# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 3, 2018

# **TRITON INTERNATIONAL LIMITED**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Bermuda (State or other jurisdiction of incorporation)

**001-37827** (Commission File Number) 98-1276572

(IRS Employer Identification No.)

**22 Victoria Street Hamilton HM 12, Bermuda** (Address of Principal Executive Offices, including Zip Code)

**Telephone: (441) 295-2287** (Registrant's Telephone Number, Including Area Code)

Not applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On August 3, 2018, Triton International Limited issued a press release announcing its results of operations for the quarter ended June 30, 2018. A copy of the press release is furnished with this report as Exhibit 99.1.

The information in this Current Report on Form 8-K, including the attached exhibit, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

<u>99.1</u> Press release issued by Triton International Limited dated August 3, 2018.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Triton International Limited

Dated: 8/3/2018

By: /s/ John Burns

Name:John BurnsTitle:Chief Financial Officer

# TRITON INTERNATIONAL REPORTS SECOND QUARTER 2018 ADJUSTED EPS OF \$1.10 , QUARTERLY DIVIDEND OF \$0.52 AND \$200 MILLION SHARE REPURCHASE AUTHORIZATION

#### Hamilton, Bermuda – August 3, 2018 – Triton International Limited (NYSE: TRTN) ("Triton")

#### **Second Quarter Highlights:**

- Triton reported net income attributable to shareholders of \$104.9 million or \$1.30 per diluted share, an increase of 30.0% per diluted share from the first quarter of 2018. Net income attributable to shareholders included a one-time gain of \$21.0 million on the sale of a building. The gain on the building sale also led to an increase in our effective tax rate to 13% in the second quarter.
- Triton reported Adjusted net income of \$88.9 million or \$1.10 per diluted share, an increase of 11.1% per diluted share from the first quarter of 2018.
- Container pick-up activity increased strongly in the second quarter, reflecting the start of the traditional peak season for dry containers. Our utilization averaged 98.8% during the second quarter of 2018.
- Triton announced a quarterly dividend of \$0.52 per share payable on September 25, 2018 to shareholders of record as of September 4, 2018.
- Triton announced the Board of Directors has authorized the repurchase of up to \$200 million of its common shares.

#### **Financial Results**

The following table summarizes Triton's selected key financial information for the three and six months ended June 30, 2018 and June 30, 2017 and for the three months ended March 31, 2018.

	(in millions, except per share data)								
		Three Months Ended,	Six Mont	hs Ended,					
	June 30, 2018	March 31, 2018	June 30, 2017	June 30, 2018	June 30, 2017				
Total leasing revenues	\$329.8	\$315.1	\$281.9	\$644.9	\$547.5				
Net income attributable to shareholders	\$104.9	\$80.9	\$45.7	\$185.8	\$80.3				
Net income per share - Diluted	\$1.30	\$1.00	\$0.62	\$2.30	\$1.08				
Adjusted net income <sup>(1)</sup>	\$88.9	\$79.8	\$47.0	\$168.7	\$82.4				
Adjusted net income per share - Diluted <sup>(1)</sup>	\$1.10	\$0.99	\$0.63	\$2.09	\$1.11				
Return on equity <sup>(2)</sup>	16.4%	15.4%	11.2%	15.9%	9.9%				

<sup>(1)</sup> Refer to the "Use of Non-GAAP Financial Measures" and "Non-GAAP Reconciliations of Adjusted Net Income" set forth below.

<sup>(2)</sup> Triton's definition and calculation of Return on equity is annualized Adjusted net income divided by average shareholders' equity for the period.

## **Operating Performance**

"Triton achieved outstanding performance in the second quarter of 2018", commented Brian M. Sondey, Chief Executive Officer of Triton. "We generated \$88.9 million of Adjusted net income, or \$1.10 of Adjusted net income per share, which represents an increase of 11.1% per diluted share from the first quarter of 2018. We also generated an annualized return on equity of 16.4%."

"Triton's strong financial results continue to be driven by outstanding operational performance, our unique competitive advantages and a favorable market environment. Container pick-up activity was near record levels in May and June, reflecting ongoing trade growth and the start of the peak season for dry containers. We also continued to benefit from an increase in the share for leasing relative to direct container purchases by our customers, and a continued high leasing deal share for Triton. Our utilization averaged 98.8% in the second quarter, and currently stands at 98.8%. Our average used container sale prices increased in the second quarter, driving an increase in gains on disposal."

