	27,815	12,886	(469)
Administrative expenses	9,144	8,312	17,456	12,166	(3,854)
Transaction and other costs	21,511	38,059	59,570	2,429	35,630
Provision for doubtful accounts	8,948	13,424	22,372	11	13,413
<b>Total operating expenses</b>	<b>92,917</b>	<b>146,605</b>	<b>239,522</b>	<b>104,668</b>	<b>41,937</b>
Operating (loss) income	(6,425)	2,748	(3,677)	67,797	(65,049)
<b>Other expenses:</b>					
Interest and debt expense	22,369	33,068	55,437	35,426	(2,358)
Realized loss on derivative instruments, net	(22)	886	864	1,386	(500)
Unrealized (gain) loss on derivative instruments, net	(277)	(3,210)	(3,487)	4,159	(7,369)
Write-off of deferred financing costs	—	—	—	—	—
Other expense (income), net	—	357	357	734	(377)
<b>Total other expenses</b>	<b>22,070</b>	<b>31,101</b>	<b>53,171</b>	<b>41,705</b>	<b>(10,604)</b>
(Loss) income before income taxes	(28,495)	(28,353)	(56,848)	26,092	(54,445)
Income tax (benefit) expense	(5,906)	(1,813)	(7,719)	112	(1,925)
<b>Net (loss) income</b>	<b>\$ (22,589)</b>	<b>\$ (26,540)</b>	<b>\$ (49,129)</b>	<b>\$ 25,980</b>	<b>\$ (52,520)</b>
Less: income attributable to noncontrolling interest	—	2,082	2,082	4,822	(2,740)
<b>Net (loss) income attributable to shareholders</b>	<b>\$ (22,589)</b>	<b>\$ (28,622)</b>	<b>\$ (51,211)</b>	<b>\$ 21,158</b>	<b>\$ (49,780)</b>

The following table summarizes our results of operations for the nine months ended September 30, 2016 and 2015 (in thousands). The results for the nine months ended September 30, 2016 are most significantly impacted by the mergers. The table below shows the effect of the mergers and the results of operations exclusive of the effects of the mergers which are explained in the following narrative.

	TAL	TCIL	Total	TCIL	TCIL
	July 13, 2016 to September 30, 2016	Nine Months Ended September 30, 2016	Nine Months Ended September 30, 2016	Nine Months Ended September 30, 2015	Variance
<b>Leasing revenues:</b>					
Operating leases	\$ 91,539	\$ 468,723	\$ 560,262	\$ 528,822	\$ (60,099)
Finance leases	2,870	6,016	8,886	6,017	(1)
Other revenues	143	—	143	—	—
<b>Total leasing revenues</b>	<b>94,552</b>	<b>474,739</b>	<b>569,291</b>	<b>534,839</b>	<b>(60,100)</b>
Equipment trading revenues	9,820	—	9,820	—	—
Equipment trading expenses	(9,588)	—	(9,588)	—	—
<b>Trading margin</b>	<b>232</b>	<b>—</b>	<b>232</b>	<b>—</b>	<b>—</b>
Net (loss) gain on sale of leasing equipment	(8,292)	(7,794)	(16,086)	3,071	(10,865)
<b>Operating expenses:</b>					
Depreciation and amortization	37,916	234,669	272,585	217,296	17,373
Direct operating expenses	15,398	38,900	54,298	39,008	(108)
Administrative expenses	9,144	35,992	45,136	41,896	(5,904)
Transaction and other costs	21,511	45,006	66,517	12,385	32,621
Provision (reversal) for doubtful accounts	8,948	13,253	22,201	(2,121)	15,374
<b>Total operating expenses</b>	<b>92,917</b>	<b>367,820</b>	<b>460,737</b>	<b>308,464</b>	<b>59,356</b>
Operating (loss) income	(6,425)	99,125	92,700	229,446	(130,321)
<b>Other expenses:</b>					
Interest and debt expense	22,369	100,257	122,626	105,892	(5,635)
Realized loss on derivative instruments, net	(22)	2,290	2,268	4,399	(2,109)
Unrealized (gain) loss on derivative instruments, net	(277)	5,520	5,243	5,833	(313)
Write-off of deferred financing costs	—	141	141	—	141
Other expense (income), net	—	(632)	(632)	469	(1,101)
<b>Total other expenses</b>	<b>22,070</b>	<b>107,576</b>	<b>129,646</b>	<b>116,593</b>	<b>(9,017)</b>
(Loss) income before income taxes	(28,495)	(8,451)	(36,946)	112,853	(121,304)
Income tax (benefit) expense	(5,906)	370	(5,536)	3,056	(2,686)
<b>Net (loss) income</b>	<b>\$ (22,589)</b>	<b>\$ (8,821)</b>	<b>\$ (31,410)</b>	<b>\$ 109,797</b>	<b>\$ (118,618)</b>
Less: income attributable to noncontrolling interest	—	4,886	4,886	11,528	(6,642)
Net (loss) income attributable to shareholders	<u>\$ (22,589)</u>	<u>\$ (13,707)</u>	<u>\$ (36,296)</u>	<u>\$ 98,269</u>	<u>\$ (111,976)</u>

## Comparison of Three Months Ended September 30, 2016 to Three Months Ended September 30, 2015

The tables presented in our period-over-period comparisons summarize our Consolidated Statements of Operations and illustrate key financial indicators used to assess the consolidated financial results. Throughout our Management Discussion and Analysis, insignificant changes may be deemed not meaningful and are generally excluded from the discussion. The results of operations for the three months ended September 30, 2016 are most significantly impacted by the mergers. The effects of the mergers for the three months ended September 30, 2016 are described in the preceding tables. The narrative below discusses the results of operations exclusive of the mergers.

