
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For The Quarterly Period Ended June 30, 2018

Or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from _____ **to** _____

Commission file number- 001-37827

Triton International Limited

(Exact name of registrant as specified in the charter)

Bermuda

(State or other jurisdiction of
incorporation or organization)

98-1276572

(I.R.S. Employer
Identification Number)

Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda

(Address of principal executive office)

(441) 294-8033

(Registrant's telephone number including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days. Yes ☒
No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒
No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒

Non-accelerated filer ☐

Accelerated Filer ☐

(Do not check if a smaller reporting company)

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). YES ☐ NO ☒

As of August 3, 2018, there were 80,855,072 common shares, \$0.01 par value, of the registrant outstanding.

Triton International Limited

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CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, that involve substantial risks and uncertainties. In addition, we, or our executive officers on our behalf, may from time to time make forward-looking statements in reports and other documents we file with the Securities and Exchange Commission, or SEC, or in connection with oral statements made to the press, potential investors or others. All statements, other than statements of historical facts, including statements regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects, plans and objectives of management are forward-looking statements. The words "expect," "estimate," "anticipate," "predict," "believe," "think," "plan," "will," "should," "intend," "seek," "potential" and similar expressions and variations are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words.

Forward-looking statements in this report are subject to a number of known and unknown risks and uncertainties that could cause our actual results, performance or achievements to differ materially from those described in the forward-looking statements, including, but not limited to, the risks and uncertainties described in the section entitled "Risk Factors" in our Annual Report on Form 10-K, filed with the SEC on February 27, 2018, (the "Form 10-K"), in this Report on Form 10-Q and in any Form 10-Q filed or to be filed by us, as well as in the other documents we file with the SEC from time to time, and such risks and uncertainties are specifically incorporated herein by reference.

Forward-looking statements speak only as of the date the statements are made. Except as required under the federal securities laws and rules and regulations of the SEC, we undertake no obligation to update or revise forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. We caution you not to unduly rely on the forward-looking statements when evaluating the information presented in this report.

ITEM 1. FINANCIAL STATEMENTS

TRITON INTERNATIONAL LIMITED
Consolidated Balance Sheets
(In thousands, except share data)
(Unaudited)

| | June 30, 2018 | December 31, 2017 |
|---|----------------------|----------------------|
| ASSETS: | | |
| Leasing equipment, net of accumulated depreciation of \$2,441,745 and \$2,218,897 | \$ 8,956,091 | \$ 8,364,484 |
| Net investment in finance leases | 270,746 | 295,891 |
| Equipment held for sale | 50,068 | 43,195 |
| Revenue earning assets | 9,276,905 | 8,703,570 |
| Cash and cash equivalents | 48,145 | 132,031 |
| Restricted cash | 132,433 | 94,140 |
| Accounts receivable, net of allowances of \$2,861 and \$3,002 | 229,697 | 199,876 |
| Goodwill | 236,665 | 236,665 |
| Lease intangibles, net of accumulated amortization of \$177,187 and \$144,081 | 121,270 | 154,376 |
| Other assets | 35,534 | 49,591 |
| Fair value of derivative instruments | 29,467 | 7,376 |
| Total assets | <u>\$ 10,110,116</u> | <u>\$ 9,577,625</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY: | | |
| Equipment purchases payable | \$ 159,454 | \$ 128,133 |
| Fair value of derivative instruments | — | 2,503 |
| Accounts payable and other accrued expenses | 93,008 | 109,999 |
| Net deferred income tax liability | 243,342 | 215,439 |
| Debt, net of unamortized debt costs of \$44,603 and \$40,636 | 7,282,056 | 6,911,725 |
| Total liabilities | 7,777,860 | 7,367,799 |
| Shareholders' equity: | | |
| Common shares, \$0.01 par value, 294,000,000 shares authorized, 80,855,072 and 80,687,757 shares issued and outstanding, respectively | 809 | 807 |
| Undesignated shares, \$0.01 par value, 6,000,000 shares authorized, no shares issued and outstanding | — | — |
| Additional paid-in capital | 894,005 | 889,168 |
| Accumulated earnings | 1,269,429 | 1,159,367 |
| Accumulated other comprehensive income | 38,358 | 26,942 |
| Total shareholders' equity | 2,202,601 | 2,076,284 |
| Non-controlling interests | 129,655 | 133,542 |
| Total equity | 2,332,256 | 2,209,826 |
| Total liabilities and equity | <u>\$ 10,110,116</u> | <u>\$ 9,577,625</u> |

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.

TRITON INTERNATIONAL LIMITED
Consolidated Statements of Operations
(In thousands, except per share amounts)
(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|------------------|---------------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 |
| Leasing revenues: | | | | |
| Operating leases | \$ 324,954 | \$ 276,160 | \$ 635,185 | \$ 535,745 |
| Finance leases | 4,817 | 5,779 | 9,683 | 11,796 |
| Total leasing revenues | 329,771 | 281,939 | 644,868 | 547,541 |
| Equipment trading revenues | 18,099 | 12,755 | 31,474 | 18,239 |
| Equipment trading expenses | (14,105) | (11,427) | (24,489) | (16,519) |
| Trading margin | 3,994 | 1,328 | 6,985 | 1,720 |
| Net gain on sale of leasing equipment | 11,105 | 9,639 | 20,323 | 14,800 |
| Net gain on sale of building | 20,953 | — | 20,953 | — |
| Operating expenses: | | | | |
| Depreciation and amortization | 133,894 | 124,091 | 264,327 | 241,971 |
| Direct operating expenses | 10,195 | 15,609 | 21,243 | 37,563 |
| Administrative expenses | 20,775 | 22,068 | 40,357 | 45,035 |
| Transaction and other (income) costs | (1) | 836 | (30) | 3,308 |
| (Benefit) provision for doubtful accounts | (25) | (113) | (126) | 461 |
| Total operating expenses | 164,838 | 162,491 | 325,771 | 328,338 |
| Operating income | 200,985 | 130,415 | 367,358 | 235,723 |
| Other expenses: | | | | |
| Interest and debt expense | 79,027 | 70,777 | 154,125 | 134,281 |
| Realized (gain) loss on derivative instruments, net | (492) | 283 | (740) | 882 |
| Unrealized (gain) loss on derivative instruments, net | (111) | 789 | (1,297) | (709) |
| Write-off of debt costs | 503 | 43 | 503 | 43 |
| Other (income), net | (585) | (974) | (1,244) | (1,716) |
| Total other expenses | 78,342 | 70,918 | 151,347 | 132,781 |
| Income before income taxes | 122,643 | 59,497 | 216,011 | 102,942 |
| Income tax expense | 15,890 | 11,483 | 26,393 | 18,625 |
| Net income | \$ 106,753 | \$ 48,014 | \$ 189,618 | \$ 84,317 |
| Less: income attributable to noncontrolling interest | 1,883 | 2,343 | 3,856 | 4,035 |
| Net income attributable to shareholders | \$ 104,870 | \$ 45,671 | \$ 185,762 | \$ 80,282 |
| Net income per common share—Basic | \$ 1.31 | \$ 0.62 | \$ 2.32 | \$ 1.09 |
| Net income per common share—Diluted | \$ 1.30 | \$ 0.62 | \$ 2.30 | \$ 1.08 |
| Cash dividends paid per common share | \$ 0.52 | \$ 0.45 | \$ 0.97 | \$ 0.90 |
| Weighted average number of common shares outstanding—Basic | 80,044 | 73,763 | 80,007 | 73,752 |
| Dilutive restricted shares and share options | 611 | 414 | 589 | 356 |
| Weighted average number of common shares outstanding—Diluted | 80,655 | 74,177 | 80,596 | 74,108 |

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.

TRITON INTERNATIONAL LIMITED
Consolidated Statements of Comprehensive Income
(In thousands)
(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------------|---------------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 |
| Net income | \$ 106,753 | \$ 48,014 | \$ 189,618 | \$ 84,317 |
| Other comprehensive income: | | | | |
| Change in fair value of derivative instruments designated as cash flow hedges (net of income tax effect of \$1,350, (\$2,367), \$4,704 and (\$2,109), respectively) | 5,005 | (4,349) | 17,464 | (3,917) |
| Reclassification of (gain) loss on interest rate swap agreements designated as cash flow hedges (net of income tax effect of (\$393), \$204, (\$745) and \$461, respectively) | (1,461) | 490 | (2,933) | 1,000 |
| Tax reclassification to accumulated earnings for the adoption of ASU 2018-02 | — | — | (3,029) | — |
| Foreign currency translation adjustment | (179) | 115 | (86) | 112 |
| Other comprehensive income (loss), net of tax | 3,365 | (3,744) | 11,416 | (2,805) |
| Comprehensive income | 110,118 | 44,270 | 201,034 | 81,512 |
| Other comprehensive income attributable to noncontrolling interest | 1,883 | 2,343 | 3,856 | 4,035 |
| Comprehensive income attributable to shareholders | <u>\$ 108,235</u> | <u>\$ 41,927</u> | <u>\$ 197,178</u> | <u>\$ 77,477</u> |

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.

TRITON INTERNATIONAL LIMITED
Consolidated Statements of Cash Flows
(In thousands)
(Unaudited)

| | Six Months Ended June 30, | |
|---|---------------------------|-------------------|
| | 2018 | 2017 |
| Cash flows from operating activities: | | |
| Net income | \$ 189,618 | \$ 84,317 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 264,327 | 241,971 |
| Amortization of deferred financing cost and other debt related amortization | 6,627 | 6,761 |
| Lease related amortization | 37,722 | 47,093 |
| Share-based compensation expense | 5,661 | 3,298 |
| Net (gain) on sale of leasing equipment | (20,323) | (14,800) |
| Net (gain) on sale of building | (20,953) | — |
| Unrealized (gain) on derivative instruments | (1,297) | (709) |
| Write-off of debt cost | 503 | 43 |
| Deferred income taxes | 23,946 | 17,106 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (30,551) | (1,823) |
| Accounts payable and other accrued expenses | (16,788) | (25,396) |
| Net equipment sold for resale activity | (11,686) | 248 |
| Other assets | (1,218) | (656) |
| Net cash provided by operating activities | 425,588 | 357,453 |
| Cash flows from investing activities: | | |
| Purchases of leasing equipment and investments in finance leases | (884,007) | (665,473) |
| Proceeds from sale of equipment, net of selling costs | 83,443 | 90,139 |
| Proceeds from the sale of building | 27,630 | — |
| Cash collections on finance lease receivables, net of income earned | 29,598 | 29,953 |
| Other | (64) | 55 |
| Net cash (used in) in investing activities | (743,400) | (545,326) |
| Cash flows from financing activities: | | |
| Redemption of common shares for withholding taxes | (822) | — |
| Debt issuance costs | (9,567) | (19,844) |
| Borrowings under debt facilities | 1,417,985 | 1,582,882 |
| Payments under debt facilities and capital lease obligations | (1,049,996) | (1,180,787) |
| Dividends paid | (77,638) | (66,384) |
| Distributions to noncontrolling interests | (7,743) | (9,709) |
| Net cash provided by financing activities | 272,219 | 306,158 |
| Net (decrease) increase in cash, cash equivalents and restricted cash | \$ (45,593) | \$ 118,285 |
| Cash, cash equivalents and restricted cash, beginning of period | 226,171 | 163,492 |
| Cash, cash equivalents and restricted cash, end of period | \$ 180,578 | \$ 281,777 |
| Supplemental disclosures: | | |
| Interest paid | \$ 148,007 | \$ 127,360 |
| Supplemental non-cash investing activities: | | |
| Equipment purchases payable | \$ 159,454 | \$ 153,594 |

The accompanying Notes to the Unaudited Consolidated Financial Statements are an integral part of these statements.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1—Description of the Business and Significant Accounting Policies

Description of the Business

Triton International Limited ("Triton" or the "Company"), through its subsidiaries, leases intermodal transportation equipment, primarily maritime containers, and provides maritime container management services through a worldwide network of service subsidiaries, third-party depots and other facilities. The majority of the Company's business is derived from leasing its containers to shipping line customers through a variety of long-term and short-term contractual lease arrangements. The Company also sells containers from its equipment leasing fleet as well as containers specifically acquired for resale from third parties. The Company's registered office is located in Bermuda.

Basis of Presentation

The unaudited consolidated financial statements and accompanying notes have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these financial statements do not include all information and footnotes required by GAAP for complete financial statements.

The interim consolidated balance sheet as of June 30, 2018, the consolidated statements of operations and the consolidated statements of comprehensive income for the three and six months ended June 30, 2018 and 2017, and the consolidated statements of cash flows for the six months ended June 30, 2018 and 2017 are unaudited. The consolidated balance sheet as of December 31, 2017, included herein, was derived from the audited financial statements as of that date, but does not include all disclosures required by GAAP. These unaudited interim financial statements have been prepared on a basis consistent with the Company's annual financial statements and, in the opinion of management, reflect all adjustments, which include only normal recurring adjustments necessary to state fairly the Company's financial position, results of operations, comprehensive income, and cash flows for the periods presented. The financial data and the other financial information disclosed in the notes to the financial statements related to these periods are also unaudited. The consolidated results of operations for the three and six months ended June 30, 2018 are not necessarily indicative of the results to be expected for the fiscal year ending December 31, 2018 or for any other future annual or interim period.

These financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto as of and for the year ended December 31, 2017 included in the Company's Annual Report on Form 10-K which was filed with the SEC on February 27, 2018. The unaudited consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Certain changes in presentation have been made to conform the prior period presentation to current period reporting.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the reported amounts of revenues and expenses during the reporting period and disclosure of contingent assets and liabilities in the financial statements. Such estimates include, but are not limited to, the Company's estimates in connection with leasing equipment, residual values, depreciable lives, values of assets held for sale and other long lived assets, provision for income tax, allowance for doubtful accounts, share-based compensation, goodwill and intangible assets. Actual results could differ from those estimates.

Concentration of Credit Risk

The Company's equipment leases and trade receivables subject it to potential credit risk. The Company extends credit to its customers based upon an evaluation of each customer's financial condition and credit history. Evaluations of the financial condition and associated credit risk of customers are performed on an ongoing basis. The Company's two largest customers CMA CGM S.A. and MSC Mediterranean Shipping Company S.A., accounted for 20% and 14%, respectively, of the Company's lease billings during the six months ended June 30, 2018.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

New Accounting Pronouncements

Recently Adopted Accounting Standards Updates

In March 2016, the FASB issued ASU No. 2016-08, Revenue from Contracts with Customers (Topic 606): *Principal versus Agent Considerations*, amending previous updates regarding this topic. Leasing revenue recognition is specifically excluded from this ASU, and therefore, the new standard only applied to equipment trading revenues and sales of leasing equipment. The adoption of this ASU had minimal impact on the Company since the majority of its sales contracts are for containers and do not contain multiple elements. The standard allows for either “full retrospective” adoption, meaning the standard is applied to all of the periods presented, or “modified retrospective” adoption, meaning the standard is applied only to the most current period presented in the financial statements. The Company adopted the standard on January 1, 2018, using the modified retrospective approach. The adoption of Topic 606 did not impact its leasing revenue recognition model because, as noted above, leasing revenue recognition, including ancillary fees, is specifically excluded from this ASU.

The Company has assessed the requirements of the new revenue standard with respect to its equipment trading revenue and sales of leasing equipment and has concluded that the timing and amount of recognition was not materially affected based on the fact that there generally are no long-term contracts, multiple element arrangements, or significant customer acquisition costs related to these revenue streams. The Company also considered the requirement to present disaggregated revenue for its equipment trading revenue and sales of leasing equipment upon the adoption of Topic 606. The Company currently presents these revenue items separately in its statement of operations. As a result, the Company has concluded that the adoption of Topic 606 does not have a significant impact on either the timing of its revenue recognition or manner of presentation.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230): *Classification of Certain Receipts and Cash Payments*. The updated amendment provides guidance as to where certain cash flow items are presented, including debt prepayment or debt extinguishment costs and proceeds from the settlement of insurance claims. The Company adopted the standard on January 1, 2018. The adoption of this ASU did not have an impact on the consolidated financial statements since none of the cash flows items specified in the guidance are currently presented in the Company's consolidated statement of cash flows.

In October 2016, the FASB issued ASU No. 2016-16, Accounting for Income Taxes (Topic 740): *Intra-Entity Transfers of Assets Other than Inventory*. The ASU eliminates the deferral of the tax effects of intra-entity asset transfers other than inventory. As a result, the tax expense from the intercompany sale of assets, other than inventory, and associated changes to deferred taxes will be recognized when the sale occurs even though the pre-tax effects of the transaction have not been recognized. The Company adopted the standard on January 1, 2018. The adoption of this ASU did not have a significant impact on its consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230): *Restricted Cash*. The amendments in this ASU require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents and amounts generally described as restricted cash or restricted cash equivalents. As a result, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments do not provide a definition of restricted cash or restricted cash equivalents. The Company adopted this guidance on January 1, 2018 using the retrospective approach. Upon adoption, the Company recorded an increase of \$61.8 million in net cash provided by financing activities for the six months ended June 30, 2017 related to presentation changes of its restricted cash balance from financing activities to the cash, cash equivalents and restricted cash balance within the consolidated statements of cash flows.

In May 2017, the FASB issued ASU 2017-09, Compensation-Stock Compensation (Topic 718): *Scope of Modification Accounting*. ASU 2017-09 provides clarification on when modification accounting should be used for changes to the terms or conditions of a share-based payment award. This ASU does not change the accounting for modifications but clarifies that modification accounting guidance should only be applied if there is a change to the value, vesting conditions, or award classification and would not be required if the changes are considered non-substantive. The Company adopted the standard on January 1, 2018 on a prospective basis. The adoption of this ASU did not have an impact on the consolidated financial statements since the Company did not modify its share-based payment awards since adoption of the standard.

In February 2018, the FASB issued ASU 2018-02, Income Statement - Reporting Comprehensive Income (Topic 220): *Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. This ASU allows a reclassification from accumulated other comprehensive income to accumulated earnings for tax effects resulting from the Tax Cuts and Jobs Act (the “Act”) and requires certain new disclosures. ASU 2018-02 will be effective for the Company for fiscal years beginning after

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 15, 2018, with early adoption permitted. The update should be applied either in the period of adoption or retrospectively to each period in which the effect of the change in the U.S. federal corporate income tax rate in the Act is recognized. The Company elected to adopt this ASU in the first quarter of 2018 by making a one-time reclassification in the period of change of stranded tax effects from accumulated other comprehensive income to accumulated earnings related to the change in tax rates resulting from the Act. The reclassified amount of \$3.0 million represents the difference between the amount initially recorded directly to accumulated other comprehensive income at the previously enacted US federal corporate income tax rate as of December 31, 2017 and the amount that would have been recorded directly to accumulated other comprehensive income as of December 31, 2017 by using the newly enacted US federal corporate income tax rate.

In March 2018, the FASB issued ASU No. 2018-05, Income Taxes (Topic 740): *Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118*. The amendments in this update add various Securities and Exchange Commission ("SEC") paragraphs pursuant to the issuance of SEC Accounting Bulletin No. 118, Income Tax Accounting Implications of the Tax Cuts and Jobs Act ("SAB 118"). The SEC issued SAB 118 to address concerns about reporting entities' ability to timely comply with the accounting requirements to recognize all of the effects of the Act in the period of enactment. SAB 118 allows disclosure that timely determination of some or all of the income tax effects from the Act are incomplete by the due date of the financial statements and if possible to provide a reasonable estimate. The Company recorded the effects of the change in the tax law pursuant to SAB 118 as of December 31, 2017. The Company adopted the standard on January 1, 2018. There were no updates to the amounts recorded as of December 31, 2017 during the first six months of 2018.

Recently Issued Accounting Standards Updates

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) that replaces existing lease accounting guidance. The accounting standard will require lessees to recognize a right of use asset and a corresponding lease liability on their balance sheets. The accounting that will be applied by lessors under ASC 842 is largely unchanged from previous GAAP. Certain targeted improvements were made to align, where necessary, lessor accounting with the lessee accounting model and ASC 606, *Revenue from Contracts with Customers*. We currently plan to adopt the standard on its effective date of January 1, 2019. We are currently quantifying the expected recognition on our balance sheet for a right to use asset and a lease liability as required by the standard. We do not expect the adoption of the standard to have a significant impact on the consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): *Measurement of Credit Losses on Financial Instruments*. The guidance affects trade receivables and net investments in leases and requires the measurement of expected credit losses to be based on relevant information from past events, including historical experiences, current conditions and reasonable and supportable forecasts that affect collectability. The new guidance will be effective for fiscal years and interim periods beginning after December 15, 2019 and early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Different components of the guidance require modified retrospective and/or prospective adoption. Based on the composition of the Company's receivables, current market conditions and historical credit loss activity, the Company does not expect the adoption of this ASU to have a significant impact on the consolidated financial statements.

In August 2017, FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815): *Targeted Improvements to Accounting for Hedging Activities*. ASU 2017-12 changes the recognition and presentation requirements of hedge accounting, including: eliminating the requirement to separately measure and report hedge ineffectiveness; and presenting all items that affect earnings in the same income statement line item as the hedged item. The ASU also provides new alternatives for: applying hedge accounting to additional hedging strategies; measuring the hedged item in fair value hedges of interest rate risk; reducing the cost and complexity of applying hedge accounting by easing the requirements for effectiveness testing, hedge documentation and application of the critical terms match method; and reducing the risk of material error correction if a company applies the shortcut method inappropriately. This ASU is effective for interim periods beginning after December 15, 2018. The Company is currently evaluating the impact of this ASU on the consolidated financial statements.

In June 2018, the FASB issued ASU 2018-07 (Topic 718): *Improvements to Nonemployee Share-Based Payment Accounting* that expands the scope of Topic 718 to include share-based payment transactions for acquiring goods and services from nonemployees. An entity should apply the requirements of Topic 718 to nonemployee awards except for certain exemptions specified in the amendment. The guidance is effective for fiscal years beginning after December 15, 2018, including interim reporting periods within that fiscal year. Early adoption is permitted, but no earlier than an entity's adoption date of Topic 606. The Company is currently evaluating the impact of the guidance on its consolidated financial statements.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2—Fair Value of Financial Instruments

Fair value represents the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company uses the following fair value hierarchy when selecting inputs for its valuation techniques, with the highest priority given to Level 1:

- Level 1—quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2—inputs other than quoted prices included within Level 1 that are either directly or indirectly observable; and
- Level 3—unobservable inputs in which little or no market activity exists, therefore requiring an entity to develop its own assumptions about the assumptions that market participants would use in pricing.

Fair Value of Debt

The Company does not measure debt, net of unamortized debt costs, at fair value in its consolidated balance sheets. The fair value was measured using Level 2 inputs and the carrying value and fair value are summarized in the following table (in thousands):

| | June 30, 2018 | December 31, 2017 |
|--|------------------|----------------------|
| Liabilities | | |
| Total debt - carrying value ⁽¹⁾ | \$ 7,348,568 | \$ 6,979,877 |
| Total debt - fair value | \$ 7,328,218 | \$ 6,991,537 |

(1) Excludes unamortized debt costs of \$44.6 million and \$40.6 million and purchase price debt adjustments of \$21.9 million and \$27.5 million as of June 30, 2018 and December 31, 2017, respectively.

Fair Value of Equipment Held for Sale

The Company's equipment held for sale fair value is measured using Level 2 inputs and is based on recent sales prices and other factors. Equipment held for sale is recorded at the lower of fair value or carrying value and an impairment charge is recorded when the carrying value of the asset exceeds its fair value. The following table summarizes the portion of the Company's equipment held for sale measured at fair value and the cumulative impairment charges recorded to net gain on sale of leasing equipment through the periods summarized below (in thousands):

| | June 30, 2018 | December 31, 2017 |
|---|------------------|----------------------|
| Assets | | |
| Equipment held for sale - assets at fair value ⁽¹⁾ | \$ 4,193 | \$ 6,104 |
| Cumulative impairment charges ⁽²⁾ | \$ (1,462) | \$ (2,242) |

(1) Represents the fair value of containers included in equipment held for sale in the consolidated balance sheets that have been impaired to write down the carrying value of the containers to their estimated fair value less cost to sell.

(2) Represents the cumulative impairment charges recognized on equipment held for sale from the date of designated held for sale status to the indicated period end date.

The Company recognized net impairment charges of \$0.5 million and \$1.4 million for the three and six months ended June 30, 2018, respectively. The Company recognized net impairment reversals of \$0.5 million and \$ 1.0 million for the three and six months ended June 30, 2017, respectively.

Fair Value of Derivative Instruments

The Company has elected to use the income approach to value its interest rate swap and cap agreements, using Level 2 market expectations at the measurement date and standard valuation techniques to convert future amounts to a single present amount (discounted) assuming that participants are motivated, but not compelled to transact. The Level 2 inputs for the interest rate swap and cap valuations are inputs other than quoted prices that are observable for the asset or liability (specifically LIBOR and swap rates, basis swap adjustments and credit risk at commonly quoted intervals).

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The fair value of derivative instruments on its consolidated balance sheets as of June 30, 2018 and December 31, 2017 was as follows (in thousands):

| <u>Derivative Instrument</u> | <u>Asset Derivatives</u> | | <u>Liability Derivatives</u> | |
|--|--------------------------|--------------------------|------------------------------|--------------------------|
| | <u>June 30, 2018</u> | <u>December 31, 2017</u> | <u>June 30, 2018</u> | <u>December 31, 2017</u> |
| Interest rate swap contracts, designated | \$ 24,347 | \$ 3,554 | \$ — | \$ 2,503 |
| Interest rate swap contracts, not designated | 5,119 | 3,822 | — | — |
| Interest rate cap, designated | 1 | — | — | — |
| Total derivatives | <u>\$ 29,467</u> | <u>\$ 7,376</u> | <u>\$ —</u> | <u>\$ 2,503</u> |

Fair Value of Other Assets and Liabilities

Cash and cash equivalents, restricted cash, accounts receivable, equipment purchases payable and accounts payable carrying amounts approximate fair values because of the short-term nature of these instruments. The Company's other financial and non-financial assets, which include leasing equipment, finance leases, intangible assets and goodwill, are not required to be measured at fair value on a recurring basis. However, if certain triggering events occur, or if an annual impairment test is required, and the Company determines that these other financial and non-financial assets are impaired after completing an evaluation, these assets would be written down to their fair value.