"Trade growth and container demand have not been materially impacted by the threat of trade actions or the initial round of new tariffs implemented between the United States and China. However, the United States has disclosed an expanded list of products that will likely become subject to increased tariffs later in the third quarter. The potential for expanded tariffs is adding uncertainty to our market, though our customers and market forecasters are still expecting global container volumes to increase in 2018."

"Triton continues to grow its fleet through value-added investment. We have so far ordered \$1.4 billion of containers for delivery in 2018, and expect our revenue earning assets will grow in the range of 10% this year. We estimate the lease transactions we are concluding for our new container investments will generate equity IRRs in the mid-teens over the lifetime of the containers, and the average initial lease duration for our new container leases is approximately seven years."

#### <u>Outlook</u>

Mr. Sondey continued, "We are starting the second half of 2018 with strong operating and financial momentum. Container pick-up activity and lease deal activity remain strong, and our key operating metrics remain at high levels. Based on the continued growth in our container fleet, continued high utilization and the currently limited impacts from the tariffs, we expect our Adjusted net income to increase sequentially throughout the balance of the year."

## **Dividend**

Triton's Board of Directors has approved and declared a \$0.52 per share quarterly cash dividend on its issued and outstanding common shares, payable on September 25, 2018 to shareholders of record at the close of business on September 4, 2018.

#### **Share Repurchase Authorization**

Triton's Board of Directors has authorized the repurchase of up to \$200 million of its common shares. Under the plan, shares may be purchased on the open market or in privately negotiated transactions. The extent to which the company repurchases its shares and the timing of such repurchases will depend upon market conditions and other corporate considerations.

Mr. Sondey concluded, "Given the strong market environment and sizable attractive investment opportunities, we will continue to prioritize organic investment and growth as the primary use for our capital. However, we believe that an opportunistic share repurchase program could complement our dividend as another avenue for providing returns to shareholders."

#### **Investors' Webcast**

Triton will hold a Webcast at 8:30 a.m. (New York time) on Friday, August 3, 2018 to discuss its second quarter results. To listen by phone, please dial 1-877-418-5277 (domestic) or 1-412-717-9592 (international) approximately 15 minutes prior to the start time and reference the Triton International Limited conference call. To access the live Webcast please visit Triton's website at http://www.trtn.com. An archive of the Webcast will be available one hour after the live call.

#### **About Triton International Limited**

Triton International Limited is the world's largest lessor of intermodal freight containers. With a container fleet of 6.0 million twenty-foot equivalent units ("TEU"), Triton's global operations include acquisition, leasing, re-leasing and subsequent sale of multiple types of intermodal containers and chassis.

#### Contact

Andrew Greenberg Senior Vice President Finance & Investor Relations (914) 697-2900

The following table sets forth the equipment fleet utilization for the periods indicated:

	Quarter Ended									
	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017					
Average Utilization <sup>(a)</sup>	98.8%	98.6%	98.3%	97.6%	96.5%					
Ending Utilization <sup>(a)</sup>	98.7%	98.7%	98.6%	98.0%	97.1%					

<sup>(a)</sup> Utilization is computed by dividing total units on lease (in cost equivalent units, or "CEUs") by the total units in fleet (in CEUs), excluding new units not yet leased and off-hire units designated for sale.

The following table summarizes the equipment fleet as of June 30, 2018, December 31, 2017 and June 30, 2017:

		<b>Equipment Fleet in Units</b>		Equipment Fleet in TEU						
	June 30, 2018	December 31, 2017	June 30, 2017	June 30, 2018	December 31, 2017	June 30, 2017				
Dry	3,243,032	3,077,144	2,903,880	5,307,306	5,000,043	4,721,780				
Refrigerated	227,040	218,429	218,238	437,038	419,673	419,170				
Special	91,688	89,066	81,884	165,002	159,172	143,954				
Tank	12,201	12,124	11,956	12,201	12,124	11,956				
Chassis	23,405	22,523	21,468	42,884	41,068	38,933				
Equipment leasing fleet	3,597,366	3,419,286	3,237,426	5,964,431	5,632,080	5,335,793				
Equipment trading fleet	15,406	10,510	14,991	23,622	16,907	23,580				
Total	3,612,772	3,429,796	3,252,417	5,988,053	5,648,987	5,359,373				