**Leasing revenues.** The principal components of our leasing revenues are presented in the following table. Per diem revenue represents daily usage revenue earned under operating lease contracts; fee and ancillary lease revenue represent fees billed for the pick-up and drop-off of containers in certain geographic locations and billings of certain reimbursable operating costs such as repair and handling expenses; and finance lease revenue represents interest income earned under finance lease contracts.

	Three Months Ended September 30,	
	TCIL	
	2016	2015
	(in thousands)	
Leasing revenues:		
Operating lease revenues:		
Per diem revenue	\$ 142,054	\$ 163,281
Fee and ancillary lease revenue	9,306	10,404
Total operating lease revenue	151,360	173,685
Finance lease revenue	2,020	2,034
Other revenues	—	—
Total leasing revenues	\$ 153,380	\$ 175,719

Total leasing revenues were \$153.4 million in the three months ended September 30, 2016 , compared to \$175.7 million in the same period in 2015 , a decrease of \$22.3 million , or 12.7% .

Per diem revenue decreased by \$21.2 million , or 13.0% , compared to the three months ended September 30, 2015 . The primary reasons for this decrease was due to the following:

- \$13.8 million decrease due to lower average per diem rates; and a
- \$5.5 million decrease due to a decrease of approximately 96,000 CEU in the average number of containers on-hire under operating leases.

Fee and ancillary lease revenue decreased by \$1.1 million compared to the three months ended September 30, 2015 primarily due to a decrease in net drop-off volumes.

**Net (loss) gain on sale of leasing equipment.** Loss on sale of equipment was \$4.0 million for the three months ended September 30, 2016 , compared to a loss on sale of equipment of \$3.3 million in the same period in 2015 , an increase in losses of \$0.7 million . The increase in our disposal losses was mainly due to lower average used container selling prices.

**Depreciation and amortization.** Depreciation and amortization was \$74.4 million in the third quarter of 2016 , compared to \$77.2 million in the third quarter of 2015 , a decrease of \$2.8 million or 3.6% . Depreciation expense decreased mainly due to management's decision in the third quarter of 2016 to designate certain assets to be classified as held for sale. As a result of this decision, impairment charges related to assets identified as held for sale shifted from depreciation expense to net loss or gain on sale. This shift reduced depreciation expense by \$4.9 million in the third quarter of 2016. This was partially offset by an increase of \$1.6 million due to the residual value adjustment incorporated in the fourth quarter of 2015. There was also an increase in the size of the depreciable fleet of \$0.6 million.

**Direct operating expenses.** Direct operating expenses primarily consist of our costs to repair equipment returned off lease, store the equipment when it is not on lease and reposition equipment that has been returned to locations with weak leasing demand.

Direct operating expenses were \$12.4 million in the three months ended September 30, 2016 , compared to \$12.9 million in the same period in 2015 , a decrease of \$0.5 million . This decrease was due to lower repairs, storage and positioning costs due to an increase in on-hire activity.

**Administrative expenses.** Administrative expenses were \$8.3 million in the third quarter of 2016 compared to \$12.2 million in the same period in 2015 , a decrease of \$3.9 million or 32.0%. This decrease was mainly due to a reduction in employee compensation costs resulting from a reclassification of accrued incentive compensation from Administrative expenses to Transaction costs for certain employees identified as transitioning out of the Company due to the mergers.

**Transaction and other costs.** Transaction and other costs were \$38.1 million in the third quarter of 2016 compared to \$2.4 million in the same period in 2015 . Transaction and other costs increased \$35.7 million due to the closing of the mergers in the third quarter of 2016 and consist of severance, legal costs, and professional fees.

**Provision for doubtful accounts.** We had a provision for doubtful accounts of \$13.4 million in the third quarter of 2016 , compared to a small provision in the third quarter of 2015 . The provision for doubtful accounts increased mainly due to the bankruptcy filing and lease default by Hanjin. A provision of \$13.6 million represents the establishment of a full reserve against pre-bankruptcy receivables, which are not covered by our insurance. We expect that on-going container recovery costs above the deductible amount of \$1.5 million will be covered by our insurance policies, and this expectation was reflected in our estimate of the net loss to TCIL from the Hanjin default.