Note 3—Share-Based Compensation and Other Equity Matters

The Company recognizes share-based compensation expense for share-based payment transactions based on the grant date's fair value. The expense is recognized over the employee's requisite service period which is generally the vesting period of the equity award. The Company recognized \$3.2 million and \$2.2 million of share-based compensation expense in administrative expenses for the three months ended June 30, 2018 and 2017, respectively, and recognized \$5.7 million and \$3.3 million of share-based compensation expense in administrative expenses for the six months ended June 30, 2018 and 2017. Included in the expense are certain performance-based share expense where the achievement of the performance condition was deemed probable.

As of June 30, 2018, the total unrecognized compensation expense related to non-vested restricted shares was approximately \$10.5 million, which is expected to be recognized through 2020.

During the six months ended June 30, 2018, the Company granted 138,445 time-based restricted shares and canceled 28,838 vested shares to settle payroll taxes on behalf of employees. Additional shares may be accrued and granted based upon the Company's performance measured against selected peers. On May 2, 2018, the Company granted 39,320 shares to non-employee directors at a fair value of \$31.85 per share that vested immediately.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Accumulated Other Comprehensive Income

The following table summarizes the components of accumulated other comprehensive income, net of tax, for the six months ended June 30, 2018 and 2017 (in thousands):

| | Cash Flow Hedges | Foreign Currency Translation | Accumulated Other Comprehensive (Loss) Income |
|--|---------------------|------------------------------------|---|
| Balance as of December 31, 2017 | \$ 31,215 | \$ (4,273) | \$ 26,942 |
| Change in fair value of derivative instruments designated as cash flow hedges | 17,464 | — | 17,464 |
| Reclassification of (gain) on interest rate swap agreements designated as cash flow hedges | (2,933) | — | (2,933) |
| Tax reclassification for the adoption of ASU 2018-02 accumulated earnings | (3,029) | — | (3,029) |
| Foreign currency translation adjustment | — | (86) | (86) |
| Other comprehensive income | 11,502 | (86) | 11,416 |
| Balance as of June 30, 2018 | \$ 42,717 | \$ (4,359) | \$ 38,358 |

| | Cash Flow Hedges | Foreign Currency Translation | Accumulated Other Comprehensive (Loss) Income |
|--|---------------------|------------------------------------|---|
| Balance as of December 31, 2016 | \$ 31,182 | \$ (4,424) | \$ 26,758 |
| Change in fair value of derivative instruments designated as cash flow hedges | (3,917) | — | (3,917) |
| Reclassification of loss on interest rate swap agreements designated as cash flow hedges | 1,000 | — | 1,000 |
| Foreign currency translation adjustment | — | 112 | 112 |
| Other comprehensive income (loss) | (2,917) | 112 | (2,805) |
| Balance as of June 30, 2017 | \$ 28,265 | \$ (4,312) | \$ 23,953 |

The following table summarizes the reclassifications out of accumulated other comprehensive income (in thousands):

| | Amounts Reclassified From Accumulated Other Comprehensive Income | | | | Affected Line Item in the Consolidated Statements of Income |
|--|--|--------|---------------------------|----------|--|
| | Three Months Ended June 30, | | Six Months Ended June 30, | | |
| | 2018 | 2017 | 2018 | 2017 | |
| Reclassification of (gain) loss on interest rate swap agreements | \$ (1,854) | \$ 694 | \$ (3,678) | \$ 1,461 | Interest and debt expense |
| Income tax expense (benefit) | 393 | (204) | 745 | (461) | Income tax expense |
| Amounts reclassified from accumulated other comprehensive income, net of tax | \$ (1,461) | \$ 490 | \$ (2,933) | \$ 1,000 | Net income |

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 4—Debt

Debt consisted of the following (in thousands):

| | June 30, 2018 | December 31, 2017 |
|--|------------------|----------------------|
| Institutional notes | \$ 2,239,057 | \$ 2,381,000 |
| Asset-backed securitization term notes | 3,004,419 | 2,378,470 |
| Term loan facilities | 1,496,942 | 1,701,998 |
| Asset-backed warehouse facility | 175,000 | 110,000 |
| Revolving credit facilities | 340,000 | 305,000 |
| Capital lease obligations | 93,150 | 103,409 |
| Total debt outstanding | 7,348,568 | 6,979,877 |
| Debt costs | (44,603) | (40,636) |
| Unamortized fair value debt adjustment | (21,909) | (27,516) |
| Debt, net of unamortized debt costs | \$ 7,282,056 | \$ 6,911,725 |

The Company is subject to certain financial covenants under its debt agreements. The agreements remain the obligations of the respective subsidiaries, and all related debt covenants are calculated at the subsidiary level. As of June 30, 2018 and December 31, 2017, the Company was in compliance with all financial covenants in accordance with the terms of its debt agreements.

As of June 30, 2018, the Company had \$4,813.0 million of total debt outstanding on facilities with fixed interest rates. These fixed rate facilities had a contractual weighted average interest rate of 4.24%, are scheduled to mature between 2018 and 2029, and had a weighted average remaining term of 4.3 years as of June 30, 2018.

As of June 30, 2018, the Company had \$2,535.5 million of debt outstanding on facilities with interest rates based on floating rate indices (LIBOR). These floating rate facilities had a contractual weighted average interest rate of 4.11%, are scheduled to mature between 2018 and 2024, and had a weighted average remaining term of 2.8 years as of June 30, 2018. Including the impact of the Company's interest rate swaps, the contractual weighted average interest rate on its floating rate facilities was 4.01% as of June 30, 2018.

The Company hedges the risks associated with fluctuations in interest rates on a portion of its floating rate borrowings by entering into interest rate swap agreements that convert a portion of its floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. As of June 30, 2018, the Company had interest rate swaps in place with a notional amount of \$1,225.2 million to fix the floating interest rates on a portion of its floating rate debt obligations, with a weighted average fixed leg interest rate of 1.88% and a weighted average remaining term of 4.1 years.

As of June 30, 2018, the Company had \$6,038.2 million of total debt on facilities with fixed interest rates or floating interest rates that have been synthetically fixed through interest rate swap contracts. This accounts for 82.2% of total debt. These facilities had a contractual weighted average interest rate of 4.17% and a weighted average remaining term of 4.2 years as of June 30, 2018.

Overall, the Company's total debt had a contractual weighted average interest rate of 4.16% as of June 30, 2018, including the impact of the swap contracts.

The Company wrote-off \$0.5 million of debt related costs for the three and six months ended June 30, 2018 and wrote-off a minimal amount of debt related costs for the three and six months ended June 30, 2017.

Institutional Notes

In accordance with the institutional note agreements, interest payments on the Company's institutional notes are due semi-annually. Institutional note maturities typically range from 7 - 12 years, with level principal payments due annually following an interest-only period. The Company's institutional notes are pre-payable (in whole or in part) at the Company's option at any time, subject to certain provisions in the note agreements, including the payment of a make-whole premium in respect to such prepayment. These facilities provide for an advance rate against the net book values of designated eligible equipment generally in the range

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

from 83% to 85% . These institutional notes had a contractual weighted average interest rate of 4.74% as of June 30, 2018 and are scheduled to mature between 2018 and 2029 .

Asset-Backed Securitization Term Notes

Under the Company's Asset-Backed Securitization ("ABS") facilities, indirect wholly-owned subsidiaries of the Company issue asset-backed notes. The issuance of asset-backed notes is the primary business objective of those subsidiaries. The ABS facilities are intended to be bankruptcy remote so that such assets are not available to creditors of the Company or its affiliates until and unless the related secured borrowings have been fully discharged. These transactions do not meet accounting requirements for sales treatment and are recorded as secured borrowings.

The Company's borrowings under the ABS facilities amortize in monthly installments, typically in level payments over ten years. These facilities provide for an advance rate against the net book values of designated eligible equipment generally in the range from 77% to 87% . The net book values for purposes of calculating eligible equipment is determined according to the related debt agreement and may be different than those calculated per U.S. GAAP. The Company is required to maintain restricted cash balances on deposit in designated bank accounts equal to three to nine months of interest expense depending on the terms of each facility.

These asset-backed securitization term notes had a contractual weighted average interest rate of 3.87% as of June 30, 2018 and are scheduled to mature between 2018 and 2028 .

On March 20, 2018, the Company completed an offering of \$450.0 million of Class A and B fixed rate asset-backed notes. The notes have a contractual weighted average interest rate of 3.99% and a scheduled maturity of March 20, 2028.

On June 20, 2018, the Company completed an offering of \$367.9 million of Class A and B fixed rate asset-backed notes. The notes have a contractual weighted average interest rate of 4.23% and a scheduled maturity of June 20, 2028.

Term Loan Facilities

The term loan facilities amortize in monthly or quarterly installments. These facilities provide for an advance rate against the net book values of designated eligible equipment generally in the range from 80% to 83% . These term loan facilities had a contractual weighted average interest rate of 4.09% as of June 30, 2018 , and are scheduled to mature between 2019 and 2022 .

On April 20, 2018, the Company sold an office building for net proceeds of \$27.6 million and recorded a gain on sale of \$21.0 million . The proceeds of the sale were used to pay off the mortgage balance of \$18.3 million plus accrued interest of \$0.1 million .

On May 31, 2018, the Company extinguished a term loan and paid the outstanding balance of \$93.9 million . The Company wrote-off debt costs of \$0.5 million relating to the loan.

Asset-Backed Warehouse Facilities

Under the Company's asset-backed warehouse facilities, indirect wholly-owned subsidiaries of the Company issue asset-backed notes. The issuance of asset-backed notes is the primary business objective of those subsidiaries. The asset-backed warehouse facilities are intended to be bankruptcy remote so that such assets are not available to creditors of the Company or its affiliates until and unless the related secured borrowings have been fully discharged. These transactions do not meet accounting requirements for sales treatment and are recorded as secured borrowings.

The Company has two asset-backed warehouse facilities which have a combined maximum borrowing capacity of \$600.0 million . One facility has a maximum borrowing capacity of \$200.0 million which is available on a revolving basis until March 10, 2019, after which any borrowings would convert to term notes with a maturity date of March 21, 2022. This facility has a contractual interest rate of three-month LIBOR plus 2.25% margin until the conversion date when it would have a contractual interest rate of three-month LIBOR plus 3.25% . The second facility has a maximum borrowing capacity of \$400.0 million which is available on a revolving basis until September 28, 2020, after which any borrowings would convert to term notes with a maturity date of September 20, 2024. This facility has a contractual interest rate of one-month LIBOR plus 1.85% margin until the conversion date when it would have a contractual interest rate of one-month LIBOR plus 2.85% . As of June 30, 2018 , the asset-backed warehouse facilities had a contractual weighted average interest rate of 3.93% and are scheduled to mature between 2022 and 2024 .

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During the revolving period, the borrowing capacity under the facilities is determined by applying an advance rate against the net book values of designated eligible equipment. The approximate average advance rate for the two facilities is 80% . The net book values for purposes of calculating eligible equipment is determined according to the related debt agreement and may be different than those calculated per U.S. GAAP. The Company is required to maintain restricted cash balances on deposit in designated bank accounts equal to three to five months of interest expense.

Revolving Credit Facilities

The revolving credit facilities have a maximum borrowing capacity of \$1,175.0 million . These facilities provides for an advance rate against the net book values of designated eligible equipment. The approximate average advance rate for these facilities is 83% . The revolving credit facilities had a contractual weighted average interest rate of 4.15% as of June 30, 2018 and are scheduled to mature between 2020 and 2022 .

On May 8, 2018, the Company increased its credit limit on one of its asset-backed revolving credit facilities from \$1,025.0 million to \$1,125.0 million . This revolving credit facility's contractual weighted average interest rate remained at one-month LIBOR plus 2.00% .

Capital Lease Obligations

The Company has entered into a series of direct finance lease transactions with various financial institutions to finance chassis and containers. Each lease is accounted for as a capital lease, with interest expense recognized on a level yield basis over the period preceding early purchase options, if any, which is generally three to ten years from the transaction date. These agreements have fixed interest rates ranging from 3.26% to 4.93% , and mature between 2018 and 2024 .

Note 5—Derivative Instruments

Interest Rate Hedging

The Company enters into interest rate swap agreements to manage interest rate risk exposure. Interest rate swap agreements are utilized to limit the Company's exposure to interest rate risk by converting a portion of its floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. These agreements involve the receipt of floating rate amounts in exchange for fixed rate interest payments over the lives of the agreements without an exchange of the underlying principal amounts. The counterparties to the Company's interest rate swap agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swap agreements, the Company's exposure is limited to the interest rate differential on the notional amount at each monthly settlement period over the life of the agreements. The Company does not anticipate any non-performance by the counterparties. Substantially all of the assets of certain indirect, wholly-owned subsidiaries of the Company have been pledged as collateral for the underlying indebtedness and the amounts payable under the interest rate swap agreements for each of these entities. In addition, certain assets of the Company's subsidiaries, are pledged as collateral for various credit facilities and the amounts payable under certain interest rate swap agreements.

The Company entered into an interest rate cap agreement during the first quarter of 2018 for a total notional amount of \$400.0 million . The agreement is amortizing over a one year term. The Company has designated this interest rate cap agreement as a cash flow hedge for accounting purposes.