	Equipment in CEU						
	June 30, 2018	December 31, 2017	June 30, 2017				
Operating leases	7,047,168	6,678,282	6,384,590				
Finance leases	320,763	328,024	354,727				
Equipment trading fleet	56,048	51,762	62,969				
Total	7,423,979	7,058,068	6,802,286				

#### **Important Cautionary Information Regarding Forward-Looking Statements**

Certain statements in this release, other than purely historical information, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements that include the words "expect," "intend," "plan," "believe," "project," "anticipate," "will," "may," "would" and similar statements of a future or forward-looking nature may be used to identify forward-looking statements. All forward-looking statements address matters that involve risks and uncertainties, many of which are beyond Triton's control. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in such statements and, therefore, you should not place undue reliance on any such statements.

These factors include, without limitation, economic, business, competitive, market and regulatory conditions and the following: uncertainty as to the long-term value of Triton's common shares; decreases in the demand for leased containers; decreases in market leasing rates for containers; difficulties in re-leasing containers after their initial fixed-term leases; our customers' decisions to buy rather than lease containers; our dependence on a limited number of customers for a substantial portion of our revenues; customer defaults; decreases in the selling prices of used containers; extensive competition in the container leasing industry; difficulties stemming from the international nature of our business; decreases in the demand for international trade; disruption to our operations resulting from the political and economic policies of the United States and other countries, particularly China, including increased tariffs and other trade actions; disruption to our operations related to economic and trade sanctions, security, anti-terrorism, environmental protection and corruption; our ability to obtain sufficient capital to support our growth; restrictions on our businesses imposed by the terms of our debt agreements; changes in tax laws in the United States and other risks and uncertainties, including those risk factors set forth in the section entitled "Risk Factors" to in our Form 10-K filed with the Securities and Exchange Commission ("SEC"), on February 27, 2018 , in any Form 10-Q filed or to be filed by Triton, and in other documents we file with the SEC from time to time.

The foregoing list of important factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included herein and elsewhere. Any forward-looking statements made herein are qualified in their entirety by these cautionary statements, and there can be no assurance that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on Triton or its business or operations. Except to the extent required by applicable law, we undertake no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

-Financial Tables Follow-

#### TRITON INTERNATIONAL LIMITED

# **Consolidated Balance Sheets**

# (In thousands, except share data)

# (Unaudited)

	 June 30, 2018	December 31, 2017
ASSETS:		
Leasing equipment, net of accumulated depreciation of \$2,441,745 and \$2,218,897	\$ 8,956,091	\$ 8,364,484
Net investment in finance leases	270,746	295,891
Equipment held for sale	 50,068	 43,195
Revenue earning assets	9,276,905	8,703,570
Cash and cash equivalents	48,145	132,031
Restricted cash	132,433	94,140
Accounts receivable, net of allowances of \$2,861 and \$3,002	229,697	199,876
Goodwill	236,665	236,665
Lease intangibles, net of accumulated amortization of \$177,187 and \$144,081	121,270	154,376
Other assets	35,534	49,591
Fair value of derivative instruments	29,467	7,376
Total assets	\$ 10,110,116	\$ 9,577,625
LIABILITIES AND SHAREHOLDERS' EQUITY:		
Equipment purchases payable	\$ 159,454	\$ 128,133
Fair value of derivative instruments		2,503
Accounts payable and other accrued expenses	93,008	109,999
Net deferred income tax liability	243,342	215,439
Debt, net of unamortized debt costs of \$44,603 and \$40,636	7,282,056	6,911,725
Total liabilities	7,777,860	7,367,799
Shareholders' equity:		
Common shares, \$0.01 par value, 294,000,000 shares authorized, 80,855,072 and 80,687,757 shares issued and outstanding, respectively	809	807
Undesignated shares, \$0.01 par value, 6,000,000 shares authorized, no shares issued and outstanding	—	_
Additional paid-in capital	894,005	889,168
Accumulated earnings	1,269,429	1,159,367
Accumulated other comprehensive income	38,358	26,942
Total shareholders' equity	 2,202,601	 2,076,284
Non-controlling interests	129,655	133,542
Total equity	 2,332,256	 2,209,826
Total liabilities and equity	\$ 10,110,116	\$ 9,577,625