**Interest and debt expense.** Interest and debt expense was \$33.1 million in the third quarter of 2016 , compared to \$35.4 million in the third quarter of 2015 , a decrease of \$2.3 million. Interest and debt expense decreased mainly due to a decrease in TCIL's average daily debt balance to \$3.0 billion in the third quarter of 2016 compared to \$3.4 billion in the third quarter of 2015. This decrease was partially offset by an increase in the effective interest rate from 4.13% to 4.31%.

**Realized loss on derivative instruments, net.** Realized loss on derivative instruments, net was \$0.9 million in the third quarter of 2016 , compared to a realized loss on derivative instruments, net of \$1.4 million in the third quarter of 2015 , a decrease of \$0.5 million . This decrease in the realized loss on derivative instruments, net is mainly due to certain swaps being terminated or reaching maturity.

**Unrealized (gain) loss on derivative instruments.** Unrealized gain on derivative instruments, net was \$3.2 million in the third quarter of 2016 , compared to an unrealized loss on derivative instruments, net of \$4.2 million in the third quarter of 2015 . Unrealized gain on derivative instruments, net increased \$7.4 million .



## Comparison of Nine Months Ended September 30, 2016 to Nine Months Ended September 30, 2015

The tables presented in our period-over-period comparisons summarize our Consolidated Statements of Operations and illustrate key financial indicators used to assess the consolidated financial results. Throughout our Management Discussion and Analysis, insignificant changes may be deemed not meaningful and are generally excluded from the discussion. The results of operations for the nine months ended September 30, 2016 are most significantly impacted by the mergers. The effects of the mergers for the nine months ended September 30, 2016 are described in a preceding table. The narrative below discusses the results of operations exclusive of the mergers.

**Leasing revenues.** The principal components of our leasing revenues are presented in the following table. Per diem revenue represents daily usage revenue earned under operating lease contracts; fee and ancillary lease revenue represent fees billed for the pick-up and drop-off of containers in certain geographic locations and billings of certain reimbursable operating costs such as repair and handling expenses; and finance lease revenue represents interest income earned under finance lease contracts.

	Nine Months Ended September 30,	
	TCIL	
	2016	2015
	(in thousands)	
Leasing revenues:		
Operating lease revenues:		
Per diem revenue	\$ 440,624	\$ 497,548
Fee and ancillary lease revenue	28,099	31,274
Total operating lease revenue	468,723	528,822
Finance lease revenue	6,016	6,017
Other revenues	—	—
Total leasing revenues	\$ 474,739	\$ 534,839

Total leasing revenues were \$474.7 million in the nine months ended September 30, 2016 , compared to \$534.8 million in the same period in 2015 , a decrease of \$60.1 million , or 11.2% .

Per diem revenue decreased by \$56.9 million , or 11.4% , compared to the nine months ended September 30, 2015 . The primary reasons for this decrease are as follows:

- \$38.5 million decrease due to lower average per diem rates; and a
- \$13.7 million decrease due to a decrease of approximately 76,000 CEU in the average number of containers on-hire under operating leases.

Fee and ancillary lease revenue decreased by \$3.2 million compared to the nine months ended September 30, 2015 primarily due to a net decrease in drop-off volumes.

**Net (loss) gain on sale of leasing equipment.** Loss on sale of equipment was \$7.8 million in the nine months ended September 30, 2016 , compared to a gain on sale of equipment of \$3.1 million in the same period in 2015 . The decrease in our disposal results of \$10.9 million was mainly due to a decrease in our average used container selling prices.

**Depreciation and amortization.** Depreciation and amortization was \$234.7 million in the nine months ended September 30, 2016 , compared to \$217.3 million in the same period in 2015 , an increase of \$17.4 million or 8.0% . Depreciation expense increased mainly due to fleet impairment of \$8.7 million, an increase of \$4.9 million due to the residual value adjustment incorporated in the fourth quarter of 2015, and an increase of \$2.8 million due to an increase in the size of the depreciable fleet.

In third quarter of 2016, a management decision was made to designate specific assets to be classified as held for sale. The accounting implications of this management change are to move the impairment charge associated with these specific assets to the net loss or gain on sale of leasing equipment.

**Direct operating expenses.** Direct operating expenses primarily consist of our costs to repair equipment returned off lease, to store the equipment when it is not on lease and to reposition equipment that has been returned to locations with weak leasing demand.

Direct operating expenses were \$38.9 million in the nine months ended September 30, 2016 , compared to \$39.0 million in the same period in 2015 , a decrease of \$0.1 million . Higher off-hires in 2016 led to an increase in storage, handling, and repair costs. This increase was largely offset by the receipt of insurance proceeds for a prior customer default.

**Administrative expenses.** Administrative expenses were \$36.0 million in the nine months ended September 30, 2016 compared to \$41.9 million in the nine months ended September 30, 2015 , a decrease of \$5.9 million or 14.1%. This decrease was mainly due to a decrease in employee compensation expense resulting from a reclassification of accrued incentive compensation from Administrative expenses to Transaction costs for certain employees identified as transitioning out of the Company due to the mergers.