As of June 30, 2018 , the Company had interest rate swap and cap agreements in place to fix the floating interest rates on a portion of the borrowings under its debt facilities as summarized below:

| Derivatives | Net Notional Amount | Weighted Average Fixed Leg (Pay) Interest Rate | Cap Rate | Weighted Average Remaining Term |
|---------------------|---------------------|---|----------|------------------------------------|
| Interest rate swaps | \$ 1,225.2 Million | 1.88% | n/a | 4.1 years |
| Interest rate cap | \$ 391.7 Million | n/a | 2.9% | 0.6 years |

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes the impact of derivative instruments on the consolidated statements of operations and the consolidated statements of comprehensive income on a pretax basis (in thousands):

| Derivative instrument | Financial statement caption | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|---|------------------------------------|-------------|----------------------------------|-------------|
| | | 2018 | 2017 | 2018 | 2017 |
| Non-designated interest rate swaps | Realized (gain) loss on derivative instruments, net | \$ (492) | \$ 283 | \$ (740) | \$ 882 |
| Non-designated interest rate swaps | Unrealized (gain) loss on derivative instruments, net | \$ (111) | \$ 789 | \$ (1,297) | \$ (709) |
| Designated interest rate swaps | Other comprehensive (income) loss | \$ (6,355) | \$ 6,716 | \$ (22,168) | \$ 6,026 |
| Designated interest rate swaps | Interest and debt (income) expense | \$ (1,854) | \$ 694 | \$ (3,678) | \$ 1,461 |

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 6—Segment and Geographic Information

Segment Information

The Company operates its business in one industry, intermodal transportation equipment, and has two operating segments which also represent its reporting segments:

- Equipment leasing—the Company owns, leases and ultimately disposes of containers and chassis from its lease fleet.
- Equipment trading—the Company purchases containers from shipping line customers, and other sellers of containers, and resells these containers to container retailers and users of containers for storage or one-way shipment. Included in the equipment trading segment revenues are leasing revenues from equipment purchased for resale that is currently on lease until the containers are dropped off.
- These operating segments were determined based on the chief operating decision maker's review and resource allocation of the products and service offered.

The following tables summarize segment information and the consolidated totals reported (in thousands):

| | Three Months Ended June 30, | | | | | |
|---|-----------------------------|-------------------|------------|-------------------|-------------------|------------|
| | 2018 | | | 2017 | | |
| | Equipment Leasing | Equipment Trading | Totals | Equipment Leasing | Equipment Trading | Totals |
| Total leasing revenues | \$ 328,188 | \$ 1,583 | \$ 329,771 | \$ 280,995 | \$ 944 | \$ 281,939 |
| Trading margin | — | 3,994 | 3,994 | — | 1,328 | 1,328 |
| Net gain on sale of leasing equipment | 11,105 | — | 11,105 | 9,639 | — | 9,639 |
| Depreciation and amortization expense | 133,810 | 84 | 133,894 | 123,932 | 159 | 124,091 |
| Interest and debt expense | 78,641 | 386 | 79,027 | 70,365 | 412 | 70,777 |
| Realized (gain) loss on derivative instruments, net | (491) | (1) | (492) | 283 | — | 283 |
| Income before income taxes ⁽¹⁾⁽²⁾ | 116,430 | 6,605 | 123,035 | 58,466 | 1,863 | 60,329 |

(1) Segment income before income taxes excludes unrealized gains or losses on derivative instruments and the write-off of debt costs. Unrealized gains on derivative instruments of \$0.1 million and unrealized losses of \$0.8 million for the three months ended June 30, 2018 and 2017, respectively. Write-off of debt costs was \$0.5 million and a minimal amount for the three months ended June 30, 2018 and 2017, respectively.

(2) Equipment leasing segment includes gain on sale of an office building of \$21.0 million for the three months ended June 30, 2018.

| | Six Months Ended June 30, | | | | | |
|---|---------------------------|-------------------|------------|-------------------|-------------------|------------|
| | 2018 | | | 2017 | | |
| | Equipment Leasing | Equipment Trading | Totals | Equipment Leasing | Equipment Trading | Totals |
| Total leasing revenues | \$ 642,617 | \$ 2,251 | \$ 644,868 | \$ 545,854 | \$ 1,687 | \$ 547,541 |
| Trading margin | — | 6,985 | 6,985 | — | 1,720 | 1,720 |
| Net gain on sale of leasing equipment | 20,323 | — | 20,323 | 14,800 | — | 14,800 |
| Depreciation and amortization expense | 263,664 | 663 | 264,327 | 241,653 | 318 | 241,971 |
| Interest and debt expense | 153,415 | 710 | 154,125 | 133,493 | 788 | 134,281 |
| Realized (gain) loss on derivative instruments, net | (739) | (1) | (740) | 882 | — | 882 |
| Income before income taxes ⁽¹⁾⁽²⁾ | 206,396 | 8,821 | 215,217 | 100,098 | 2,178 | 102,276 |

(1) Segment income before income taxes excludes unrealized gains or losses on derivative instruments and the write-off of debt costs. Unrealized gains on derivative instruments were \$1.3 million and \$0.7 million for the six months ended June 30, 2018 and 2017, respectively. Write-off of debt costs was \$0.5 million and a minimal amount for the six months ended June 30, 2018 and 2017, respectively.

(2) Equipment leasing segment includes gain on sale of an office building of \$21.0 million for the six months ended June 30, 2018.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | June 30, 2018 | | | December 31, 2017 | | |
|-------------------------|-------------------|-------------------|------------|-------------------|-------------------|-----------|
| | Equipment Leasing | Equipment Trading | Totals | Equipment Leasing | Equipment Trading | Totals |
| Equipment held for sale | \$ 25,712 | \$ 24,356 | \$ 50,068 | \$ 31,534 | \$ 11,661 | \$ 43,195 |
| Goodwill | 220,864 | 15,801 | 236,665 | 220,864 | 15,801 | 236,665 |
| Total assets | 10,055,673 | 54,443 | 10,110,116 | 9,534,330 | 43,295 | 9,577,625 |

There are no intercompany revenues or expenses between segments. Certain administrative expenses have been allocated between segments based on an estimate of services provided to each segment. A portion of the Company's equipment purchased for resale was purchased through certain sale-leaseback transactions with its shipping line customers. Due to the expected longer term nature of these transactions, these purchases are reflected as leasing equipment as opposed to equipment held for sale and the cash flows associated with these transactions are reflected as purchases of leasing equipment and proceeds from the sale of equipment in investing activities in the Company's consolidated statements of cash flows.

Geographic Segment Information

The Company generates the majority of its leasing revenues from international containers which are deployed by its customers in a wide variety of global trade routes. The majority of the Company's leasing related revenue is denominated in U.S. dollars.

The following table summarizes the geographic allocation of equipment leasing revenues for the three and six months ended June 30, 2018 and 2017 based on the Company's customers' primary domicile (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-----------------------------------|-----------------------------|------------|---------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| Total equipment leasing revenues: | | | | |
| Asia | \$ 134,751 | \$ 120,393 | \$ 264,941 | \$ 234,770 |
| Europe | 154,482 | 123,294 | 298,131 | 242,663 |
| Americas | 30,102 | 27,560 | 61,152 | 49,449 |
| Other International | 9,715 | 10,417 | 19,310 | 20,268 |
| Bermuda | 721 | 275 | 1,334 | 391 |
| Total | \$ 329,771 | \$ 281,939 | \$ 644,868 | \$ 547,541 |

Since the majority of the Company's containers are used internationally, where no one container is domiciled in one particular place for a prolonged period of time, all of the Company's long-lived assets are considered to be international.

The following table summarizes the geographic allocation of equipment trading revenues for the three and six months ended June 30, 2018 and 2017 based on the location of the sale (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-----------------------------------|-----------------------------|-----------|---------------------------|-----------|
| | 2018 | 2017 | 2018 | 2017 |
| Total equipment trading revenues: | | | | |
| Asia | \$ 3,261 | \$ 6,523 | \$ 5,715 | \$ 8,480 |
| Europe | 5,064 | 2,632 | 9,353 | 4,218 |
| Americas | 7,773 | 2,580 | 12,757 | 3,699 |
| Other International | 2,001 | 998 | 3,649 | 1,820 |
| Bermuda | — | 22 | — | 22 |
| Total | \$ 18,099 | \$ 12,755 | \$ 31,474 | \$ 18,239 |

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 7—Commitments and Contingencies

Lease Commitments

The Company has cancelable and non-cancelable operating lease agreements principally for facilities and office equipment used in the Company's operations. Total operating lease rental expense included in administrative expenses on the consolidated statements of operations was \$0.7 million and \$0.6 million for the three months ended June 30, 2018 and 2017, respectively. Total operating lease rental expense included in administrative expenses on the consolidated statements of operations was \$1.4 million and \$1.2 million for the six months ended June 30, 2018 and 2017, respectively.

Contingencies

The Company is party to various pending or threatened legal or regulatory proceedings arising in the ordinary course of its business. Based upon information presently available, the Company does not expect any liabilities arising from these matters to have a material effect on the consolidated financial position, results of operations or cash flows of the Company.

Container Equipment Purchase Commitments

At June 30, 2018, the Company had commitments to purchase equipment in the amount of \$269.9 million payable in 2018.

Severance Plan

The Company established severance plans in order to provide severance benefits to eligible employees who are involuntarily terminated for reasons other than cause, or who resign for "good reason". Employees eligible for benefits under the severance plans would receive a severance and other benefits based upon their tenure. The following table summarizes changes to the Company's total severance balance (in thousands):

| | Total |
|------------------------------|--------------|
| Balance at December 31, 2017 | \$ 9,677 |
| Accrual | — |
| Payments / Adjustments | (4,363) |
| Balance at June 30, 2018 | \$ 5,314 |

Note 8—Income Taxes

The Company's effective tax rates were 13.0% and 19.3% for the three months ended June 30, 2018 and 2017, and 12.2% and 18.1% for the six months ended June 30, 2018 and 2017, respectively. The Company has computed the provision for income taxes based on the estimated annual effective tax rate and the application of discrete items, if any, in the applicable period. The decrease in the effective tax rate is primarily due to a decrease in the U.S. federal income tax rate from 35% to 21% resulting from passage of the Tax Cuts and Jobs Act on December 22, 2017.

TRITON INTERNATIONAL LIMITED
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 9—Related Party Transactions

The Company holds a 50% interest in TriStar Container Services (Asia) Private Limited (“TriStar”), which is primarily engaged in the selling and leasing of container equipment in the domestic and short sea markets in India. The Company's equity investment in TriStar is included in other assets on the consolidated balance sheet. The following table summarizes payments, direct finance lease, and a loan payable balance with TriStar (in thousands):

[illegible]

Note 10—Subsequent Events

Quarterly Dividend

On August 1, 2018, the Company's Board of Directors approved and declared a \$0.52 per share quarterly cash dividend on its issued and outstanding common shares, payable on September 25, 2018 to shareholders of record at the close of business on September 4, 2018.

Term Loan Facilities

On August 1, 2018, the Company extended the term on one of its term loan facilities by three years. This facility will mature in April 2022.

Share Repurchase Authorization

On August 1, 2018, the Company's Board of Directors authorized the repurchase of up to \$200 million of its common shares.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements are subject to numerous risks and uncertainties, including, but not limited to, the risks and uncertainties described under "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" as discussed in our Annual Report on Form 10-K filed for the fiscal year ended December 31, 2017 with the SEC on February 27, 2018 (the "Form 10-K"), in this Report on Form 10-Q and in any Form 10-Q filed or to be filed by us, and in other documents we file SEC from time to time. Our actual results may differ materially from those contained in or implied by any forward-looking statements .

Our Company

Triton International Limited is the world's largest lessor of intermodal containers. Intermodal containers are large, standardized steel boxes used to transport freight by ship, rail or truck. Because of the handling efficiencies they provide, intermodal containers are the primary means by which many goods and materials are shipped internationally. We also lease chassis which are used for the transportation of containers.

We operate our business in one industry, intermodal transportation equipment, and have two business segments, which also represent our reporting segments:

- Equipment leasing - we own, lease and ultimately dispose of containers and chassis from our lease fleet.
- Equipment trading - we purchase containers from shipping line customers, and other sellers of containers, and resell these containers to container retailers and users of containers for storage or one-way shipment.

Operations

Our consolidated operations include the acquisition, leasing, re-leasing and subsequent sale of multiple types of intermodal containers and chassis. As of June 30, 2018 , our total fleet consisted of 3.6 million containers and chassis, representing 6.0 million twenty-foot equivalent units ("TEU") or 7.4 million cost equivalent units ("CEU"). We have an extensive global presence, offering leasing service through offices strategically located in 15 countries and a network of approximately 400 third party container depot facilities in approximately 45 countries as of June 30, 2018 . Our primary customers include the world's largest container shipping lines. For the six months ended June 30, 2018 , our twenty largest customers accounted for 85% of our lease billings, our five largest customers accounted for 54% of our lease billings, and our two largest customers, CMA CGM S.A. and MSC Mediterranean Shipping Company S.A., accounted for 20% and 14% of our lease billings, respectively.

We lease five types of equipment: (1) dry containers, which are used for general cargo such as manufactured component parts, consumer staples, electronics and apparel, (2) refrigerated containers, which are used for perishable items such as fresh and frozen foods, (3) special containers, which are used for heavy and over-sized cargo such as marble slabs, building products and machinery, (4) tank containers, which are used to transport bulk liquid products such as chemicals, and (5) chassis, which are used for the transportation of containers. Our in-house equipment sales group manages the sale process for our used containers and chassis from our equipment leasing fleet and buys and sells new and used containers and chassis acquired from third parties.