#### TRITON INTERNATIONAL LIMITED

# **Consolidated Statements of Operations**

# (In thousands, except per share amounts)

## (Unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,			
		2018		2017		2018		2017	
Leasing revenues:									
Operating leases	\$	324,954	\$	276,160	\$	635,185	\$	535,745	
Finance leases		4,817		5,779		9,683		11,796	
Total leasing revenues		329,771		281,939		644,868		547,541	
Equipment trading revenues		18,099		12,755		31,474		18,239	
Equipment trading expenses		(14,105)		(11,427)		(24,489)		(16,519)	
Trading margin		3,994		1,328		6,985		1,720	
Net gain on sale of leasing equipment		11,105		9,639		20,323		14,800	
Net gain on sale of building		20,953		_		20,953		—	
Operating expenses:									
Depreciation and amortization		133,894		124,091		264,327		241,971	
Direct operating expenses		10,195		15,609		21,243		37,563	
Administrative expenses		20,775		22,068		40,357		45,035	
Transaction and other (income) costs		(1)		836		(30)		3,308	
(Benefit) provision for doubtful accounts		(25)		(113)		(126)		461	
Total operating expenses		164,838		162,491		325,771	-	328,338	
Operating income		200,985		130,415		367,358		235,723	
Other expenses:									
Interest and debt expense		79,027		70,777		154,125		134,281	
Realized (gain) loss on derivative instruments, net		(492)		283		(740)		882	
Unrealized loss (gain) on derivative instruments, net		(111)		789		(1,297)		(709)	
Write-off of debt costs		503		43		503		43	
Other (income), net		(585)		(974)		(1,244)		(1,716)	
Total other expenses		78,342		70,918		151,347		132,781	
Income before income taxes		122,643		59,497		216,011		102,942	
Income tax expense		15,890		11,483		26,393		18,625	
Net income	\$	106,753	\$	48,014	\$	189,618	\$	84,317	
Less: income attributable to noncontrolling interest		1,883		2,343		3,856		4,035	
Net income attributable to shareholders	\$	104,870	\$	45,671	\$	185,762	\$	80,282	
Net income per common share—Basic	\$	1.31	\$	0.62	\$	2.32	\$	1.09	
Net income per common share—Diluted	\$	1.30	\$	0.62	\$	2.30	\$	1.08	
Cash dividends paid per common share	\$	0.52	\$	0.45	\$	0.97	\$	0.90	
Weighted average number of common shares outstanding—Basic		80,044		73,763		80,007		73,752	
Dilutive restricted shares and share options		611		414		589		356	
Weighted average number of common shares outstanding-Diluted		80,655		74,177		80,596		74,108	

#### TRITON INTERNATIONAL LIMITED

# **Consolidated Statements of Cash Flows**

# (In thousands)

# (Unaudited)

		Six Months Ended June 30,			
		2018		2017	
Cash flows from operating activities:					
Net income	\$	189,618	\$	84,317	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		264,327		241,971	
Amortization of deferred financing cost and other debt related amortization		6,627		6,761	
Lease related amortization		37,722		47,093	
Share-based compensation expense		5,661		3,298	
Net (gain) loss on sale of leasing equipment		(20,323)		(14,800)	
Net (gain) on sale of building		(20,953)			
Unrealized (gain) loss on derivative instruments		(1,297)		(709)	
Write-off of debt cost		503		43	
Deferred income taxes		23,946		17,106	
Changes in operating assets and liabilities:					
Accounts receivable		(30,551)		(1,823)	
Accounts payable and other accrued expenses		(16,788)		(25,396)	
Net equipment sold for resale activity		(11,686)		248	
Other assets		(1,218)		(656)	
Net cash provided by operating activities		425,588		357,453	
Cash flows from investing activities:					
Purchases of leasing equipment and investments in finance leases		(884,007)		(665,473)	
Proceeds from sale of equipment, net of selling costs		83,443		90,139	
Proceeds from the sale of building		27,630		_	
Cash collections on finance lease receivables, net of income earned		29,598		29,953	
Other		(64)		55	
Net cash (used in) in investing activities		(743,400)		(545,326)	
Cash flows from financing activities:					
Redemption of common shares for withholding taxes		(822)		_	
Debt issuance costs		(9,567)		(19,844)	
Borrowings under debt facilities		1,417,985		1,582,882	
Payments under debt facilities and capital lease obligations		(1,049,996)		(1,180,787)	
Dividends paid		(77,638)		(66,384)	
Distributions to noncontrolling interests		(7,743)		(9,709)	
Net cash provided by financing activities		272,219		306,158	
Net (decrease) increase in cash, cash equivalents and restricted cash	\$	(45,593)	\$	118,285	
Cash, cash equivalents and restricted cash, beginning of period		226,171		163,492	
Cash, cash equivalents and restricted cash, end of period	\$	180,578	\$	281,777	
Supplemental disclosures:	-		-	- ,	
Interest paid	\$	148,007	\$	127,360	
Supplemental non-cash investing activities:	ψ	170,007	Ψ	127,500	
Equipment purchases payable	\$	159,454	\$	153,594	
Equipment parenases payable	Φ	139,434	Ψ	100,004	