**Transaction and other costs.** Transaction and other costs were \$45.0 million in the nine months ended September 30, 2016 , compared to \$12.4 million in the same period in 2015 . Transaction and other costs increased \$32.6 million due to the closing of the mergers on July 12, 2016 and consist of severance, legal costs, and professional fees.

**Provision for doubtful accounts.** We had a provision for doubtful accounts of \$13.3 million in the nine months ended 2016 , compared to a \$2.1 million reversal for doubtful accounts in the nine months ended 2015 . The provision for doubtful accounts increased mainly due to the bankruptcy filing and lease default by Hanjin. A provision of \$13.6 million represents the establishment of a full reserve against pre-bankruptcy receivables, which are not covered by our insurance. We expect that on-going container recovery costs above the deductible amount of \$1.5 million will be covered by our insurance policies, and this expectation was reflected in our estimate of the net loss to TCIL from the Hanjin default.

**Interest and debt expense.** Interest and debt expense was \$100.3 million in the nine months ended September 30, 2016 , compared to \$105.9 million in the nine months ended September 30, 2015 , a decrease of \$5.6 million . Interest and debt expense decreased mainly due to a decrease in TCIL's average daily debt balance to \$3.1 billion in the nine months ended 2016 compared to \$3.4 billion in the nine months ended 2015. This decrease was partially offset by an increase in the effective interest rate from 4.10% to 4.31%.

**Realized loss on derivative instruments, net.** Realized loss on derivative instruments, net was \$2.3 million in the nine months ended September 30, 2016 , compared to a realized loss on derivative instruments, net of \$4.4 million in the nine months ended September 30, 2015 . The decrease in the realized loss on derivative instruments, net is mainly due to certain swaps being terminated or reaching maturity.

**Unrealized (gain) loss on derivative instruments.** Unrealized loss on derivative instruments, net was \$5.5 million in the nine months ended September 30, 2016 , compared to an unrealized loss on derivative instruments, net of \$5.8 million in the nine months ended September 30, 2015 .

## **Business Segments**

We operate our business in one industry, intermodal transportation equipment, and in two business segments, Equipment leasing and Equipment trading.

### ***Equipment leasing***

We own, lease and ultimately dispose of containers and chassis from our leasing fleet, as well as manage containers owned by third parties. Equipment leasing segment revenues represent leasing revenues from operating and finance leases, fees earned on managed container leasing activities, as well as other revenues. Expenses related to equipment leasing include direct operating expenses, administrative expenses, depreciation expense and interest expense. The Equipment leasing segment also includes gains and losses on the sale of owned leasing equipment.

The results of operations of our leasing segment are discussed above.

### ***Equipment trading***

We purchase containers from shipping line customers and other sellers of containers, and resell these containers to container retailers and users of containers for storage or one-way shipment. Equipment trading segment revenues represent the proceeds on the sale of containers purchased for resale. Expenses related to equipment trading include the cost of containers purchased for resale that were sold and related selling costs, as well as direct operating expenses, administrative expenses and interest expense.

Triton acquired the Equipment trading segment as part of the acquisition on July 12, 2016 and had no such reporting unit prior to that time.

### Segment (loss) income before income taxes

The following table lists the income before income taxes for the Equipment leasing and Equipment trading segments for the periods indicated:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2016	2015	% Change	2016	2015	% Change
	(in thousands)			(in thousands)		
<b>(Loss) Income before income taxes(1)</b>						
Equipment leasing segment	\$ (52,869)	\$ 26,092	(302.6)%	\$ (32,967)	\$ 112,853	(129.2)%
Equipment trading segment	\$ (3,979)	\$ —		\$ (3,979)	\$ —	

- (1) Segment income before income taxes excludes unrealized gains or losses on interest rate swaps and the write-off of deferred financing costs. Unrealized gains on interest rate swaps were \$3.5 million and unrealized losses on interest rate swaps were \$4.2 million for the three months ended September 30, 2016 and 2015, respectively. There were no write-offs of deferred financing costs for the three months ended September 30, 2016 and 2015, respectively.

Segment income before income taxes excludes unrealized gains or losses on interest rate swaps and the write-off of deferred financing costs. Unrealized losses on interest rate swaps were \$5.2 million and \$5.8 million for the nine months ended September 30, 2016 and 2015, respectively. Write-offs of deferred financing costs for the nine months ended September 30, 2016 were \$0.1 million and there were no write-offs of deferred financing costs for the nine months ended September 30, 2015.

### Liquidity and Capital Resources

The following discussion of our liquidity and capital resources discusses cash flow figures that are based on the mathematical addition of these figures from TCIL and TAL for the nine months ended September 30, 2016. This non-GAAP combined financial information does not reflect pro-forma results on a GAAP basis nor does it reflect any purchase accounting adjustments related to the completion of the transaction.

Our principal sources of liquidity are cash flows provided by operating activities, proceeds from the sale of our leasing equipment, principal payments on finance lease receivables and borrowings under our credit facilities. Our cash in-flows and borrowings are used to finance capital expenditures, meet debt service requirements and pay dividends.