The following tables summarize our equipment fleet as of June 30, 2018, December 31, 2017 and June 30, 2017 indicated in units, TEU and CEU.

| | Equipment Fleet in Units | | | Equipment Fleet in TEU | | |
|-------------------------|--------------------------|-------------------|---------------|------------------------|-------------------|---------------|
| | June 30, 2018 | December 31, 2017 | June 30, 2017 | June 30, 2018 | December 31, 2017 | June 30, 2017 |
| Dry | 3,243,032 | 3,077,144 | 2,903,880 | 5,307,306 | 5,000,043 | 4,721,780 |
| Refrigerated | 227,040 | 218,429 | 218,238 | 437,038 | 419,673 | 419,170 |
| Special | 91,688 | 89,066 | 81,884 | 165,002 | 159,172 | 143,954 |
| Tank | 12,201 | 12,124 | 11,956 | 12,201 | 12,124 | 11,956 |
| Chassis | 23,405 | 22,523 | 21,468 | 42,884 | 41,068 | 38,933 |
| Equipment leasing fleet | 3,597,366 | 3,419,286 | 3,237,426 | 5,964,431 | 5,632,080 | 5,335,793 |
| Equipment trading fleet | 15,406 | 10,510 | 14,991 | 23,622 | 16,907 | 23,580 |
| Total | 3,612,772 | 3,429,796 | 3,252,417 | 5,988,053 | 5,648,987 | 5,359,373 |

| | Equipment Fleet in CEU ⁽¹⁾ | | |
|-------------------------|---------------------------------------|-------------------|---------------|
| | June 30, 2018 | December 31, 2017 | June 30, 2017 |
| Operating leases | 7,047,168 | 6,678,282 | 6,384,590 |
| Finance leases | 320,763 | 328,024 | 354,727 |
| Equipment trading fleet | 56,048 | 51,762 | 62,969 |
| Total | 7,423,979 | 7,058,068 | 6,802,286 |

(1) In the equipment fleet tables above, we have included total fleet count information based on CEU. CEU is a ratio used to convert the actual number of containers in our fleet to a figure based on the relative purchase prices of our various equipment types to that of a 20 foot dry container. For example, the CEU ratio for a 40 foot high cube dry container is 1.68, and a 40 foot high cube refrigerated container is 10.0. The CEU ratios used in this calculation are from our debt covenants and may differ slightly from CEU ratios used by others in the industry.

The following table summarizes the percentage of our equipment fleet in units and CEU as of June 30, 2018 :

| Equipment Type | Percentage of total fleet in units | Percentage of total fleet in CEU |
|-------------------------|------------------------------------|----------------------------------|
| Dry | 89.9% | 62.4% |
| Refrigerated | 6.3 | 30.0 |
| Special | 2.5 | 2.9 |
| Tank | 0.3 | 2.6 |
| Chassis | 0.6 | 1.3 |
| Equipment leasing fleet | 99.6 | 99.2 |
| Equipment trading fleet | 0.4 | 0.8 |
| Total | 100.0% | 100.0% |

We generally lease our equipment on a per diem basis to our customers under three types of leases:

- Long-term leases, typically with initial contractual terms ranging from three to eight years, provide us with stable cash flow and low transaction costs by requiring customers to maintain specific units on-hire for the duration of the lease.
- Finance leases, which are typically structured as full payout leases, provide for a predictable recurring revenue stream with the lowest cost to the customer as customers are generally required to retain the equipment for the duration of its useful life.
- Service leases command a premium per diem rate in exchange for providing customers with a greater level of operational flexibility by allowing the pick-up and drop-off of units during the lease term.

We also have expired long-term leases whose fixed terms have ended but for which the related units remain on-hire and for which we continue to receive rental payments pursuant to the terms of the initial contract. Some leases have contractual terms that

have features reflective of both long-term and service leases and we classify such leases as either long-term or service leases, depending upon which features we believe are predominant.

The following table summarizes our lease portfolio by lease type, based on CEU on-hire as of June 30, 2018 , December 31, 2017 and June 30, 2017 :

| Lease Portfolio | June 30, 2018 | December 31, 2017 | June 30, 2017 |
|--|--------------------------|------------------------------|--------------------------|
| Long-term leases | 71.1% | 72.2% | 71.2% |
| Finance leases | 4.6 | 4.9 | 5.6 |
| Service leases | 13.3 | 14.1 | 15.3 |
| Expired long-term leases (units on-hire) | 11.0 | 8.8 | 7.9 |
| Total | 100.0% | 100.0% | 100.0% |

As of June 30, 2018 , December 31, 2017 and June 30, 2017 , our long-term and finance leases combined had an average remaining contractual term of approximately 43 months , 43 months , and 40 months , respectively, assuming no leases are renewed.

Operating Performance

Market conditions remained favorable in the second quarter of 2018 . Demand for our containers was supported by several factors, including solid trade growth, an increased preference for leasing relative to direct container purchases by our shipping line customers, and a strong market share for Triton. The supply of containers remained well controlled, with a moderate inventory of available new containers and a very limited inventory of available used leasing containers. New container prices and market lease rates held steady during the quarter, while used container sale prices increased, highlighting the low availability of used containers for sale due to the favorable global supply / demand balance for containers. Pick-up activity for our containers was strong in the second quarter, reflecting the start of the traditional peak season for dry containers and the continued favorable market environment. Container pick-up and new lease transaction activity remains strong at the start of the third quarter.

We are currently facing increased market uncertainty due to the imposition of new tariffs on selected goods traded between the United States and China. Currently, these tariffs impact a very small portion of global trade, and we have not seen a noticeable impact on container demand. Many of our customers have also indicated to us that they have not experienced meaningful disruptions to their container flows. However, it is possible that they may start to have a noticeable impact on cargo flows and container demand.

Fleet size. As of June 30, 2018 , our fleet had a net book value of \$9,276.9 million , which represents an increase of 13.0% as compared to June 30, 2017 . The increase in our fleet size was due to significant investments in new containers during 2017 and the first six months of 2018 .

We expect to continue to benefit from solid trade growth, an increase in the share of new containers purchased by leasing companies and an increase in our share of new leasing transactions. As of August 6, 2018 , we have invested \$1.4 billion in containers for delivery in 2018.

Utilization. Our average utilization was 98.8% during the second quarter of 2018 , an increase from 98.6% in the first quarter of 2018 and an increase from 96.5% in the second quarter of 2017 . Our utilization is currently 98.8% . Our high utilization is supported by the current favorable supply / demand balance for containers.

The following table summarizes the equipment fleet utilization ⁽¹⁾ for the periods indicated below.

| | Quarter Ended | | | | |
|---|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
| Average Utilization ⁽¹⁾ | 98.8% | 98.6% | 98.3% | 97.6% | 96.5% |
| Ending Utilization ⁽¹⁾ | 98.7% | 98.7% | 98.6% | 98.0% | 97.1% |

(1) Utilization is computed by dividing our total units on lease (in CEU) by the total units in our fleet (in CEU) excluding new units not yet leased and off-hire units designated for sale.

Average lease rates. Average lease rates for our dry container product line increased by 5.0% in the second quarter of 2018 compared to the second quarter of 2017 . Market lease rates for new dry containers are currently slightly above the average lease rates of our dry container lease portfolio.

However, we have a large number of dry container leases which are expired or will expire in 2018, and we could face pressure on our average dry container lease rates if new container prices and market lease rates were to decrease.

Average lease rates for our refrigerated container product line decreased by 2.7% in the second quarter of 2018 compared to the second quarter of 2017 . The cost of refrigerated containers has trended down over the last few years, which has led to lower market lease rates. Market lease rates for refrigerated containers have also been pressured for several years by new leasing company entrants. Market lease rates for refrigerated containers remain below the average lease rates of our refrigerated container lease portfolio, and we expect our average lease rates for refrigerated containers to continue to trend down.

The average lease rates for special containers remained flat in the second quarter of 2018 compared to the second quarter of 2017 . Current market lease rates for special containers are comparable to the average lease rates in our lease portfolio.

Equipment disposals. Average used dry container disposal prices increased by 24% compared to the second quarter of 2017 , reflecting the tight supply / demand for leasing containers, low drop-off volumes and reduced inventories of containers held for sale. Disposal volumes of our used leasing containers remained relatively low in the second quarter due to our reduced inventory of containers held for sale. Disposal volumes of new and used trading containers were relatively high in the second quarter due to ongoing activity under transactions negotiated with third parties.

Credit Risk. We faced minimal credit losses in the second quarter of 2018 , and we recorded a slight credit-related gain in the first and second quarters due to recoveries on doubtful accounts. However, our credit risk is currently elevated due to the ongoing financial pressure faced by our shipping line customers. The container shipping industry has faced several years of excess vessel capacity, weak freight rates and poor financial results due to aggressive ordering of mega container vessels. Most of our customers have recently generated financial losses and many are burdened with high levels of debt. We anticipate the high volume of new vessels entering service over the next several years will complicate our customers' efforts to increase freight rates, and we expect our customers' financial performance will remain under pressure for some time. The recent tariffs imposed on certain goods traded between the United States and China and the threat of additional tariffs could lead to reduced trade, lower freight rates and even more financial pressure on our customers.

We expect it will become more difficult for us to mitigate our exposure to credit risks in the future through the purchase of credit insurance. We let our credit insurance policies lapse at expiration since underwriters offered significantly reduced coverage and required a meaningful increase in insurance premiums. We currently have obtained a more limited credit insurance policy covering accounts receivable owed by some of our customers. This policy offers significantly reduced protections against a major customer default compared to the credit insurance we had in place previously, and the policy has exclusions and payment and other limitations, and therefore will not protect us from losses arising from customer defaults. We continue to monitor the availability and pricing of credit insurance and related products.

Dividends

We paid the following quarterly dividends during the six months ended June 30, 2018 and 2017 on our issued and outstanding common shares:

| Record Date | Payment Date | Aggregate Payment | Per Share Payment |
|----------------|----------------|-------------------|-------------------|
| June 1, 2018 | June 22, 2018 | \$41.6 Million | \$0.52 |
| March 12, 2018 | March 28, 2018 | \$36.0 Million | \$0.45 |
| June 1, 2017 | June 22, 2017 | \$33.2 Million | \$0.45 |
| March 20, 2017 | March 30, 2017 | \$33.2 Million | \$0.45 |

Results of Operations

The following table summarizes our results of operations for the three and six months ended June 30, 2018 and 2017 (in thousands).

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------------|---------------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 |
| Leasing revenues: | | | | |
| Operating leases | \$ 324,954 | \$ 276,160 | \$ 635,185 | \$ 535,745 |
| Finance leases | 4,817 | 5,779 | 9,683 | 11,796 |
| Total leasing revenues | 329,771 | 281,939 | 644,868 | 547,541 |
| Equipment trading revenues | 18,099 | 12,755 | 31,474 | 18,239 |
| Equipment trading expenses | (14,105) | (11,427) | (24,489) | (16,519) |
| Trading margin | 3,994 | 1,328 | 6,985 | 1,720 |
| Net gain on sale of leasing equipment | 11,105 | 9,639 | 20,323 | 14,800 |
| Net gain on sale of building | 20,953 | — | 20,953 | — |
| Operating expenses: | | | | |
| Depreciation and amortization | 133,894 | 124,091 | 264,327 | 241,971 |
| Direct operating expenses | 10,195 | 15,609 | 21,243 | 37,563 |
| Administrative expenses | 20,775 | 22,068 | 40,357 | 45,035 |
| Transaction and other (income) costs | (1) | 836 | (30) | 3,308 |
| (Benefit) provision for doubtful accounts | (25) | (113) | (126) | 461 |
| Total operating expenses | 164,838 | 162,491 | 325,771 | 328,338 |
| Operating income | 200,985 | 130,415 | 367,358 | 235,723 |
| Other expenses: | | | | |
| Interest and debt expense | 79,027 | 70,777 | 154,125 | 134,281 |
| Realized (gain) loss on derivative instruments, net | (492) | 283 | (740) | 882 |
| Unrealized (gain) loss on derivative instruments, net | (111) | 789 | (1,297) | (709) |
| Write-off of debt costs | 503 | 43 | 503 | 43 |
| Other (income), net | (585) | (974) | (1,244) | (1,716) |
| Total other expenses | 78,342 | 70,918 | 151,347 | 132,781 |
| Income before income taxes | 122,643 | 59,497 | 216,011 | 102,942 |
| Income tax expense | 15,890 | 11,483 | 26,393 | 18,625 |
| Net income | \$ 106,753 | \$ 48,014 | \$ 189,618 | \$ 84,317 |
| Less: income attributable to noncontrolling interest | 1,883 | 2,343 | 3,856 | 4,035 |
| Net income attributable to shareholders | \$ 104,870 | \$ 45,671 | \$ 185,762 | \$ 80,282 |

The following table summarizes our comparative results of operations for the three months ended June 30, 2018 and 2017 (in thousands).