#### **Use of Non-GAAP Financial Measures**

We use the term " Adjusted net income " throughout this press release.

Adjusted net income is adjusted for certain items management believes are not representative of our operating performance. Adjusted net income is defined as net income attributable to shareholders excluding the write-off of debt costs net of tax, gains and losses on interest rate swaps net of tax, transaction and other costs net of tax, and certain non-recurring transactions net of tax.

Adjusted net income is not a presentation made in accordance with U.S. GAAP. Adjusted net income should not be considered as an alternative to, or more meaningful than, amounts determined in accordance with U.S. GAAP, including net income.

We believe that Adjusted net income is useful to an investor in evaluating our operating performance because this measure:

- is widely used by securities analysts and investors to measure a company's operating performance;
- helps investors to more meaningfully evaluate and compare the results of our operations from period to period by removing the impact of our capital structure, our asset base and certain non-routine events which we do not expect to occur in the future; and
- is used by our management for various purposes, including as measures of operating performance and liquidity, to assist in comparing
  performance from period to period on a consistent basis, in presentations to our board of directors concerning our financial
  performance and as a basis for strategic planning and forecasting.

We have provided a reconciliation of net income attributable to shareholders, the most directly comparable U.S. GAAP measure, to Adjusted net income in the table below for the three and six months ended June 30, 2018 and June 30, 2017 and for the three months ended March 31, 2018.



#### TRITON INTERNATIONAL LIMITED Non-GAAP Reconciliations of Adjusted Net Income (In thousands, except per share amounts)

	Three Months Ended,						Six Months Ended,			
	June 30, 2018		March 31, 2018			June 30, 2017	June 30, 2018		J	une 30, 2017
Net income attributable to shareholders	\$	104,870	\$	80,892	\$	45,671	\$	185,762	\$	80,282
Adjustments:										
Unrealized loss (gain) on derivative instruments, net		(100)		(1,052)		671		(1,152)		(581)
Transaction and other (income) costs		(1)		(26)		643		(27)		2,709
Write-off of debt costs		447		_		35		447		35
Gain on sale of building		(16,316)		_		_		(16,316)		—
Adjusted net income	\$	88,900	\$	79,814	\$	47,020	\$	168,714	\$	82,445
Adjusted income per common share—Basic	\$	1.11	\$	1.00	\$	0.64	\$	2.11	\$	1.12
Adjusted income per common share-Diluted	\$	1.10	\$	0.99	\$	0.63	\$	2.09	\$	1.11
Weighted average number of common shares outstanding-Basic		80,044		79,968		73,763		80,007		73,752
Weighted average number of common shares outstanding— Diluted		80,655		80,572		74,177		80,596		74,108

#### TRITON INTERNATIONAL LIMITED Calculation of Return on Equity

		Calcul		thousands)	Equi	, y					
			Thr	 Six Mor	ths Ended,						
	J	une 30, 2018	N	1arch 31, 2018	June 30, 2017		June 30, 2017		June 30, 2018		June 30, 2017
Adjusted net income	\$	88,900	\$	79,814	\$	47,020	\$ 168,714	\$	82,445		
Annualized Adjusted net income (1)		356,577		323,690		188,597	340,224		166,256		
Beginning Shareholders' equity		2,133,505		2,076,284		1,672,925	2,076,284		1,663,233		
Ending Shareholders' equity		2,202,601		2,133,505		1,683,470	2,202,601		1,683,470		
Average Shareholders' equity	\$	2,168,053	\$	2,104,895	\$	1,678,198	\$ 2,139,443	\$	1,673,352		
Return on equity		16.4%		15.4%		11.2%	15.9%		9.9%		

11

<sup>(1)</sup> Annualized Adjusted net income was calculated based on calendar days per quarter.