We continue to have sizable cash in-flows. For the twelve months ended combined September 30, 2016, cash provided by operating activities, together with the proceeds from the sale of our leasing equipment and principal payments on our finance leases, was \$1,012.7 million. In addition, as of September 30, 2016 we had \$129.1 million of unrestricted cash and \$571.1 million of additional borrowing capacity under our current credit facilities.

As of September 30, 2016, major committed cash outflows in the next 12 months include \$524.6 million of scheduled principal payments on our existing debt facilities and \$185.8 million of committed but unpaid capital expenditures.

We believe that cash provided by operating activities and existing cash, proceeds from the sale of our leasing equipment, principal payments on our finance lease receivables and availability under our borrowing facilities will be sufficient to meet our obligations over the next 12 months.

At September 30, 2016 , our outstanding indebtedness was comprised of the following (amounts in millions):

	Current Amount Outstanding*	Maximum Borrowing Commitment
Asset backed securitization (ABS) notes	\$ 1,451.5	\$ 1,451.5
Term loan facilities	1,300.4	1,331.8
Asset backed warehouse facility	660.0	750.0
Revolving credit facilities	650.2	1,100.0
Capital lease obligations	75.4	75.4
Institutional notes	2,220.3	2,220.3
Total debt outstanding	<u>\$ 6,357.8</u>	<u>\$ 6,929.0</u>

\* Excludes purchase accounting adjustments.

The maximum commitment levels depicted in the chart above may not reflect the actual availability under all of the credit facilities. Certain of these facilities are governed by borrowing bases or an asset base that limits borrowing capacity to an established percentage of relevant assets, which vary by facility.

As of September 30, 2016 , we had \$3.3 billion of debt outstanding on facilities with fixed interest rates and \$3.1 billion of debt outstanding on facilities with interest rates based on floating rate indices (primarily LIBOR). We economically hedge the risks associated with fluctuations in interest rates on our floating rate borrowings by entering into interest rate swap agreements that convert a portion of our floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. As of September 30, 2016 , we had interest rate swaps in place with a notional amount of \$1.6 billion to fix the floating interest rates on a portion of our floating rate debt obligations.

#### **Debt Covenants**

We are subject to certain financial covenants under our debt agreements. None of the debt facilities at TCIL or TAL were impacted by the completion of the mergers, and therefore such agreements remain the obligations of the respective subsidiaries and all related debt covenants are calculated at the subsidiary level. Covenant compliance is tested at TCIL and TAL in their capacity as a borrower as well as in their capacity as manager for certain wholly-owned special purpose entities ("SPEs"). As of September 30, 2016 , we were in compliance with all such covenants. Below are the primary financial covenants to which we are subject:

##### TCIL Facilities:

- Ratio of Consolidated Net Income Available for Fixed Charges to Fixed Charges ("Fixed Charge Coverage Ratio");
- Consolidated Tangible Net Worth ("Minimum CTNW"); and
- Funded Debt Ratio.

##### TAL Facilities:

- Minimum Earnings Before Interest and Taxes ("Covenant EBIT") to Cash Interest Expense;
- Minimum Tangible Net Worth ("TNW"); and
- Maximum Indebtedness to TNW.

#### **Non-GAAP Measures**

We primarily rely on our results measured in accordance with generally accepted accounting principles ("GAAP") in evaluating our business. Covenant EBIT, Cash Interest Expense, Fixed Charge Coverage Ratio, Funded Debt Ratio, TNW, and Indebtedness are non-GAAP financial measures defined in our debt agreements that are used to determine our compliance with certain covenants contained in our debt agreements and should not be used as a substitute for analysis of our results as reported under GAAP. However, we believe that the inclusion of this non-GAAP information provides additional information to investors regarding our debt covenant compliance.

*TCIL - Ratio of Consolidated Net Income Available for Fixed Charges to Fixed Charges ("Fixed Charge Coverage Ratio")*

The Fixed Charge Ratio is a six-quarter average of the consolidated net income of the TCIL subsidiary of Triton available for fixed charges to fixed charges. Consolidated net income for fixed charges is the sum of consolidated net income for such period, plus cash distributions received from unrestricted subsidiaries, and all fixed charges. Consolidated net income excludes any non-cash gains and/or losses resulting from derivatives. Fixed charges are the sum of interest expense, imputed interest expense on capitalized leases, operating rental obligations other than those related to container equipment and operating rental expense on operating leases of container equipment.

<u>Entity/Issuer</u>	<u>Minimum Ratio of Consolidated Net Income Available for Fixed Charges to Fixed Charges</u>	<u>Actual Ratio of Consolidated Net Income Available for Fixed Charges to Fixed Charges</u>
TCIL Bank Facilities	1.25	1.55
TCIL Private Placement notes	1.15	1.37

*TCIL - Minimum CTNW*

Consolidated Tangible Net Worth ("CTNW") of the TCIL subsidiary of Triton is defined as the equity of TCIL and its restricted subsidiaries, excluding any non-cash gains and/or losses from derivatives, less the sum of all intangible assets and restricted investments of TCIL and its subsidiaries. CTNW is to be no less than \$855 million. For the purpose of calculating Minimum CTNW, TCIL's investments in unrestricted subsidiaries are included in equity. As of September 30, 2016, the actual CTNW was \$1,180.2 million.