| | Three Months Ended June 30, | | |
|---|-----------------------------|------------------|------------------|
| | 2018 | 2017 | Variance |
| Leasing revenues: | | | |
| Operating leases | \$ 324,954 | \$ 276,160 | \$ 48,794 |
| Finance leases | 4,817 | 5,779 | (962) |
| Total leasing revenues | 329,771 | 281,939 | 47,832 |
| Equipment trading revenues | 18,099 | 12,755 | 5,344 |
| Equipment trading expenses | (14,105) | (11,427) | (2,678) |
| Trading margin | 3,994 | 1,328 | 2,666 |
| Net gain on sale of leasing equipment | 11,105 | 9,639 | 1,466 |
| Net gain on sale of building | 20,953 | — | 20,953 |
| Operating expenses: | | | |
| Depreciation and amortization | 133,894 | 124,091 | 9,803 |
| Direct operating expenses | 10,195 | 15,609 | (5,414) |
| Administrative expenses | 20,775 | 22,068 | (1,293) |
| Transaction and other (income) costs | (1) | 836 | (837) |
| (Benefit) provision for doubtful accounts | (25) | (113) | 88 |
| Total operating expenses | 164,838 | 162,491 | 2,347 |
| Operating income | 200,985 | 130,415 | 70,570 |
| Other expenses: | | | |
| Interest and debt expense | 79,027 | 70,777 | 8,250 |
| Realized (gain) loss on derivative instruments, net | (492) | 283 | (775) |
| Unrealized (gain) loss on derivative instruments, net | (111) | 789 | (900) |
| Write-off of debt costs | 503 | 43 | 460 |
| Other (income), net | (585) | (974) | 389 |
| Total other expenses | 78,342 | 70,918 | 7,424 |
| Income before income taxes | 122,643 | 59,497 | 63,146 |
| Income tax expense | 15,890 | 11,483 | 4,407 |
| Net income | \$ 106,753 | \$ 48,014 | \$ 58,739 |
| Less: income attributable to noncontrolling interest | 1,883 | 2,343 | (460) |
| Net income attributable to shareholders | \$ 104,870 | \$ 45,671 | \$ 59,199 |

Comparison of the three months ended June 30, 2018 and 2017

Leasing revenues. Per diem revenue represents revenue earned under operating lease contracts. Fee and ancillary lease revenue represents fees billed for the pick-up and drop-off of containers in certain geographic locations and billings of certain reimbursable operating costs such as repair and handling expenses. Finance lease revenue represents interest income earned under finance lease contracts.

| | Three Months Ended June 30, | | |
|--------------------------------|-----------------------------|------------|-----------|
| | 2018 | 2017 | Variance |
| | (in thousands) | | |
| Leasing revenues: | | | |
| Operating lease revenues: | | | |
| Per diem revenues | \$ 314,123 | \$ 265,570 | \$ 48,553 |
| Fee and ancillary revenue | 10,831 | 10,590 | 241 |
| Total operating lease revenues | 324,954 | 276,160 | 48,794 |
| Finance leases | 4,817 | 5,779 | (962) |
| Total leasing revenues | \$ 329,771 | \$ 281,939 | \$ 47,832 |

Total leasing revenues were \$329.8 million, net of lease intangible amortization of \$15.2 million, for the three months ended June 30, 2018, compared to \$281.9 million, net of lease intangible amortization of \$22.6 million, in the same period in 2017, an increase of \$47.9 million.

Per diem revenues were \$314.1 million for the three months ended June 30, 2018 compared to \$265.6 million in the same period in 2017, an increase of \$48.5 million. The primary reasons for this increase are as follows:

- \$34.1 million increase due to an increase of 672,969 CEU in the average number of containers on-hire under operating leases;
- \$7.0 million increase due to an increase in average CEU per diem rates, excluding the impact of a reduction in amortization of the lease intangible; and
- \$7.4 million increase due to reduced lease intangible amortization.

Fee and ancillary lease revenues were \$10.8 million for the three months ended June 30, 2018 compared to \$10.6 million in the same period in 2017, an increase of \$0.2 million. The increase was due to an increase in redelivery fees relating to an increase in the volume of container redeliveries.

Finance lease revenues were \$4.8 million for the three months ended June 30, 2018 compared to \$5.8 million in the same period in 2017, a decrease of \$1.0 million. The decrease was mainly due to a reduction in the size of our finance lease portfolio.

Trading margin. Trading margin was \$4.0 million for the three months ended June 30, 2018 compared to \$1.3 million in the same period in 2017, an increase of \$2.7 million. The increase was due to an increase in both trading volume and per unit margins.

Net gain on sale of leasing equipment. Gain on sale of equipment was \$11.1 million for the three months ended June 30, 2018 compared to \$9.6 million in the same period in 2017, an increase of \$1.5 million. The increase was primarily due to a 24% increase in our average used dry container selling prices, partially offset by a decrease in the volume of containers sold.

Net gain on sale of building. On April 20, 2018 we completed the sale of an office building for net proceeds of \$27.6 million and recognized a gain of \$21.0 million.

Depreciation and amortization. Depreciation and amortization was \$133.9 million for the three months ended June 30, 2018 compared to \$124.1 million in the same period in 2017, an increase of \$9.8 million. The primary reasons for the increase are as follows:

- \$15.3 million increase due to a net increase in the size of our depreciable fleet; partially offset by a
- \$3.1 million decrease due to an increase in equipment that is fully depreciated; and
- \$2.4 million decrease due to an increase in other fully depreciated assets.

Direct operating expenses. Direct operating expenses primarily consist of our costs to repair equipment returned off lease, to store the equipment when it is not on lease and to reposition equipment that has been returned to locations with weak leasing demand. Direct operating expenses were \$10.2 million for the three months ended June 30, 2018 compared to \$15.6 million in the same period in 2017, a decrease of \$5.4 million. The decrease was mainly due to a decrease in storage expense of \$4.8 million and handling expense of \$0.6 million, resulting from an increase in our utilization.

Administrative expenses. Administrative expenses were \$20.8 million for the three months ended June 30, 2018 compared to \$22.1 million in the same period in 2017, a decrease of \$1.3 million. The primary reasons for the decrease are as follows:

- \$1.7 million decrease due to lower payroll and benefit expenses; partially offset by a
- \$0.8 million increase due to higher professional fees.

Transaction and other costs. Transaction and other costs include severance and employee compensation costs, legal costs and other professional fees related to the combination of Triton Container International Limited ("TCIL") and TAL International Group, Inc. ("TAL") in an all stock merger (the "Merger"). There were minimal transaction and other costs related to the Merger for the three months ended June 30, 2018 compared to \$0.8 million in the same period in 2017. The reduction is due to the completion of Merger related activities.

Provision for doubtful accounts. We had a small benefit for doubtful accounts for the three months ended June 30, 2018 compared to a benefit for doubtful accounts of \$0.1 million in the three months ended June 30, 2017.

Interest and debt expense. Interest and debt expense was \$79.0 million for the three months ended June 30, 2018, compared to \$70.8 million in the same period in 2017, an increase of \$8.2 million. The primary reasons for the increase are as follows:

- \$4.0 million increase due to an increase in the average debt balance of \$378.0 million for the three months ended June 30, 2018 compared to the same period in 2017; and
- \$4.2 million increase due to an increase in the average effective interest rate to 4.42% for the three months ended June 30, 2018 compared to 4.18% in the same period in 2017. The increase in the effective interest rate was primarily due to an increase in short-term interest rates combined with a larger portion of our debt balance on facilities with fixed interest rates.

Realized (gain) loss on derivative instruments, net. Realized gain on derivative instruments, net was \$0.5 million for the three months ended June 30, 2018, compared to a realized loss of \$0.3 million in the same period in 2017, an increase of \$0.8 million. This increase is mainly due to an increase in the average one-month LIBOR rate, partially offset by the reduction of the underlying swap notional amounts due to amortization, terminations, and expirations in the three months ended June 30, 2018 compared to the same period in 2017.

Unrealized (gain) loss on derivative instruments. Unrealized gain on derivative instruments, net was \$0.1 million for the three months ended June 30, 2018 compared to an unrealized loss of \$0.8 million in the same period in 2017, an increase of \$0.9 million. The unrealized gain in the second quarter of 2018 was due to an increase in long-term interest rates, while long-term interest rates decreased during the second quarter of 2017.

Write-off of debt costs. Write-off of debt costs was \$0.5 million for the three months ended June 30, 2018, compared to a minimal cost in the same period in 2017. The write-off of debt costs incurred in the second quarter of 2018 was due to the termination of certain existing debt facilities and the resulting write-off of unamortized debt costs related to those facilities.

Income taxes. Income tax expense was \$15.9 million for the three months ended June 30, 2018 compared to \$11.5 million in the same period in 2017, an increase in income tax expense of \$4.4 million. The increase in income tax expense in 2018 was driven by an increase in pre-tax income of \$63.1 million partially offset by a decrease in the effective tax rate to 13.0% from 19.3%. Our effective tax rate mainly decreased due to the reduction in the U.S. federal income tax rates resulting from the passage of the Tax Cuts and Jobs Act on December 22, 2017.

Income attributable to non-controlling interests. Income attributable to non-controlling interests was \$1.9 million for the three months ended June 30, 2018 compared to \$2.3 million in the same period in 2017, a decrease of \$0.4 million. The decrease was a result of lower income from gains on the disposition of container rental equipment attributable to non-controlling interests, and a reduction in the size of the portfolio of containers owned by the entity in which the non-controlling interests maintain their ownership.

The following table summarizes our comparative results of operations for the six months ended June 30, 2018 and 2017 (in thousands).

| | Six Months Ended June 30, | | |
|--|---------------------------|------------------|-------------------|
| | 2018 | 2017 | Variance |
| Leasing revenues: | | | |
| Operating leases | \$ 635,185 | \$ 535,745 | \$ 99,440 |
| Finance leases | 9,683 | 11,796 | (2,113) |
| Total leasing revenues | 644,868 | 547,541 | 97,327 |
| Equipment trading revenues | 31,474 | 18,239 | 13,235 |
| Equipment trading expenses | (24,489) | (16,519) | (7,970) |
| Trading margin | 6,985 | 1,720 | 5,265 |
| Net gain on sale of leasing equipment | 20,323 | 14,800 | 5,523 |
| Net gain on sale of building | 20,953 | — | 20,953 |
| Operating expenses: | | | |
| Depreciation and amortization | 264,327 | 241,971 | 22,356 |
| Direct operating expenses | 21,243 | 37,563 | (16,320) |
| Administrative expenses | 40,357 | 45,035 | (4,678) |
| Transaction and other (income) costs | (30) | 3,308 | (3,338) |
| (Benefit) provision for doubtful accounts | (126) | 461 | (587) |
| Total operating expenses | 325,771 | 328,338 | (2,567) |
| Operating income | 367,358 | 235,723 | 131,635 |
| Other expenses: | | | |
| Interest and debt expense | 154,125 | 134,281 | 19,844 |
| Realized (gain) loss on derivative instruments, net | (740) | 882 | (1,622) |
| Unrealized (gain) on derivative instruments, net | (1,297) | (709) | (588) |
| Write-off of debt costs | 503 | 43 | 460 |
| Other (income), net | (1,244) | (1,716) | 472 |
| Total other expenses | 151,347 | 132,781 | 18,566 |
| Income before income taxes | 216,011 | 102,942 | 113,069 |
| Income tax expense | 26,393 | 18,625 | 7,768 |
| Net income | \$ 189,618 | \$ 84,317 | \$ 105,301 |
| Less: income attributable to noncontrolling interest | 3,856 | 4,035 | (179) |
| Net income attributable to shareholders | \$ 185,762 | \$ 80,282 | \$ 105,480 |

Comparison of the six months ended June 30, 2018 and 2017

Leasing revenues. Per diem revenue represents revenue earned under operating lease contracts. Fee and ancillary lease revenue represents fees billed for the pick-up and drop-off of containers in certain geographic locations and billings of certain reimbursable operating costs such as repair and handling expenses. Finance lease revenue represents interest income earned under finance lease contracts.

| | Six Months Ended June 30, | | |
|----------------------------------|---------------------------|------------|------------|
| | 2018 | 2017 | Variance |
| | (in thousands) | | |
| Leasing revenues: | | | |
| Operating lease revenues: | | | |
| Per diem revenues | \$ 614,815 | \$ 513,575 | \$ 101,240 |
| Fee and ancillary lease revenues | 20,370 | 22,170 | (1,800) |
| Total operating lease revenues | 635,185 | 535,745 | 99,440 |
| Finance lease revenues | 9,683 | 11,796 | (2,113) |
| Total leasing revenues | \$ 644,868 | \$ 547,541 | \$ 97,327 |

Total leasing revenues were \$644.9 million, net of lease intangible amortization of \$32.5 million, for the six months ended June 30, 2018, compared to \$547.5 million, net of lease intangible amortization of \$46.0 million, in the same period in 2017, an increase of \$97.4 million.

Per diem revenues were \$614.8 million for the six months ended June 30, 2018 compared to \$513.6 million in the same period in 2017, an increase of \$101.2 million. The primary reasons for this increase are as follows:

- \$72.8 million increase due to an increase in 728,283 CEU in the average number of containers on-hire under operating leases;
- \$15.0 million increase due to an increase in average CEU per diem rates, excluding the impact of a reduction in amortization of the lease intangible; and
- \$13.5 million increase due to reduced lease intangible amortization.

Fee and ancillary lease revenues were \$20.4 million for the six months ended June 30, 2018 compared to \$22.2 million in the same period in 2017, a decrease of \$1.8 million. The decrease was primarily due to reduced handling fees.

Finance lease revenues were \$9.7 million for the six months ended June 30, 2018 compared to \$11.8 million in the same period in 2017, a decrease of \$2.1 million. The decrease was primarily due to a reduction in the size of our finance lease portfolio.

Trading margin. Trading margin was \$7.0 million for the six months ended June 30, 2018 compared to \$1.7 million in the same period in 2017, an increase of \$5.3 million. The increase was due to an increase in both trading volume and per unit margins.

Net gain on sale of leasing equipment. Gain on sale of equipment was \$20.3 million for the six months ended June 30, 2018 compared to \$14.8 million in the same period in 2017, an increase of \$5.5 million. The increase was primarily due to a 31% increase in our average used dry container selling prices, partially offset by a decrease in the volume of containers sold.

Net gain on sale of building. On April 20, 2018 we completed the sale of an office building for net proceeds of \$27.6 million and recognized a gain of \$21.0 million.

Depreciation and amortization. Depreciation and amortization was \$264.3 million for the six months ended June 30, 2018 compared to \$242.0 million in the same period in 2017, an increase of \$22.3 million. The primary reasons for the increase are as follows:

- \$32.6 million increase due to a net increase in the size of our depreciable fleet, partially offset by a
- \$5.7 million decrease due to an increase in equipment that is fully depreciated; and
- \$4.6 million decrease due to an increase in other fully depreciated assets.

Direct operating expenses. Direct operating expenses primarily consist of our costs to repair equipment returned off lease, to store the equipment when it is not on lease and to reposition equipment that has been returned to locations with weak leasing demand. Direct operating expenses were \$21.2 million for the six months ended June 30, 2018 compared to \$37.6 million in the same period in 2017, a decrease of \$16.4 million. The decrease was primarily due to a decrease in storage expense of \$12.1 million, a decrease in equipment repair expense of \$1.6 million, and a decrease in handling expense of \$1.4 million, primarily resulting from an increase in our utilization.

Administrative expenses. Administrative expenses were \$40.4 million for the six months ended June 30, 2018 compared to \$45.0 million in the same period in 2017, a decrease of \$4.6 million primarily due to lower payroll and benefit expenses.

Transaction and other costs. Transaction and other costs include severance and employee compensation costs, legal costs and other professional fees related to the Merger. There were minimal transaction and other costs related to the Merger for the six months ended June 30, 2018 compared to \$3.3 million in the same period in 2017. The reduction is due to the completion of Merger related activities.

Provision for doubtful accounts. We had a benefit for doubtful accounts of \$0.1 million for the six months ended June 30, 2018 compared to a provision for doubtful accounts of \$0.5 million in the six months ended June 30, 2017.

Interest and debt expense. Interest and debt expense was \$154.1 million for the six months ended June 30, 2018, compared to \$134.3 million in the same period in 2017, an increase of \$19.8 million. The primary reasons for the increase are as follows:

- \$9.3 million increase due to an increase in the average debt balance of \$453.0 million for the six months ended June 30, 2018 compared to the same period in 2017; and
- \$10.5 million increase due to an increase in the average effective interest rate to 4.36% for the six months ended June 30, 2018 compared to 4.06% in the same period in 2017. The increase in the effective interest rate was primarily due to an increase in short-term interest rates combined with a larger portion of our debt balance at fixed interest rates.

Realized (gain) loss on derivative instruments, net. Realized gain on derivative instruments, net was \$0.7 million for the six months ended June 30, 2018, compared to a realized loss of \$0.9 million in the same period in 2017, an increase of \$1.6 million. This increase is mainly due to an increase in the average one-month LIBOR rate, partially offset by the reduction of the underlying swap notional amounts due to amortization, terminations, and expirations in the six months ended June 30, 2018 compared to the same period in 2017.

Unrealized (gain) on derivative instruments. Unrealized gain on derivative instruments, net was \$1.3 million for the six months ended June 30, 2018 compared to \$0.7 million in the same period in 2017, an increase of \$0.6 million. The unrealized gain increased due to a larger increase in long-term interest rates during the six months ended June 30, 2018 compared to the same period in 2017, partially offset by a decrease in the notional value of our swap portfolio.

Write-off of debt costs. Write-off of debt costs was \$0.5 million for the six months ended June 30, 2018, compared to a minimal amount in the same period in 2017. The write-off of debt costs was due to the termination of certain existing debt facilities and the resulting write-off of unamortized debt costs related to those facilities.

Income taxes. Income tax expense was \$26.4 million for the six months ended June 30, 2018 compared to \$18.6 million in the same period in 2017, an increase in income tax expense of \$7.8 million. The increase in income tax expense in 2018 was driven by an increase in pre-tax income of \$113.1 million partially offset by a decrease in the effective tax rate to 12.2% from 18.1%. Our effective tax rate decreased primarily due to the reduction in the U.S. federal income tax rates resulting from the passage of the Tax Cuts and Jobs Act on December 22, 2017.

Income attributable to non-controlling interests. Income attributable to non-controlling interests was \$3.9 million for the six months ended June 30, 2018 compared to \$4.0 million in the same period in 2017, a decrease of \$0.1 million. The decrease was a result of lower income from gains on the disposition of container rental equipment attributable to non-controlling interests, and a reduction in the size of the portfolio of containers owned by the entity in which the non-controlling interests maintain their ownership.

Segments

We operate our business in one industry, intermodal transportation equipment, and have two business segments, Equipment leasing and Equipment trading.

Equipment leasing

We own, lease and ultimately dispose of containers and chassis from our leasing fleet. Equipment leasing segment revenues represent leasing revenues from operating and finance leases. Expenses related to equipment leasing include direct operating expenses, administrative expenses, depreciation expense and interest and debt expense. The Equipment leasing segment also includes gains and losses on the sale of owned leasing equipment.

The results of operations of our leasing segment are discussed above in our results of operations comparisons.

Equipment trading

We purchase containers from shipping line customers and other sellers of containers, and resell these containers to container retailers and users of containers for storage or one-way shipment. Equipment trading segment revenues represent the proceeds on the sale of containers purchased for resale. Equipment trading segment expenses include the cost of containers purchased for resale that were sold during the period and related selling costs, as well as direct operating expenses, administrative expenses and interest and debt expense.

The results of operations of our trading segment is discussed above in our results of operations comparisons in the trading margin comparison.

Segment income before income taxes

The following table lists the income before income taxes for the equipment leasing and equipment trading segments for the periods indicated (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|-----------|---------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| Income before income taxes ⁽¹⁾⁽²⁾ | | | | |
| Equipment leasing segment | \$ 116,430 | \$ 58,466 | \$ 206,396 | \$ 100,098 |
| Equipment trading segment | \$ 6,605 | \$ 1,863 | \$ 8,821 | \$ 2,178 |

- (1) Segment income before income taxes excludes unrealized gains or losses on derivative instruments and the write-off of debt costs. Unrealized gains on derivative instruments were \$0.1 million and unrealized losses on derivative instruments were \$0.8 million for the three months ended June 30, 2018 and 2017, respectively. Write-off of debt costs was \$0.5 million and a minimal amount for the three months ended June 30, 2018 and 2017, respectively. Unrealized gains on derivative instruments were \$1.3 million and \$0.7 million for the six months ended June 30, 2018 and 2017, respectively. Write-off of debt costs was \$0.5 million and a minimal amount for the six months ended June 30, 2018 and 2017, respectively.

- (2) Equipment leasing segment includes gain on sale of an office building of \$21.0 million for the three and six months ended June 30, 2018.

Liquidity and Capital Resources

Our principal sources of liquidity are cash flows provided by operating activities, proceeds from the sale of our leasing equipment, principal payments on finance lease receivables, and borrowings under our credit facilities. Our principal uses of cash include capital expenditures, debt service requirements and dividend distributions.

For the twelve months ended June 30, 2018, cash provided by operating activities, together with the proceeds from the sale of our leasing equipment and principal payments on our finance leases was \$1,119.3 million. In addition, as of June 30, 2018, we had \$48.1 million of unrestricted cash and cash equivalents and \$1,260.0 million of additional borrowing capacity under our current credit facilities.

As of June 30, 2018, our cash commitments in the next twelve months include \$1,108.5 million of scheduled principal payments on our existing debt facilities and \$429.4 million of committed but unpaid capital expenditures.

We believe that cash provided by operating activities, existing cash, proceeds from the sale of our leasing equipment, principal payments on our finance lease receivables and availability under our borrowing facilities will be sufficient to meet our obligations over the next twelve months.

Debt Agreements

Pursuant to the terms of certain debt agreements, we are required to maintain certain restricted cash accounts. As of June 30, 2018, we had restricted cash of \$132.4 million.

At June 30, 2018, our outstanding indebtedness was comprised of the following (in millions):

| | Amount Outstanding | Maximum Borrowing Level |
|--|-----------------------|-------------------------------|
| Institutional notes | \$ 2,239.1 | \$ 2,239.1 |
| Asset-backed securitization term notes | 3,004.4 | 3,004.4 |
| Term loan facilities | 1,496.9 | 1,496.9 |
| Asset-backed warehouse facility | 175.0 | 600.0 |
| Revolving credit facilities | 340.0 | 1,175.0 |
| Capital lease obligations | 93.2 | 93.2 |
| Total debt outstanding | 7,348.6 | 8,608.6 |
| Debt costs | (44.6) | — |
| Unamortized fair value debt adjustment | (21.9) | — |
| Debt, net of unamortized debt costs | \$ 7,282.1 | \$ 8,608.6 |

The maximum borrowing levels depicted in the table above may not reflect the actual availability under all of the credit facilities. Certain of these facilities are governed by borrowing bases that limit borrowing capacity to an established percentage of relevant assets. As of June 30, 2018, the actual availability under all of our credit facilities was approximately \$445.4 million.

As of June 30, 2018, we had \$4,813.0 million of total debt outstanding on facilities with fixed interest rates. These fixed rate facilities are scheduled to mature between 2018 and 2029 and had a contractual weighted average interest rate of 4.24% as of June 30, 2018.

As of June 30, 2018, we had \$2,535.5 million of total debt outstanding on facilities with interest rates based on floating rate indices (LIBOR). These floating rate facilities are scheduled to mature between 2018 and 2024 and had a contractual weighted average interest rate of 4.11% as of June 30, 2018. Including the impact of our interest rate swaps, the contractual weighted average interest rate on our floating rate facilities was 4.01% as of June 30, 2018.

We hedge the risks associated with fluctuations in interest rates on a portion of our floating rate borrowings by entering into interest rate swap agreements that convert a portion of our floating rate debt to a fixed rate basis, thus reducing the impact of interest rate changes on future interest expense. As of June 30, 2018, we had interest rate swaps in place with a notional amount

of \$1,225.2 million to fix the floating interest rates on a portion of our floating rate debt obligations. As of June 30, 2018, these interest rate swaps had a weighted average fixed leg interest rate of 1.88% and a weighted average remaining term of 4.1 years.

As of June 30, 2018, we had a combined \$6,038.2 million of total debt on facilities with fixed interest rates or floating interest rates that have been synthetically fixed through interest rate swap contracts. The fixed facilities and fixed interest rate swap contracts had a contractual weighted average interest rate of 4.17% and a weighted average remaining term of 4.2 years.

Overall, we had a contractual weighted average interest rate of 4.16% as of June 30, 2018, including the impact of the swap contracts.

For additional information on our debt obligations, please refer to Note 4 - "Debt" in the Notes to Consolidated Financial Statements in Item 1.

Debt Covenants

We are subject to certain financial covenants under our debt agreements. The debt agreements are the obligations of our subsidiaries and all related debt covenants are calculated at the subsidiary level. Failure to comply with these covenants could result in a default under the related credit agreements and the acceleration of our outstanding debt if we were unable to obtain a waiver from the creditors. As of June 30, 2018, we were in compliance with all such covenants.

Non-GAAP Measures

We primarily rely on our results measured in accordance with generally accepted accounting principles ("GAAP") in evaluating our business. The covenant descriptions below include non-GAAP financial measures that are defined in our debt agreements. Fixed Charge Coverage Ratio, Minimum Consolidated Tangible Net Worth ("CTNW"), Funded Debt Ratio, Earnings Before Interest and Taxes ("EBIT"), Cash Interest Expense, Minimum Tangible Net Worth ("TNW") and Indebtedness are non-GAAP financial measures defined in our debt agreements that are used to determine our compliance with certain covenants contained in our debt agreements and should not be used as a substitute for analysis of our results as reported under GAAP. However, we believe that the inclusion of this non-GAAP information provides additional information to investors regarding our debt covenant compliance.

TCIL Covenants

The Fixed Charge Coverage Ratio is the rolling six-quarter ratio of consolidated net income of our TCIL subsidiary available for fixed charges to fixed charges. Consolidated net income excludes non-cash gains and losses on derivatives and certain Merger costs, plus cash distributions received from certain unrestricted subsidiaries, plus all fixed charges. Fixed charges are the sum of interest expense and operating rental payments less interest income and the amortization of debt costs.

CTNW of our TCIL subsidiary comprises the equity of TCIL and its restricted subsidiaries, excluding any non-cash gains and/or losses from derivatives, less the sum of all intangible assets and restricted investments of TCIL and its subsidiaries. For the purpose of calculating CTNW, TCIL's investments in certain unrestricted subsidiaries are included in equity.