*TCIL - Funded Debt Ratio*

Funded Debt Ratio is the ratio of total debt of the TCIL subsidiary of Triton to CTNW plus deferred income related to the sales of container equipment to subsidiaries.

<u>Entity/Issuer</u>	<u>Maximum Funded Debt Ratio</u>	<u>Actual Funded Debt Ratio</u>
TCIL	4.00	3.20

*TAL - Minimum Covenant EBIT to Cash Interest Expense*

For the purpose of this covenant, Covenant EBIT is calculated based on the cumulative sum of our earnings for the last four quarters (excluding income taxes, non-cash interest expense, amortization, net gain or loss on interest rate swaps and certain non-cash charges). Cash Interest Expense is calculated based on interest expense adjusted to exclude interest income, amortization of deferred financing costs, and the difference between current and prior period interest expense accruals.

Minimum Covenant EBIT to Cash Interest Expense is calculated on a consolidated basis of the TAL subsidiary of Triton and for certain of our wholly-owned special purpose entities ("SPEs"), whose primary activity is to issue asset backed notes. Covenant EBIT for each of our SPEs is calculated based on the net earnings generated by the assets pledged as collateral for the underlying debt issued. The actual Covenant EBIT to Cash Interest Expense ratio for each SPE may differ depending on the specific net earnings associated with those pledged assets.

<u>Entity/Issuer</u>	<u>Minimum Covenant EBIT to Cash Interest Expense Ratio</u>	<u>Actual Covenant EBIT to Cash Interest Expense Ratio</u>
TAL - borrower level test	1.10	1.64
TAL - manager level test for ABS term notes	1.10	1.53
TAL asset backed warehouse	1.30	1.79
TAL asset backed securitization ("ABS") term notes	1.10	2.24*

\* Reflects the weighted average for all series of notes issued by TAL Advantage V, LLC. Each series of notes must comply separately with this covenant, and as of September 30, 2016, each series is in compliance.

### *TAL - Minimum Tangible Net Worth*

Minimum Tangible Net Worth ("TNW") is calculated as total tangible assets less total indebtedness which excludes the fair value of derivative instruments liability. The Minimum TNW requirement in relation to the TAL subsidiary of Triton ranges from \$300.0 million to \$746.8 million. As of September 30, 2016, the actual TNW was \$1,017.1 million.

### *TAL - Maximum Indebtedness to TNW*

Maximum Indebtedness to TNW is calculated as the ratio of Indebtedness to TNW for the TAL subsidiary of Triton.

Entity/Issuer	Maximum Indebtedness to TNW Ratio	Actual Indebtedness to TNW Ratio
TAL	4.75	3.25

Pursuant to the terms of certain debt agreements, we are also required to maintain certain restricted cash accounts. As of September 30, 2016, we had restricted cash of \$ 58.0 million .

Failure to comply with these covenants could result in a default under the related credit agreements and/or could result in the acceleration of our outstanding debt if we were unable to obtain a waiver from the creditors.

### **Cash Flow**

The following table sets forth certain cash flow information presented in accordance with U.S. GAAP and therefore includes the effects of purchase accounting and TAL cash flow activity for the period from July 13, 2016 through September 30, 2016 and TCIL cash flow activity for the nine months ended September 30, 2016 and 2015, respectively (in thousands):

	Nine Months Ended September 30,	
	2016	2015
Net cash provided by operating activities	\$ 337,482	\$ 357,044
Cash flows from investing activities:		
Purchases of leasing equipment and investments in finance leases	\$ (384,739)	\$ (375,804)
Proceeds from sale of equipment, net of selling costs	102,376	134,577
Cash collections on finance lease receivables, net of income earned	22,315	10,326
Cash and cash equivalents acquired	50,349	—
Other	(366)	(2,404)
Net cash (used in) investing activities	\$ (210,065)	\$ (233,305)
Net cash (used in) financing activities	\$ (54,983)	\$ (127,599)

### **Operating Activities**

Net cash provided by operating activities decreased by \$19.5 million to \$337.5 million in the nine months ended September 30, 2016, compared to \$357.0 million in the same period in 2015. Our earnings, excluding non-cash expenses decreased operating cash flows by \$53.9 million. Partially offsetting these decreases was a change in accounts payable and accrued expenses of \$17.2 million due to the non-cash accrual of severance and retention related expenses and net collections on receivables of \$9.2 million.

### **Investing Activities**

Net cash used in investing activities decreased by \$23.2 million to \$210.1 million in the nine months ended September 30, 2016, compared to \$233.3 million in the same period in 2015. This decrease was primarily due to lower proceeds from the sale of equipment.