Funded Debt Ratio is the ratio of total debt of our TCIL subsidiary to CTNW.

TAL Covenants

The EBIT to Cash Interest Expense ratio is the rolling four-quarter ratio of EBIT to Cash Interest Expense for our TAL subsidiary. EBIT is calculated as earnings before interest expense and income taxes, net gain or losses on interest rate swaps, certain non-cash charges, and Merger costs. Cash Interest Expense is calculated as interest expense paid in cash and excludes interest income and amortization of debt costs.

TNW is calculated as total tangible assets less total indebtedness for our TAL subsidiary.

Indebtedness to TNW is calculated as the ratio of Indebtedness to TNW for our TAL subsidiary.

The compliance levels of our primary financial covenants as of June 30, 2018 are summarized as follows:

| Financial Covenant | Entity | Covenant Threshold | Actual Value |
|-------------------------------|--------|--------------------------------------|-------------------|
| Fixed Charge Coverage Ratio | TCIL | Shall not be less than 1.25:1 | 2.20:1 |
| CTNW | TCIL | Shall not be less than \$855 million | \$1,667.4 million |
| Funded Debt Ratio | TCIL | Shall not exceed 4.0:1 | 2.64:1 |
| EBIT to Cash Interest Expense | TAL | Shall not be less than 1.10:1 | 2.18:1 |
| TNW | TAL | Shall not be less than \$750 million | \$916.9 Million |
| Indebtedness to TNW | TAL | Shall not exceed 4.75:1 | 3.32:1 |

Cash Flow

The following table sets forth certain cash flow information for the six months ended June 30, 2018 and 2017 (in thousands):

| | Six Months Ended June 30, | |
|--|---------------------------|--------------|
| | 2018 | 2017 |
| Net cash provided by operating activities | \$ 425,588 | \$ 357,453 |
| Net cash (used in) in investing activities | \$ (743,400) | \$ (545,326) |
| Net cash provided by financing activities | \$ 272,219 | \$ 306,158 |

Operating Activities

Net cash provided by operating activities increased by \$68.1 million to \$425.6 million in the six months ended June 30, 2018 compared to \$357.5 million in the same period in 2017 , primarily due to an increase in our profitability, partially offset by the change in operating assets and liabilities compared with the prior period.

Investing Activities

Net cash used in investing activities increased by \$198.1 million to \$743.4 million in the six months ended June 30, 2018 , compared to \$545.3 million in the same period in 2017 . This increase in cash used in investing activities was primarily due to an increase in the purchases of leasing equipment of \$218.5 million and reduction of cash proceeds from the sale of equipment of \$6.7 million ; partially offset by net proceeds from sale of a building of \$27.6 million .

Financing Activities

Net cash provided by financing activities decreased by \$34.0 million to \$272.2 million in the six months ended June 30, 2018 , compared to \$306.2 million in the same period in 2017 . Net borrowings, inclusive of debt issuance costs, under debt facilities decreased by \$23.9 million . In addition, dividend payments increased by \$11.3 million , while distributions to non-controlling interest decreased by \$2.0 million .

Contractual Obligations

We are party to various operating and capital leases and are obligated to make payments related to our borrowings. We are also obligated under various commercial commitments, including obligations to our equipment manufacturers. Our equipment manufacturer obligations are in the form of conventional accounts payable, and are satisfied by cash flows from operations and financing activities.

The following table summarizes our contractual obligations and commercial commitments as of June 30, 2018 (in millions):

| Contractual Obligations: | Contractual Obligations by Period | | | | | |
|---|--|---------------------------|-------------------|-------------------|-------------------|--------------------------------|
| | Total | Remaining 2018 | 2019 | 2020 | 2021 | 2022 and thereafter |
| Principal debt obligations | \$ 7,261.5 | \$ 326.7 | \$ 1,240.9 | \$ 980.0 | \$ 929.4 | \$ 3,784.5 |
| Interest on debt obligations ⁽¹⁾ | 1,158.8 | 151.8 | 268.9 | 222.7 | 184.8 | 330.6 |
| Capital lease obligations ⁽²⁾ | 105.7 | 19.6 | 11.2 | 10.8 | 10.8 | 53.3 |
| Operating leases (mainly facilities) | 10.9 | 3.0 | 2.9 | 2.0 | 1.4 | 1.6 |
| Purchase obligations: | | | | | | |
| Equipment purchases payable | 159.5 | 159.5 | — | — | — | — |
| Equipment purchase commitments | 269.9 | 269.9 | — | — | — | — |
| Severance benefit commitment | 5.3 | 5.3 | — | — | — | — |
| Total contractual obligations | \$ 8,971.6 | \$ 935.8 | \$ 1,523.9 | \$ 1,215.5 | \$ 1,126.4 | \$ 4,170.0 |

(1) Amounts include actual interest for fixed debt and estimated interest for floating rate debt based on June 30, 2018 rates and the net effect of our interest rate swaps.

(2) Amounts include interest.

Off-Balance Sheet Arrangements

As of June 30, 2018, we did not have any relationships with unconsolidated entities or financial partnerships, which are often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements. We are, therefore, not exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

Critical Accounting Policies

Our consolidated financial statements have been prepared in conformity with GAAP, which requires us to make estimates and assumptions that affect the amounts and disclosures reported in the consolidated financial statements and accompanying notes. We base our estimates and judgments on historical experience and on various other assumptions that we believe are reasonable under the circumstances. On an ongoing basis, we evaluate our estimates and assumptions. Our actual results may differ from these estimates under different assumptions or conditions. Our critical accounting policies are discussed in our Form 10-K.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss to future earnings, values or cash flows that may result from changes in the price of a financial instrument. The fair value of a financial instrument, derivative or non-derivative, might change as a result of changes in interest rates, exchange rates, commodity prices, equity prices and other market changes. We have operations internationally and we are exposed to market risks in the ordinary course of our business. These risks include interest rate and foreign currency exchange rate risks.

Interest Rate Risk

We enter into interest rate swap and cap agreements to fix the interest rates on a portion of our floating rate debt. We assess and manage the external and internal risk associated with these derivative instruments in accordance with our overall operating goals. External risk is defined as those risks outside of our direct control, including counterparty credit risk, liquidity risk, systemic risk and legal risk. Internal risk relates to those operational risks within the management oversight structure and includes actions taken in contravention of our policies.

The primary external risk of our interest rate swap agreements is counterparty credit exposure, which is defined as the ability of a counterparty to perform its financial obligations under a derivative agreement. All of our derivative agreements are with highly rated financial institutions. Credit exposures are measured based on the market value of outstanding derivative instruments. Both current and potential exposures are calculated for each derivative agreement to monitor counterparty credit exposure.

As of June 30, 2018, we had interest rate swap and cap agreements in place to fix interest rates on a portion of our borrowings under debt facilities with floating interest rates as summarized below:

| Derivatives | Net Notional Amount | Weighted Average Fixed Leg (Pay) Interest Rate | Cap Rate | Weighted Average Remaining Term |
|--------------------|---------------------|---|----------|------------------------------------|
| Interest Rate Swap | \$ 1,225.2 Million | 1.88% | n/a | 4.1 years |
| Interest Rate Cap | \$ 391.7 Million | n/a | 2.9% | 0.6 years |

Certain of our interest rate swap and cap agreements are designated as cash flow hedges for accounting purposes, and any unrealized gains or losses related to the changes in fair value are recognized in accumulated comprehensive income and re-classed to interest and debt expense as they are realized. A portion of our swap portfolio is not designated and changes in the fair value of non-designated interest rate swap agreements are recognized in the consolidated statements of operations as unrealized gain on derivative instruments, net and reclassified to realized (gain) loss on derivative instruments, net as they are realized.

We recognized activity on our interest rate swap agreements for the three and six months ended June 30, 2018 and 2017 as shown in the table below (in thousands):

| Derivative instrument | Financial statement caption | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|---|-----------------------------|----------|---------------------------|----------|
| | | 2018 | 2017 | 2018 | 2017 |
| Non-designated interest rate swaps | Realized (gain) loss on derivative instruments, net | \$ (492) | \$ 283 | \$ (740) | \$ 882 |
| Non-designated interest rate swaps | Unrealized (gain) loss on derivative instruments, net | \$ (111) | \$ 789 | \$ (1,297) | \$ (709) |
| Designated interest rate swaps | Other comprehensive (income) loss | \$ (6,355) | \$ 6,716 | \$ (22,168) | \$ 6,026 |
| Designated interest rate swaps | Interest and debt (income) expense | \$ (1,854) | \$ 694 | \$ (3,678) | \$ 1,461 |

As of June 30, 2018, we had a combined \$6,038.2 million of total debt on facilities with fixed interest rates or floating interest rates that have been synthetically fixed through interest rate swap contracts and \$1,310.3 million of debt on facilities with floating interest rates that have not been hedged with interest rate swaps. We are mainly exposed to fluctuations in interest rates on the unhedged portion of our floating rate debt. A 100 basis point increase in the interest rates on our unhedged floating rate debt (LIBOR) would result in an increase of approximately \$12.3 million in interest expense over the next 12 months.

Foreign currency exchange rate risk

Although we have significant foreign-based operations, the majority of our revenues and our operating expenses for the three and six months ended June 30, 2018 and 2017 were denominated in U.S. dollars. We pay our non-U.S. employees in local currencies and certain operating expenses are denominated in foreign currencies. The Company recognized a net foreign currency exchange loss of \$0.4 million and a minimal amount of net foreign currency exchange loss in administrative expenses for the three months ended June 30, 2018 and 2017 , respectively, and recognized a net foreign currency exchange loss of \$0.3 million and a minimal amount of net foreign currency exchange gain in administrative expenses for the six months ended June 30, 2018 and 2017 , respectively.

ITEM 4. CONTROLS AND PROCEDURES.

Our senior management has evaluated the effectiveness and design of our disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e)), as of June 30, 2018 . Based upon their evaluation of these disclosure controls and procedures, our Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded, as of June 30, 2018 , that our disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under Exchange Act) that occurred during the three and six months ended June 30, 2018 , which has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

From time to time, we are a party to litigation matters arising in connection with the normal course of our business. While we cannot predict the outcome of these matters, in the opinion of our management, based on information presently available to us, we believe that we have adequate legal defenses, reserves or insurance coverage and any liability arising from these matters will not have a material adverse effect on our business. Nevertheless, unexpected adverse future events, such as an unforeseen development in our existing proceedings, a significant increase in the number of new cases or changes in our current insurance arrangements could result in liabilities that have a material adverse impact on our business.

ITEM 1A. RISK FACTORS.

Updated Risk Factor

Increased tariffs or other trade actions could adversely affect our business, financial conditions and results of operations.

As indicated in our Form 10-K, the international nature of the container industry exposes us to numerous risks, any one of which could adversely impact our business, including import and export duties and quotas and domestic and foreign customs and tariffs. The imposition of new tariffs on selected goods traded between the United States and China and other countries could have an adverse impact on international trade and the demand for containers, and thus an adverse effect on our business, financial condition and results of operations.

In addition to the potential impact on international trade, the most recent lists of Chinese manufactured products identified by the United States Trade Representative (“USTR”) for the imposition of tariffs included marine containers and chassis. The containers owned by us and used in our international leasing and sales business are manufactured in China. While used in our international leasing business, our containers are considered instruments of international trade and are exempt from duties and tariffs. The proposed tariff would only be applied once a container is no longer used in international shipping and only if the container is permanently imported into the United States for sale. We would attempt to pass along the cost of this tariff to our sales customers in the United States, but if we are unable to do so, that could have an adverse effect on our business, financial condition and results of operations.

Most of the chassis we purchase are manufactured in China and we permanently import them into the United States for our chassis leasing business. We would attempt to pass along the cost of the tariff to our chassis customers by negotiating higher rental rates and sales prices. If we are unable to do so, that could have an adverse effect on our business, financial condition and results of operations.

- For a detailed discussion of our risk factors, refer to our Form 10-K -

ITEM 6. EXHIBITS.

| Exhibit Number | Exhibit Description |
|------------------------|--|
| 31.1 * | Certification of the Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended |
| 31.2 * | Certification of the Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended |
| 32.1 * | Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350 |
| 32.2 * | Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350 |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Instance Extension Schema |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase |

* Filed herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TRITON INTERNATIONAL LIMITED

August 7, 2018

By:

/s/ JOHN BURNS

John Burns

Chief Financial Officer

CERTIFICATION

I, Brian M. Sondey, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Triton International Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15(d)-15(f) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ BRIAN M. SONDEY

Brian M. Sondey
Chairman and Chief Executive Officer

CERTIFICATION

I, John Burns, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Triton International Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15(d)-15(f) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ JOHN BURNS

John Burns
Chief Financial Officer

**CERTIFICATION BY CHIEF EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Triton International Limited (the “Company”) on Form 10-Q for the period ended June 30, 2018 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Brian M. Sondey, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2018

/s/ BRIAN M. SONDEY

Brian M. Sondey
Chairman and Chief Executive Officer

**CERTIFICATION BY CHIEF FINANCIAL OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Triton International Limited (the “Company”) on Form 10-Q for the period ended June 30, 2018 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, John Burns, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2018

/s/ JOHN BURNS

John Burns
Chief Financial Officer