### **Financing Activities**

In the nine months ended September 30, 2016, cash flows used in financing activities was \$55.0 million, compared to \$127.6 million in the same period in 2015. The decrease in cash flows used in financing activities was mainly due to net payments under debt facilities of \$3.7 million for the nine months ended September 30, 2016 compared to \$94.5 million for the nine months ended September 30, 2015. In addition, distributions made to noncontrolling interest decreased by \$18.9 million.

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and restricted cash balances decreased by \$15.0 million. These decreases were partially offset by dividend payments of \$51.6 million for the nine months ended September 30, 2016.

### Contractual Obligations

We are party to various operating and capital leases and are obligated to make payments related to our long-term borrowings. We are also obligated under various commercial commitments, including obligations to our equipment manufacturers. Our equipment manufacturer obligations are in the form of conventional accounts payable, and are satisfied by cash flows from operations and long-term financing activities. This non-GAAP combined financial information does not reflect pro-forma results on a GAAP basis nor does it reflect any purchase accounting adjustments related to the completion of the transaction.

The following table summarizes our contractual obligations and commercial commitments as of September 30, 2016 :

<u>Contractual Obligations:</u>	Contractual Obligations by Period					
	Total	Remaining 2016	2017	2018	2019	2020 and thereafter
	(dollars in millions)					
Principal debt obligations	\$ 6,282.7	\$ 107.2	\$ 580.5	\$ 1,018.3	\$ 1,020.4	\$ 3,556.3
Interest on debt obligations(1)	1,020.7	50.5	227.0	200.9	166.6	375.7
Capital lease obligations(2)	82.1	9.2	26.4	24.0	3.2	19.3
Operating leases (mainly facilities)	8.2	0.7	2.7	2.0	2.5	0.3
Purchase obligations:						
Equipment purchases payable	62.6	62.6	—	—	—	—
Equipment purchase commitments	123.2	123.2	—	—	—	—
Total contractual obligations	<u>\$ 7,579.5</u>	<u>\$ 353.4</u>	<u>\$ 836.6</u>	<u>\$ 1,245.2</u>	<u>\$ 1,192.7</u>	<u>\$ 3,951.6</u>

(1) Amounts include actual for fixed interest debt and estimated interest for floating rate debt based on September 30, 2016 rates and the net effect of our interest rate swaps.

(2) Amounts include interest.

### Off-Balance Sheet Arrangements

As of September 30, 2016 , we did not have any relationships with unconsolidated entities or financial partnerships, such entities which are often referred to as structured finance or special purpose entities, which were established for the purpose of facilitating off-balance sheet arrangements. We are, therefore, not exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

### Critical Accounting Policies

Our consolidated financial statements have been prepared in conformity with United States generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts and disclosures reported in the consolidated financial statements and accompanying notes. Our estimates are based on historical experience and currently available information. Actual results could differ from such estimates. Our critical accounting policies are discussed in our Form S-4 filed with the SEC, on May 6, 2016 , as amended.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk represents the risk of changes in value of a financial instrument, derivative or non-derivative, caused by fluctuations in interest rates, foreign exchange rates and equity prices. Changes in these factors could cause fluctuations in the results of our operations and cash flows. In the ordinary course of business, we are exposed to fluctuations in interest rates. These risks include interest rate and foreign currency exchange rate risks.

***Interest Rate Risk***

We enter into interest rate swap agreements to fix the interest rates on a portion of our floating rate debt. We assess and manage the external and internal risk associated with these derivative instruments in accordance with our overall operating goals. External risk is defined as those risks outside of our direct control, including counterparty credit risk, liquidity risk, systemic risk and legal risk. Internal risk relates to those operational risks within the management oversight structure and includes actions taken in contravention of our policy.

The primary external risk of our interest rate swap agreements is counterparty credit exposure, which is defined as the ability of a counterparty to perform its financial obligations under a derivative agreement. All of our derivative agreements are with highly rated financial institutions. Credit exposures are measured based on the market value of outstanding derivative instruments. Both current and potential exposures are calculated for each derivative agreement to monitor counterparty credit exposure.

As of September 30, 2016, we had interest rate swap agreements in place to fix interest rates on a portion of our borrowings under debt facilities with floating interest rates as summarized below:

Derivatives	Net Notional Amount	Weighted Average Fixed Leg (Pay) Interest Rate	Cap Rate	Weighted Average Remaining Term
Interest rate swaps	\$1.6 Billion	1.73%	—%	5.0 years
Interest rate caps	\$92.1 Million	—%	4.0%	1.0 year

For the three months and nine months ended September 30, 2016, we recognized unrealized gains of \$0.9 million in accumulated other comprehensive loss related to changes in the fair value of the designated agreement.

Since 53% of our floating rate debt is hedged using interest rate swaps, our interest expense is not significantly affected by changes in interest rates. However, a 100 basis point increase in the interest rates on our floating rate debt (primarily LIBOR) would result in an increase of approximately \$13.8 million in interest expense over the next 12 months.

**ITEM 4. CONTROLS AND PROCEDURES.**

The Company filed an amended Current Report on Form 8-K/A on November 14, 2016 to correct certain information in our quarterly earnings release issued on November 10, 2016 relating to the calculation of earnings per share and the balance sheet treatment of derivative liabilities, other comprehensive income and accounts payable and other accrued expense. These errors were identified by management through our normal review process which was completed prior to filing this Quarterly Report on Form 10-Q, but after issuing our earnings release. The delay in the completion of our normal review process was a result of the initial challenges associated with purchase accounting.

Our senior management has evaluated the effectiveness and design of our disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e)), as of September 30, 2016. Based upon the failure to correct the errors described above prior to the issuance of our earnings release, our Chief Executive Officer and our Chief Financial Officer concluded that as of September 30, 2016, because not performed timely, our disclosure controls and procedures were ineffective in ensuring that information was gathered, analyzed and disclosed on a timely basis. The Company has and will continue to take steps to address these issues in connection with future reporting.

Except for the matter discussed above, there has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during our fiscal quarter ended September 30, 2016, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. As a result of the mergers, we have begun a review of our internal control over financial reporting to ensure it is appropriate and effective given the added complexity of financial reporting for the combined entity, and we expect to make some enhancements in the fourth quarter.



## PART II—OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS.

From time to time, we are a party to litigation matters arising in connection with the normal course of our business. While we cannot predict the outcome of these matters, in the opinion of our management, based on information presently available to us, we believe that we have adequate legal defenses, reserves or insurance coverage and any liability arising from these matters will not have a material adverse effect on our business. Nevertheless, unexpected adverse future events, such as an unforeseen development in our existing proceedings, a significant increase in the number of new cases or changes in our current insurance arrangements could result in liabilities that have a material adverse impact on our business.

#### ITEM 1A. RISK FACTORS.

For a detailed discussion of our risk factors, refer to our Form S-4, as amended filed, with the SEC, on May 6, 2016 .

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

On November 9, 2015, TCIL entered into option transaction agreements (the “Option Transaction Agreements”) with option holders in anticipation of the closing of the merger with TAL. In accordance with the terms of the Option Transaction Agreements, TCIL settled and cancelled all vested and unvested market-based options as of November 9, 2015 in exchange for 865,157 fully vested Class A common shares at \$14.51 per share, of which approximately 371,000 were redeemed.

On July 8, 2016, TCIL settled and cancelled all vested and unvested service-based options in exchange for approximately 647,000 fully vested Class A common shares at \$10.94 per share, of which approximately 291,000 were redeemed.

#### *Restricted Shares*

On July 8, 2016, approximately 143,000 restricted Class A common shares were issued to Option Plan participants after approval and authorization by the Board of Directors. The shares were granted at \$10.94 , which will be recognized evenly over an approximately 30 month vesting period. On July 12, 2016, the 143,000 restricted Class A common shares were converted to approximately 114,000 of the Company’s common shares under the terms of the mergers pursuant to which TCIL shareholders received approximately 0.80 common shares of the Company for each of TCIL's common shares.

#### *Non-Employee Director Equity Plan*

On May 19, 2016, TCIL entered into equity repurchase and cash bonus agreements with certain management shareholders and non-employee directors whereby TCIL agreed to repurchase approximately 30,700 shares at a fair market value redemption price of \$12.26 per share. On July 12, 2016, these restricted Class A common shares became fully vested.

On September 13, 2016, we entered into a settlement and release agreement with a former TAL stockholder that had sought appraisal rights with respect to 230,857 shares of TAL common stock. The settlement provided for the payment by TAL of \$15.28 per share (the closing price of TAL stock on the merger date, July 12, 2016) in cash for the acquisition of such shares, and for a release of claims by the former TAL stockholder.

**ITEM 6. EXHIBITS.**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
4.1	Memorandum of Association of Triton International Limited, dated September 29, 2015 (incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q, filed June 23, 2016)
4.2	Amended and Restated Bye-Laws of Triton International Limited, dated July 12, 2016 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed July 14, 2016)
31.1*	Certification of the Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended
31.2*	Certification of the Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended
32.1*	Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350
32.2*	Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350
101.INS	XBRL Instance Document
101.SCH	XBRL Instance Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

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\* Filed herewith.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TRITON INTERNATIONAL LIMITED**

November 14, 2016

By: /s/ JOHN BURNS  
John Burns  
*Chief Financial Officer*

**CERTIFICATION**

I, Brian M. Sondey, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Triton International Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15(d)-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2016

/s/ BRIAN M. SONDEY

Brian M. Sondey  
*Chairman and Chief Executive Officer*

**CERTIFICATION**

I, John Burns, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Triton International Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15(d)-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2016

/s/ JOHN BURNS

John Burns  
*Chief Financial Officer*

**CERTIFICATION BY CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Triton International Limited (the "Company") on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brian M. Sondey, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 14, 2016

/s/ BRIAN M. SONDEY

Brian M. Sondey  
*Chairman and Chief Executive Officer*

**CERTIFICATION BY CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Triton International Limited (the “Company”) on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, John Burns, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 14, 2016

/s/ JOHN BURNS

John Burns  
*Chief Financial Officer*